

## MIRA INFORM REPORT

<b>Report No. :</b>	528890
<b>Report Date :</b>	11.09.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	DAYALOK TRANSFORMERS PRIVATE LIMITED
<b>Registered Office :</b>	F-12 UPSIDC, Industrial Area, Naini, Allahabad – 211010, Uttar Pradesh
<b>Mobile No.:</b>	91-9415053170 (Mr. Sameer Agrawal)
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	28.11.1991
<b>CIN No.:</b> [Company Identification No.]	U32202UP1991PTC013752
<b>Capital Investment / Paid-up Capital :</b>	INR 3.084 million
<b>IEC No.:</b> [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
<b>PAN No.:</b> [Permanent Account No.]	AAACD8641D
<b>GSTN :</b> [Goods & Service Tax Registration No.]	Not Divulged
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>Manufacturing of Electric motor, generator, transformer and electricity distribution and control apparatus (Registered Activity)</li> <li>Manufacturer of Insulation components of pre compressed boards and densified wood. (Confirmed by management)</li> </ul>
<b>No. of Employees :</b>	35 (Approximately)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Usually correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 1991 and it is engaged as manufacturer of insulation components of pre-compressed boards and densified wood.</p> <p>For the financial year 2017, the company has achieved a topline growth in its revenue as compared to its previous year along with fair profit margin during the year.</p> <p>Rating takes into consideration, the satisfactory financial risk profile marked by adequate network base and strong debt protection metrics.</p> <p>Rating continues to derive strength from established track record of its business operations backed by its well experienced management team.</p> <p>Payments seem to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2

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Very High Risk	D
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**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	Not Available
<b>Rating</b>	Not Available
<b>Rating Explanation</b>	Not Available
<b>Date</b>	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 11.09.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Sameer Agrawal
<b>Designation :</b>	Director
<b>Contact No.:</b>	91-9415053170
<b>Date :</b>	07.09.2018

**LOCATIONS**

<b>Registered Office/ Factory :</b>	F-12 UPSIDC, Industrial Area, Naini, Allahabad – 211010, Uttar Pradesh, India
<b>Tel. No.:</b>	Not Available
<b>Mobile No.:</b>	91-9415053170 (Mr. Sameer Agrawal)
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:sameer@dayalok.in">sameer@dayalok.in</a> <a href="mailto:dayalok@rediffmail.com">dayalok@rediffmail.com</a>

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<b>Website :</b>	<a href="http://www.dayalok.co.in">http://www.dayalok.co.in</a>
<b>Location :</b>	Owned
<b>Locality :</b>	Industrial

**DIRECTORS**

As on 31.03.2018

<b>Name :</b>	Mr. Virendra Kumar Gupta		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	33, Chaitham Lines, Near Prayag Station, Allahabad-211002, Uttar Pradesh, India		
<b>Date of Appointment :</b>	28.11.1991		
<b>DIN No.:</b>	00189292		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01132UP1993PTC015514	ASP AGRO INDUSTRIES PRIVATE LIMITED	30/10/1995	-
<b>Name :</b>	Mr. Sameer Agrawal		
<b>Designation :</b>	Director		
<b>Address :</b>	33, Chaitham Lines, Near Prayag Station, Allahabad-211002, Uttar Pradesh, India		
<b>Date of Appointment :</b>	31.07.2001		
<b>DIN No.:</b>	00189246		
<b>Name :</b>	Mrs. Nisha Gupta		
<b>Designation :</b>	Director		
<b>Address :</b>	33, Chaitham Lines, Near Prayag Station, Allahabad-211002, Uttar Pradesh, India		
<b>Date of Appointment :</b>	07.02.1994		
<b>DIN No.:</b>	00189318		

**MAJOR SHAREHOLDERS**

As on 31.03.2017

Names of Shareholders	No. of Shares
Virendra Kumar	156300
Nisha Gupta	35500
Virendra Kumar Gupta HUF	2000
Virendra Kumar Gupta HUF	2000
Virendra Kumar & Arvind HUF	2000
Virendra Kumar & Sameer HUF	2000

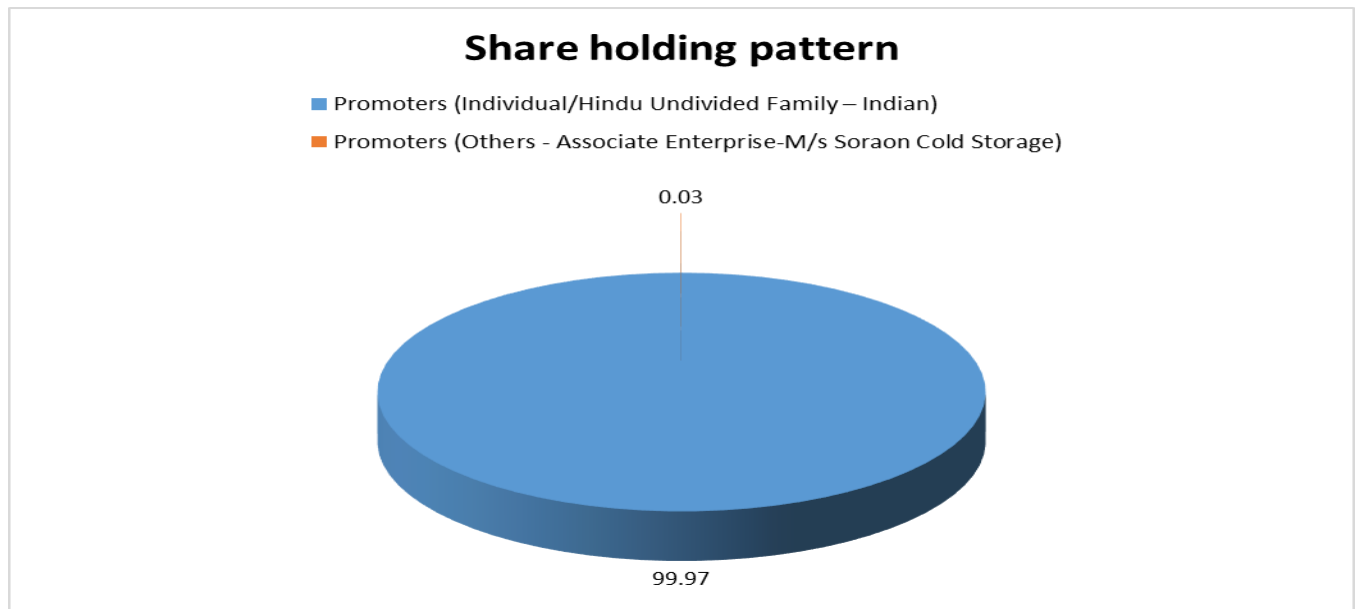
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Virendra Kumar & Pankaj HUF		2000
Arvind Agarwal		35500
Pankaj Agarwal		35500
Sameer Agarwal		35500
Saraon Cold Storage		100
<b>Total</b>		<b>308400</b>

**Equity Share Break up (Percentage of Total Equity)**

As on 29.09.2017

Category	Percentage
Promoters (Individual/Hindu Undivided Family – Indian)	99.97
Promoters (Others - Associate Enterprise-M/s Soraon Cold Storage)	0.03
<b>Total</b>	<b>100.00</b>



**BUSINESS DETAILS**

<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>Manufacturing of Electric motor, generator, transformer and electricity distribution and control apparatus (Registered Activity)</li> <li>Manufacturer of Insulation components of pre compressed boards and densified wood. (Confirmed by management)</li> </ul>	
<b>Products / Services :</b>	<b>Item Code No.</b>	<b>Products/Services Description</b>
	99887510	Electric motor, generator, transformer and electricity distribution and control apparatus manufacturing services

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<b>Brand Names :</b>	Not Available
<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	Not Available
<b>Imports :</b>	Not Available
<b>Terms :</b>	
<b>Selling :</b>	L/C and Others (NEFT/ RTGS)
<b>Purchasing :</b>	L/C and Others (NEFT/ RTGS)

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	Retailers and End Users	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
<b>Remark:</b>	--	
<b>No. of Employees :</b>	35 (Approximately)	
<b>Bankers :</b>	<b>Banker Name :</b>	Bank of Baroda
	<b>Branch :</b>	Allahabad (Main Branch) 30, M. G. Marg, Civil Lines, Allahabad-211001, Uttar Pradesh, India
	<b>Person Name (With Designation) :</b>	--
	<b>Contact Number :</b>	--
	<b>Name of Account Holder :</b>	--

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	<b>Account Number :</b>	--	
	<b>Account Since (Date/Year of Account Opening) :</b>	--	
	<b>Average Balance Maintained :</b>	--	
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>	--	
	<b>Account Operation :</b>	--	
	<b>Remark :</b>	--	
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>
	<b>Long-term Borrowings</b>		
	From Banks (Secured by building P&M etc.)	3.446	6.894
	<b>Short-term borrowings</b>		
	<b>Loans repayable on demand</b>		
	Bank O/D BOB C/C A/c	30.326	29.495
	<b>Total</b>	<b>33.772</b>	<b>36.389</b>

<b>Auditors :</b>	
<b>Name :</b>	Vinay Kumar and Company Chartered Accountants
<b>Address :</b>	Chandra Shekhar Azad Market Complex, 5, Sardar Patel Marg, Civil Lines, Allahabad – 211001, Uttar Pradesh, India
<b>Tel. No.:</b>	91-532-2408602, 2408839
<b>Fax No.:</b>	91-532-2408839
<b>E-Mail :</b>	<a href="mailto:vinaykumarandco@gmail.com">vinaykumarandco@gmail.com</a> <a href="mailto:agvinay@hotmail.com">agvinay@hotmail.com</a>
<b>Income-tax PAN of auditor or auditor's firm :</b>	AABFV9031D
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Associates/Subsidiaries :</b>	Not Available

**CAPITAL STRUCTURE**

As on 29.09.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
350000	Equity Shares	INR 10/- each	INR 3.500 Million

**Issued, Subscribed & Paid-up Capital :**

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No. of Shares	Type	Value	Amount
308400	Equity Shares	INR 10/- each	INR 3.084 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	3.084	3.084	3.084
(b) Reserves & Surplus	17.188	13.479	11.692
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>20.272</b>	<b>16.563</b>	<b>14.776</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	17.964	21.222	24.365
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	5.920	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>23.884</b>	<b>21.222</b>	<b>24.365</b>
(4) Current Liabilities			
(a) Short term borrowings	30.326	29.495	30.590
(b) Trade payables	5.739	8.607	11.867
(c) Other current liabilities	0.554	0.354	0.249
(d) Short-term provisions	1.183	0.614	0.201
<b>Total Current Liabilities (4)</b>	<b>37.802</b>	<b>39.070</b>	<b>42.907</b>
<b>TOTAL</b>	<b>81.958</b>	<b>76.855</b>	<b>82.048</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	35.533	32.460	32.953
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.167	0.167	0.167
(c) Deferred tax assets (net)	0.225	0.118	0.008
(d) Long-term Loan and Advances	0.297	0.296	0.296
(e) Other Non-current assets	0.000	0.011	0.022
<b>Total Non-Current Assets</b>	<b>36.222</b>	<b>33.052</b>	<b>33.446</b>
(2) Current assets			

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(a) Current investments	0.000	0.000	0.000
(b) Inventories	14.492	21.575	22.658
(c) Trade receivables	19.487	18.677	23.104
(d) Cash and cash equivalents	8.691	2.591	2.071
(e) Short-term loans and advances	2.494	0.842	0.585
(f) Other current assets	0.572	0.118	0.184
<b>Total Current Assets</b>	<b>45.736</b>	<b>43.803</b>	<b>48.602</b>
<b>TOTAL</b>	<b>81.958</b>	<b>76.855</b>	<b>82.048</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Income	114.232	59.769	42.567
	Other Income	1.914	0.171	0.159
	<b>TOTAL</b>	<b>116.146</b>	<b>59.940</b>	<b>42.726</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	89.209	42.406	24.071
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	2.520	(2.782)	1.402
	Employees benefits expense	3.349	2.867	2.526
	Other expenses	7.624	5.775	4.268
	<b>TOTAL</b>	<b>102.702</b>	<b>48.266</b>	<b>32.267</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>13.444</b>	<b>11.674</b>	<b>10.459</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	4.103	4.823	5.563
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>9.341</b>	<b>6.851</b>	<b>4.896</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	4.607	4.704	5.538
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>4.734</b>	<b>2.147</b>	<b>(0.642)</b>
<b>Less</b>	<b>TAX</b>	1.025	0.360	(0.049)
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>3.709</b>	<b>1.787</b>	<b>(0.593)</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>12.03</b>	<b>5.79</b>	<b>(1.92)</b>

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**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	15.249	NA	NA
Net cash flows from (used in) operating activities	14.827	NA	NA

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	62.27	114.06	198.11
Account Receivables Turnover (Income / Sundry Debtors)	5.86	3.20	1.84
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	23.48	74.08	179.94
Inventory Turnover (Operating Income / Inventories)	0.93	0.54	0.46
Asset Turnover (Operating Income / Net Fixed Assets)	0.38	0.36	0.32

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.68	0.78	0.82
Debt Equity Ratio (Total Liability / Networth)	2.38	3.06	3.72
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.86	2.36	2.90
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.75	1.96	2.23

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Interest Coverage Ratio (PBIT / Financial Charges)	3.28	2.42	1.88
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**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	3.25	2.99	(1.39)
Return on Total Assets ((PAT / Total Assets) * 100)	%	4.53	2.33	(0.72)
Return on Investment (ROI) ((PAT / Networth) * 100)	%	18.30	10.79	(4.01)

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.21	1.12	1.13
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.83	0.57	0.60
G-Score Ratio Financial (Networth / Total Assets)		0.25	0.22	0.18
G-Score Ratio Debt (Debts / Equity Capital)		15.66	16.45	17.82
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.21	1.12	1.13

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

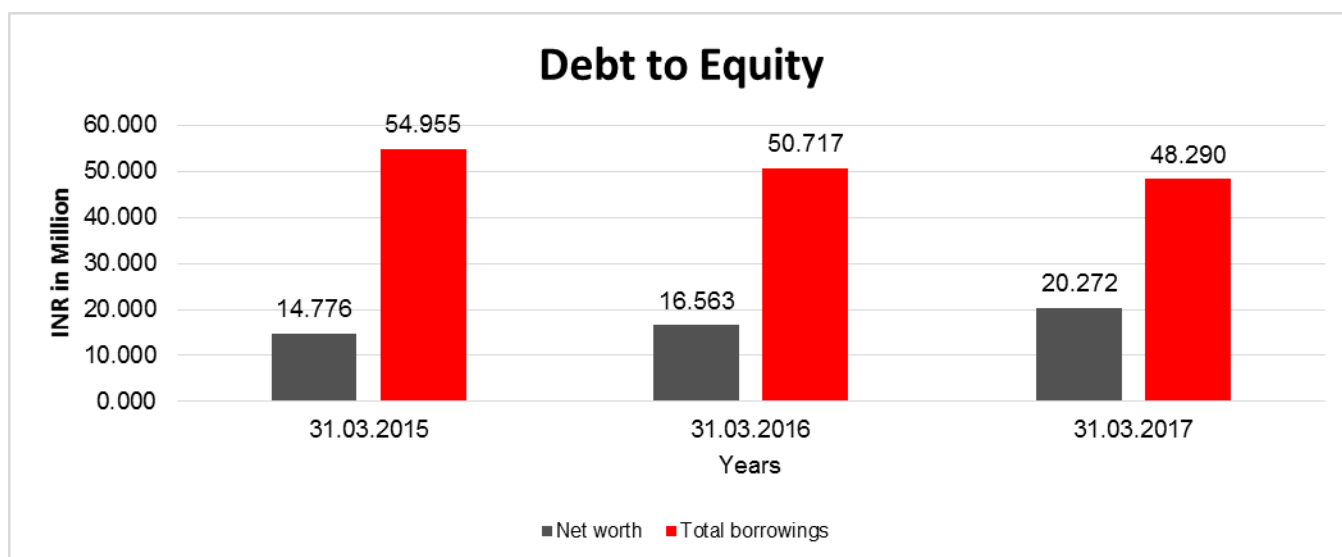
**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	3.084	3.084	3.084

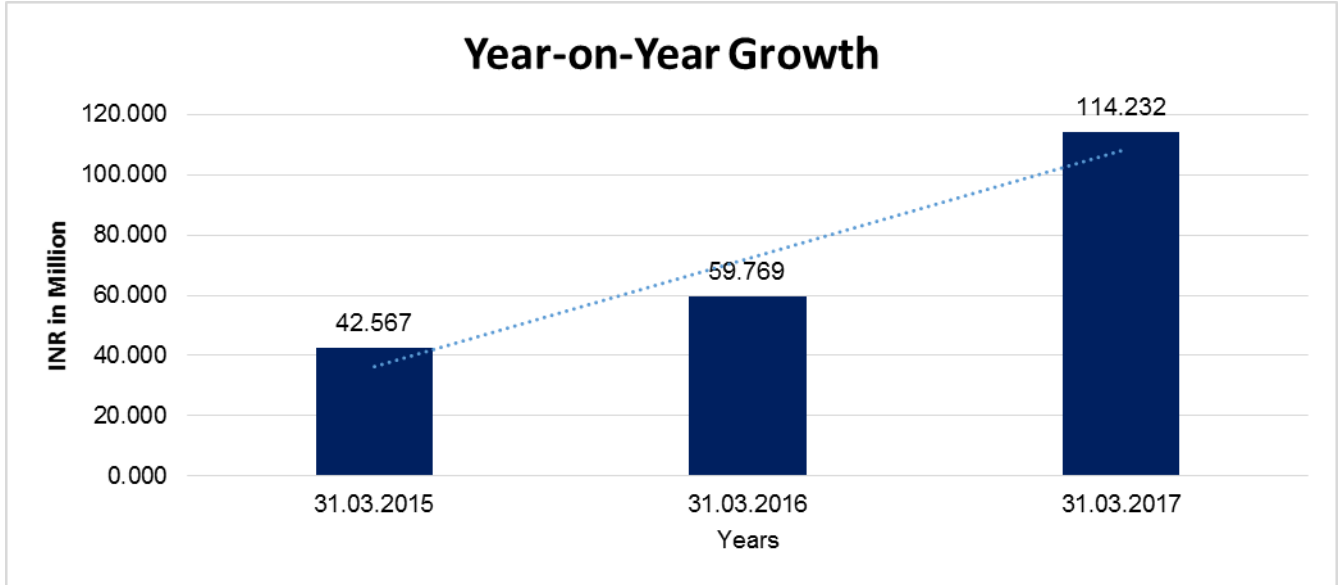
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Reserves & Surplus	11.692	13.479	17.188
<b>Net worth</b>	<b>14.776</b>	<b>16.563</b>	<b>20.272</b>
long-term borrowings	24.365	21.222	17.964
Short term borrowings	30.590	29.495	30.326
<b>Total borrowings</b>	<b>54.955</b>	<b>50.717</b>	<b>48.290</b>
<b>Debt/Equity ratio</b>	<b>3.719</b>	<b>3.062</b>	<b>2.382</b>



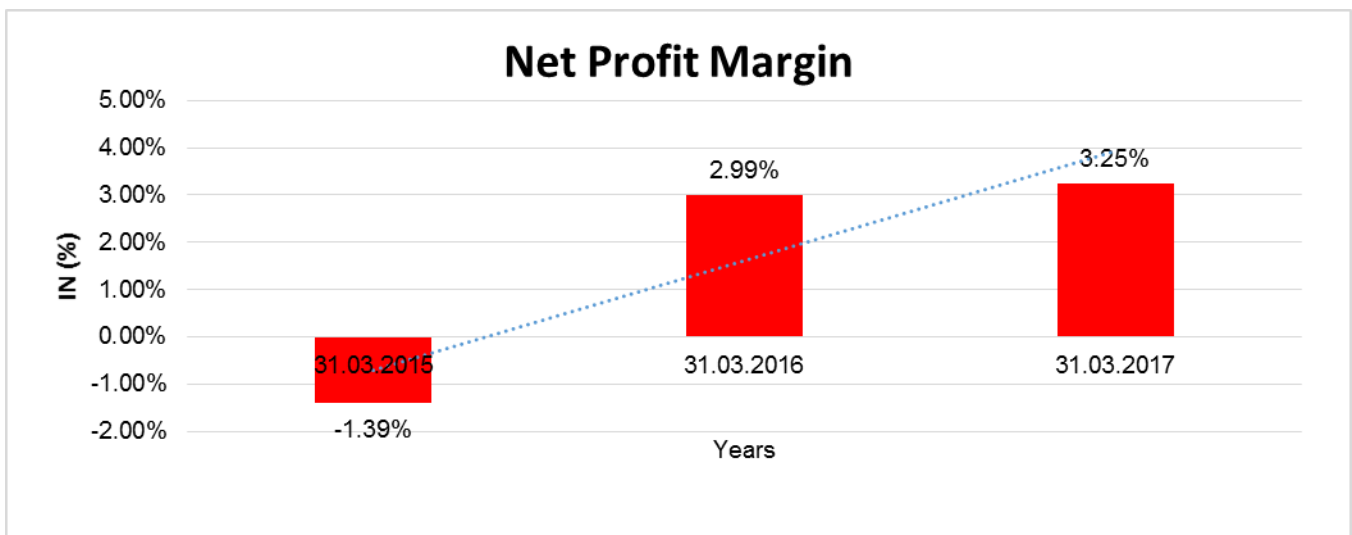
**YEAR-ON-YEAR GROWTH**

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	42.567	59.769	114.232
		<b>40.412</b>	<b>91.122</b>



**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	42.567	59.769	114.232
Profit/ (Loss)	(0.593)	1.787	3.709
	<b>(1.39%)</b>	<b>2.99%</b>	<b>3.25%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check List by Info Agents	Available in Report (Yes / No)
1]	Year of establishment	Yes
2]	Constitution of the entity Incorporation details	Yes
3]	Locality of the entity	Yes
4]	Premises details	Yes
5]	Buyer visit details	--
6]	Contact numbers	Yes
7]	Name of the person contacted	Yes
8]	Designation of contact person	Yes
9]	Promoter's background	Yes
10]	Date of Birth of Proprietor / Partners / Directors	No
11]	Pan Card No. of Proprietor / Partners	No
12]	Voter Id Card No. of Proprietor / Partners	No
13]	Type of business	Yes
14]	Line of Business	Yes
15]	Export/import details (if applicable)	No
16]	No. of employees	Yes
17]	Details of sister concerns	No
18]	Major suppliers	No
19]	Major customers	No
20]	Banking Details	Yes
21]	Banking facility details	Yes
22]	Conduct of the banking account	--
23]	Financials, if provided	Yes
24]	Capital in the business	Yes
25]	Last accounts filed at ROC, if applicable	Yes
26]	Turnover of firm for last three years	Yes
27]	Reasons for variation <> 20%	--
28]	Estimation for coming financial year	No
29]	Profitability for last three years	Yes
30]	Major shareholders, if available	Yes
31]	External Agency Rating, if available	No
32]	Litigations that the firm/promoter involved in	--

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33]	Market information	--
34]	Payments terms	Yes
35]	Negative Reporting by Auditors in the Annual Report	No

**UNSECURED LOAN**

PARTICULAR	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
From Director	3.322	3.026
From others (Continuing prior to 01.04.2016)	11.196	11.302
<b>Total</b>	<b>14.518</b>	<b>14.328</b>

**INDEX OF CHARGES**

S No	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G46804399	100105318	Bank of Baroda	23/06/2017	-	-	660000.0	Allahabad Main Branch30, M.G. Marg, Civil LinesAllahabadUP21 1001IN
2	G75587642	10302678	BANK OF BARODA	27/07/2011	27/12/2017	-	98363000.0	Allahabad (Main Branch)30, M. G. Marg, Civil LinesAllahabadUP21 1001IN
3	B18119198	90345307	UCO BANK	17/06/2006	27/07/2007	04/08/2011	21500000.0	CIVIL LINES BRANCH4, S.P. MARG, CIVIL LINES,ALLAHABADU P211001IN
4	A33944802	80042326	Allahabad Bank	29/11/1999	23/12/2005	28/01/2008	6500000.0	Civil LinesAllahabadUP22 6001IN

**FIXED ASSETS**

- Land
- Building
- Furniture and Fixture

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- Computer
- Plant and Machinery

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 70.90
UK Pound	1	INR 93.04
Euro	1	INR 83.67

**INFORMATION DETAILS**

Information Gathered by :	NAG
Analysis Done by :	VIVR
Report Prepared by :	JYTK

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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