

MIRA INFORM REPORT

Report No. :	529799
Report Date :	12.09.2018

IDENTIFICATION DETAILS

Name :	H.I.S. CO LTD
Registered Office :	Sumitomo Fudosan Shinjuku Oak Tower 29F, 6-8-1 Nishi-Shinjuku Shinjukuku Tokyo 160-0023
Country :	Japan
Financials (as on) :	31.10.2017
Date of Incorporation :	Dec., 1980
Com. Reg. No.:	0110-01-0002696 (Tokyo-Shinjukuku)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Travel Agency, Hotels, Transportation, Other.
No. of Employees :	5,581

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	Yen 10,073.1 Million
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

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NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

H.I.S. CO LTD

REGD NAME: KK H. I. S.

MAIN OFFICE: Sumitomo Fudosan Shinjuku Oak Tower 29F, 6-8-1 Nishi-Shinjuku Shinjukuku
Tokyo 160-0023 JAPAN
Tel: 03-5908-2070 Fax: 03-5908-2072 -

URL: <http://www.his.co.jp>
E-Mail address: (thru the URL)

ACTIVITIES

Travel agency, hotels, transportation, other

BRANCHES

Nationwide (Tot 571 locations)

OVERSEAS

Worldwide

OFFICERS

HIDEO SAWADA, PRES	Tatsuya Nakamura, s/mgn dir
Masayuki Orita, mgn dir	Shigeru Nakaya, dir
Katsuhiko Sakaguchi, dir	Senjun Yamano, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 606,024 M
PAYMENTS	REGULAR	CAPITAL	Yen 11,000 M

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TREND	UP	WORTH	Yen 85,774 M
STARTED	1980	EMPLOYES	5,581

COMMENT

TRAVEL AGENCY

FINANCIAL SITUATION COSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 10,073.1 MILLION, 30 DAYS NORMAL TERMS

HIGHLIGHTS

This is the forerunner in airline discount ticket business. Has strength in package tours tailored to individuals. Second-ranked agency in overseas travel transactions. Diversifying into HVA business such as introduction of hotels to shift away from reliance on discount ticket sales. Acquired Huis Ten Bosch Co. in Nagasaki City. Subsidiaries & affiliates totals 114 in travel business, 13 hotels, and 30 other businesses.

FINANCIAL INFORMATION

The sales volume for Oct/2017 fiscal term amounted to Yen 606,024 million, a 15.72% up from Yen 523,705 million in the previous term. The recurring profit was posted at Yen 19,647 million and the net profit at Yen 13,259 million, respectively, compared with Yen 8,648 million recurring profit and Yen 267 million net profit, respectively, a year ago.

For the current term ending Oct 2018 the recurring profit is projected at Yen 20,000 million and the net profit at Yen 10,000 million, respectively, on a 21.28% rise in turnover, to Yen 735,000 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 10,073.1 million, on 30 days normal terms.

REGISTRATION

Date Registered:	Dec 1980
Regd No.:	0110-01-0002696 (Tokyo-Shinjukuku)
Listed company:	Tokyo S/E
Legal Status:	Limited Company (Kabushiki Kaisha)
Authorized:	88,551,450 shares
Issued:	68,522,936 shares
Sum:	Yen 11,000 million

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Major shareholders (%): Hideo Sawada (27.9), Company's Treasury Stock (9.6), Hide Inter (5.0), Japan Trustee Services T (4.1), Master Trust Bank of Japan T (3.5), other; foreign owners (19.3)

No. of shareholders: 20,317

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Travel agency; travels (89%), Huis Ten Bosch Group (6%), hotels (1%), Kyushu Sangyo Kotsu Group (4%)

Clients: [Mfrs, wholesalers] Delta Airlines, ANA, JAL, Korean Air, United Airlines, other
No. of accounts: 2,000
Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] BSP Office, Hawaii H.I.S., Jet Star, H.I.S. Guam, other

Payment record: Regular

Location: Business area in Tokyo. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

SMBC (Shinjuku)
Tokyo Tomin Bank (Shinjuku)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/10/2018	31/10/2017	31/10/2016	31/10/2015
Annual Sales	735,000	606,024	523,705	537,456
Recur. Profit	20,000	19,647	8,648	22,685
Net Profit	10,000	13,259	267	10,890
Total Assets		422,809	332,385	308,245
Current Assets		283,485	233,531	212,979
Current Liabs		131,866	102,805	122,993
Net Worth		85,774	79,592	99,529
Capital, Paid-Up		11,000	11,000	11,000

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Div.P.Share(₹)		29.00	22.00	22.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	21.28	15.72	-2.56	2.67
Current Ratio	..	214.98	227.16	173.16
N.Worth Ratio	..	20.29	23.95	32.29
R.Profit/Sales	2.72	3.24	1.65	4.22
N.Profit/Sales	1.36	2.19	0.05	2.03
Return On Equity	..	15.46	0.34	10.94

Notes: Forecast (or estimated) figures for the 31/10/2018 fiscal term

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.57
UK Pound	1	INR 93.74
Euro	1	INR 83.81
Yen	1	INR 0.62

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	SDA

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)