

MIRA INFORM REPORT

Report No. :	529547
Report Date :	11.09.2018

IDENTIFICATION DETAILS

Name :	FHS FÖRDER- UND HEBESYSTEME GMBH
Registered Office :	Fockestr. 53 D 27777 Ganderkesee Post Box 18 40, D 27738 Delmenhorst
Country :	Germany
Financials (as on) :	31.12.2016
Date of Incorporation :	18.02.1988
Com. Reg. No.:	HRB 140244
Legal Form :	Private limited company
Line of Business :	<ul style="list-style-type: none"> • Manufacture of lifting and handling equipment • Wholesale of other equipment and accessories for machinery and technical supplies
No. of Employees :	35

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Germany	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

GERMANY - ECONOMIC OVERVIEW

The German economy - the fifth largest economy in the world in PPP terms and Europe's largest - is a leading exporter of machinery, vehicles, chemicals, and household equipment and benefits from a highly skilled labor force. Like its Western European neighbors, Germany faces significant demographic challenges to sustained long-term growth. Low fertility rates and a large increase in net immigration are increasing pressure on the country's social welfare system and necessitate structural reforms.

Reforms launched by the government of Chancellor Gerhard SCHROEDER (1998-2005), deemed necessary to address chronically high unemployment and low average growth, contributed to strong economic growth and falling unemployment. These advances, as well as a government subsidized, reduced working hour scheme, help explain the relatively modest increase in unemployment during the 2008-09 recession - the deepest since World War II. The German Government introduced a minimum wage in 2015 that increased to \$9.79 (8.84 euros) in January 2017.

Stimulus and stabilization efforts initiated in 2008 and 2009 and tax cuts introduced in Chancellor Angela MERKEL's second term increased Germany's total budget deficit - including federal, state, and municipal - to 4.1% in 2010, but slower spending and higher tax revenues reduced the deficit to 0.8% in 2011 and in 2017 Germany reached a budget surplus of 0.7%. A constitutional amendment approved in 2009 limits the federal government to structural deficits of no more than 0.35% of GDP per annum as of 2016, though the target was already reached in 2012.

The German economy suffers from low levels of investment, and a government plan to invest 15 billion euros during 2016-18, largely in infrastructure, is intended to spur needed private investment. Following the March 2011 Fukushima nuclear disaster, Chancellor Angela MERKEL announced in May 2011 that eight of the country's 17 nuclear reactors would be shut down immediately and the remaining plants would close by 2022. Germany plans to replace nuclear power largely with renewable energy, which accounted for 29.5% of gross electricity consumption in 2016, up from 9% in 2000. Before the shutdown of the eight reactors, Germany relied on nuclear power for 23% of its electricity generating capacity and 46% of its base-load electricity production. Domestic consumption, investment, and exports are likely to drive German GDP growth in 2018, and the country's budget and trade surpluses are likely to remain high.

Source : CIA

COMPANY NAME AND ADDRESS

FHS Förder- und Hebesysteme GmbH

Fockestr. 53
D 27777 Ganderkesee
Post Box: 18 40, D 27738 Delmenhorst
Telephone: 04221/800080
Telefax: 04221/8000888
Homepage: www.fhs-sondertechnik.de
E-mail: info@fhs-sondertechnik.de

COMPANY STATUS

Active

VAT NO.

DE811121625

COMPANY SUMMERY

LEGAL FORM	Private limited company
Date of foundation:	18.02.1988
Shareholders' agreement:	18.02.1988
Registered on:	21.06.1988
Commercial Register: under:	Local court 26135 Oldenburg HRB 140244

Share capital: EUR 610,000.00

Shareholder:

KMP Konzept Management Partners GmbH
Merseburger Str. 371
D 06132 Halle
Legal form: Private limited company
Share capital: EUR 102,450.00
Share: EUR 610,000.00
Registered on: 01.11.2016
Reg. data: 39576 Stendal, HRB 23650

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Manager:

Peter Willi Gehre
D 20099 Hamburg
born: 02.04.1966

COMPANY HISTORY

company name and legal form
18.02.1988 - 05.04.2004 MBB Förder- und Hebesysteme GmbH
Fockestr. 53
D 27777 Ganderkesee
Private limited company

BUSINESS ACTIVITIES

Main industrial sector
28220 Manufacture of lifting and handling equipment
46693 Wholesale of other equipment and accessories for machinery and technical supplies

FINANCIAL INFORMATION

Payment experience: No Complaints
Negative information: We have no negative information at hand.
Balance sheet year: 2016

PMI: No significant / relevant payment experience
information pertaining to the company
inquired upon is shown in the Deutscher
Debitoren Monitor (DDMonitor).

REAL ESTATE

Type of ownership: Tenant
Address: Fockestr. 53
D 27777 Ganderkesee

Land register documents were not available.

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BANKERS

COMMERZBANK, 27732 DELMENHORST
Sort. code: 29040090
BIC: COBADEFFXXX
OLDENBURGISCHE LANDESBANK AG, 27735 DELMENHORST
Sort. code: 28021705, Account no.: 2011840200
BIC: OLBODEH2XXX, IBAN: DE96280200502011840200

FINANCIAL FIGURES

Turnover:	2017	*EUR	5,250,000.00
Profit:	2016	EUR	121,838.00
further business figures:			
Equipment:		*EUR	175,000.00
Ac/ts receivable:		EUR	1,390,729.00
Liabilities:		EUR	837,586.00
Total numbers of vehicles:			6
- Passenger cars:			6
Employees:			35
- Part-time employees:			2
- Trainees:			1

The business figures marked with an asterisk are estimates based on average values in the line of business.

BALANCE SHEETS

Balance sheet ratios 01.01.2016 - 31.12.2016

Equity ratio [%]:	8.24
Liquidity ratio:	1.27
Return on total capital [%]:	4.24

Balance sheet ratios 01.01.2015 - 31.12.2015

Equity ratio [%]:	3.92
Liquidity ratio:	0.59
Return on total capital [%]:	-8.32

Balance sheet ratios 01.01.2014 - 31.12.2014

Equity ratio [%]:	10.42
Liquidity ratio:	0.63
Return on total capital [%]:	15.88

Balance sheet ratios 01.01.2013 - 31.12.2013

Equity ratio [%]:	-9.89
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Liquidity ratio: 0.52
Return on total capital [%]: -13.11

Equity ratio

The equity ratio indicates the portion of the equity as compared to the total capital. The higher the equity ratio, the better the economic stability (solvency) and thus the financial autonomy of a company.

Liquidity ratio

The liquidity ratio shows the proportion between adjusted receivables and net liabilities. The higher the ratio, the lower the company's financial dependency from external creditors.

Return on total capital

The return on total capital shows the efficiency and return on the total capital employed in the company. The higher the return on total capital, the more economically does the company work with the invested capital.

Type of balance

sheet: Company balance sheet

Origin of the present

balance sheet: electronic German Federal Gazette

Financial year: 01.01.2016 - 31.12.2016

ASSETS	EUR	3,656,131.82
Fixed assets	EUR	92,537.00
Intangible assets	EUR	10,233.00
Tangible assets	EUR	82,304.00
Current assets	EUR	3,557,674.19
Stocks	EUR	1,812,763.83
Accounts receivable	EUR	1,390,729.09
Liquid means	EUR	354,181.27
Remaining other assets	EUR	5,920.63
Accruals (assets)	EUR	5,920.63
LIABILITIES	EUR	3,656,131.82
Shareholders' equity	EUR	1,017,942.64
Capital	EUR	610,000.00
Subscribed capital (share capital)	EUR	610,000.00
Balance sheet profit/loss (+/-)	EUR	407,942.64
Profit / loss brought forward	EUR	286,104.28
Annual surplus / annual deficit	EUR	121,838.36
Provisions	EUR	1,703,461.27
Liabilities	EUR	837,586.49
Other liabilities	EUR	97,141.42

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Deferrals (liabilities)	EUR	97,141.42
Type of balance sheet:	Company balance sheet	
Origin of the present balance sheet:	electronic German Federal Gazette	
Financial year:	01.01.2015 - 31.12.2015	
ASSETS	EUR	4,044,221.06
Fixed assets	EUR	161,279.00
Intangible assets	EUR	71,553.50
Tangible assets	EUR	89,725.50
Current assets	EUR	3,877,068.69
Stocks	EUR	2,374,842.69
Accounts receivable	EUR	1,298,191.19
Liquid means	EUR	204,034.81
Remaining other assets	EUR	5,873.37
Accruals (assets)	EUR	5,873.37
LIABILITIES	EUR	4,044,221.06
Shareholders' equity	EUR	896,104.28
Capital	EUR	610,000.00
Subscribed capital (share capital)	EUR	610,000.00
Balance sheet profit/loss (+/-)	EUR	286,104.28
Profit / loss brought forward	EUR	558,815.83
Annual surplus / annual deficit	EUR	-272,711.55
Provisions	EUR	1,848,799.10
Liabilities	EUR	1,168,464.06
Other liabilities	EUR	130,853.62
Deferrals (liabilities)	EUR	130,853.62

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.57
UK Pound	1	INR 93.74
Euro	1	INR 83.81
Euro	1	INR 84.33

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)