

MIRA INFORM REPORT

Report No. :	529106
Report Date :	12.09.2018

IDENTIFICATION DETAILS

Name :	LIGHTING SOLUTION
Registered Office :	Gala No. 1, Mithala Dham, Pimpri Pada, Near Ratna Malvani Hotel, Malad (East), Mumbai-400097, Maharashtra
Mobile No.:	91-9892262210 (Mr. Anil Narasimh Shetty)
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment :	2010
Capital Investment :	INR 6.385 Million
IEC No.: [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
GSTN : [Goods & Service Tax Registration No.]	27AAEFL2571K1Z4
PAN No.: [Permanent Account No.]	AAEFL2571K
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Service Provider of Shooting Equipments such as Generators, Lighting, etc. [Confirmed by management]
No. of Employees :	30 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject is a partnership firm established in the year 2010 and it is a service provider of shooting equipments such as generators, lighting, etc.</p> <p>As per financials of March 2018, the subject has achieved a revenue of INR 9.124 Million from its operation and has reported average profit margin of 3.33%.</p> <p>Rating takes into consideration the subject's satisfactory track record of business operations along with sound financial risk profile and comfortable debt coverage indicators.</p> <p>Payments seems to be usually correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

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RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 12.09.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Anil Narasimh Shetty
Designation :	Partner
Contact No.:	91-9892262210
Date :	07.09.2018

Mobile No.: 91-9820823213 (Ringling)

LOCATIONS

Registered Office :	Gala No. 1, Mithala Dham, Pimpri Pada, Near Ratna Malvani Hotel, Malad (East), Mumbai-400097, Maharashtra, India
Tel. No.:	Not Available
Mobile No.:	91-9892262210 (Mr. Anil Narasimh Shetty) 91-9820823213 (Mrs. Usha Anil Shetty)
Fax No.:	Not Available
E-Mail :	lightingsolutioninfo@gmail.com
Location :	Rented
Locality :	Commercial

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PARTNERS

Name :	Mr. Anil Narasimh Shetty
Designation :	Partner
Name :	Mrs. Usha Anil Shetty
Designation :	Partner

BUSINESS DETAILS

Line of Business :	Service Provider of Shooting Equipments such as Generators, Lighting, etc. [Confirmed by management]
Products / Services :	<ul style="list-style-type: none"> • Generators • Lighting
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Cheque and Others (NEFT, RTGS)
Purchasing :	Cheque and Others (NEFT, RTGS)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Experience :	--
	Maximum Limit Dealt :	--
	Remark :	--
Customers :	Others (Producers)	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--

	Experience :	--	
	Maximum Limit Dealt :	--	
	Remark :	--	
No. of Employees :	30 (Approximately)		
Bankers :	Bank Name	DNS Bank	
	Branch	Madhukunj, Ground Floor, P-52, MIDC Branch, Dombivli (East), Thane District-421204, Maharashtra, India	
	Person Name (With Designation)	Ms. Aruna Kamath (Manager)	
	Contact Number	91-8291845881	
	Name of Account Holder	--	
	Account Number	005011101447353 (Not confirmed by bank)	
	Account Since (Date/Year of Account Opening)	--	
	Average Balance Maintained (If Possible)	--	
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	Ms. Aruna Kamath (Manager), denied to provide feedback of the subject company.	
Facilities :	SECURED LOANS	31.03.2018 INR In Million	31.03.2018 INR In Million
	Cholamandalam Tempo Loan	0.000	0.382
	Total	0.000	0.382

Auditors :	
Name :	Mr. Sadanand Shetty Chartered Accountant
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	Not Available

CAPITAL STRUCTURE

AS ON 31.03.2018

PARTNERS CAPITAL ACCOUNT

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MR. ANIL NARASIMH SHETTY

Particulars	INR in Million	Particulars	INR in Million
Drawings	0.246	Capital B/d.	4.353
Balance C/d	4.797	Remuneration	0.477
		Share of profit	0.213
Total	5.043	Total	5.043

MRS. USHA ANIL SHETTY

Particulars	INR in Million	Particulars	INR in Million
Drawings	0.107	Capital B/d.	1.399
Balance C/d	1.588	Remuneration	0.204
		Share of profit	0.092
Total	1.695	Total	1.695

FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
SHAREHOLDERS FUNDS			
1] Partners Capital	6.385	5.753	6.677
2] Reserves & Surplus	0.000	0.000	0.000
3] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	6.385	5.753	6.677
LOAN FUNDS			
1] Secured Loans	0.000	0.382	1.040
2] Unsecured Loans	0.000	0.000	0.000
TOTAL BORROWING	0.000	0.382	1.040
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	6.385	6.135	7.717
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]	4.676	5.737	6.488
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.000	0.000	0.000
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	0.000	0.000	0.000
Sundry Debtors	0.760	1.908	1.007
Cash & Bank Balances	0.391	0.008	0.016
Other Current Assets	0.664	0.664	0.563
Loans & Advances	0.401	0.401	2.579
Total Current Assets	2.216	2.981	4.165
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	0.265	2.389	1.607
Other Current Liabilities	0.242	0.194	1.329
Provisions	0.000	0.000	0.000
Total Current Liabilities	0.507	2.583	2.936
Net Current Assets	1.709	0.398	1.229
MISCELLANEOUS EXPENSES	0.000	0.000	0.000
TOTAL	6.385	6.135	7.717

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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2018	31.03.2017	31.03.2016
	SALES			
	Income	9.124	3.737	6.962
	Other Income	0.001	0.155	0.000
	TOTAL	9.125	3.892	6.962
Less	EXPENSES			
	Equipment hire charges	3.186	0.729	1.477
	Purchases	0.173	0.030	0.044
	Salaries and bonus	1.932	0.793	0.510
	Godown rent	0.180	0.180	0.180
	Electricity charges	0.006	0.002	0.004
	Printing and stationery	0.027	0.011	0.017
	Petrol and diesel charges	0.549	0.184	0.562
	Commission	0.070	0.030	0.108
	Telephone and mobile charges	0.020	0.001	0.001
	Audit fees	0.015	0.015	0.000
	Conveyance and travelling charges	0.051	0.013	0.019
	Office expenses	0.015	0.006	0.063
	Tempo parking charges	0.037	0.015	0.009
	Transportation charges	0.005	0.005	0.233
	Insurance	0.112	0.111	0.200
	Professional charges	0.026	0.026	0.045
	Repairs and maintains expenses	0.426	0.174	0.402
	Water charges	0.003	0.001	0.002
	Staff welfare expenses	0.042	0.009	0.068
	Miscellaneous expenses	0.016	0.002	0.003
	Partners remuneration	0.681	0.271	0.482
	Donation	0.000	0.000	0.002
	Accounting charges	0.024	0.024	0.024
	Diwali expenses	0.000	0.000	0.156
	TOTAL	7.596	2.632	4.611
	PROFIT / (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION	1.529	1.260	2.351
Less	FINANCIAL EXPENSES	0.029	0.089	0.186
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION	1.500	1.171	2.165
Less	DEPRECIATION/ AMORTISATION	1.196	1.140	1.994

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	NET PROFIT	0.304	0.031	0.171
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Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365)	30.40	186.36	52.79
Account Receivables Turnover (Income / Sundry Debtors)	12.01	1.96	6.91
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	NA	NA	NA
Inventory Turnover (Operating Income / Inventories)	0.00	0.00	0.00
Asset Turnover (Operating Income / Net Fixed Assets)	0.33	0.22	0.36

LEVERAGE RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.07	0.34	0.37
Debt Equity Ratio (Total Liability / Networth)	0.00	0.07	0.16
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.08	0.45	0.44
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.73	1.00	0.97
Interest Coverage Ratio (PBIT / Financial Charges)	52.72	14.16	12.64

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PROFITABILITY RATIOS

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin $[(PAT / Sales) * 100]$	%	3.33	0.83	2.46
Return on Total Assets $[(PAT / Total Assets) * 100]$	%	4.41	0.36	1.61
Return on Investment (ROI) $[(PAT / Networth) * 100]$	%	4.76	0.54	2.56

SOLVENCY RATIOS

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Current Ratio $(Current Assets / Current Liabilities)$		4.37	1.15	1.42
Quick Ratio $[(Current Assets - Inventories) / Current Liabilities]$		4.37	1.15	1.42
G-Score Ratio Financial $(Networth / Total Assets)$		0.93	0.66	0.63
G-Score Ratio Debt $(Debts / Equity Capital)$		0.00	0.07	0.16
G-Score Ratio Liquidity $(Total Current Assets / Total Current Liabilities)$		4.37	1.15	1.42

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

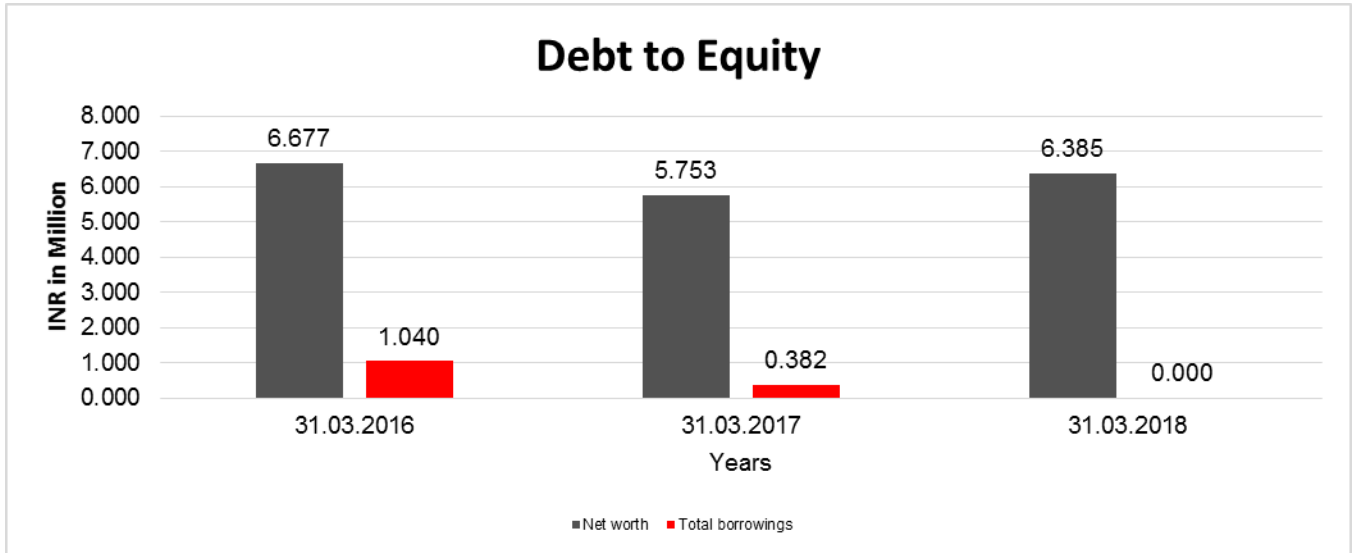
FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Partners Capital	6.677	5.753	6.385
Reserves & Surplus	0.000	0.000	0.000
Net worth	6.677	5.753	6.385
Secured Loans	1.040	0.382	0.000
Unsecured Loans	0.000	0.000	0.000
Total borrowings	1.040	0.382	0.000

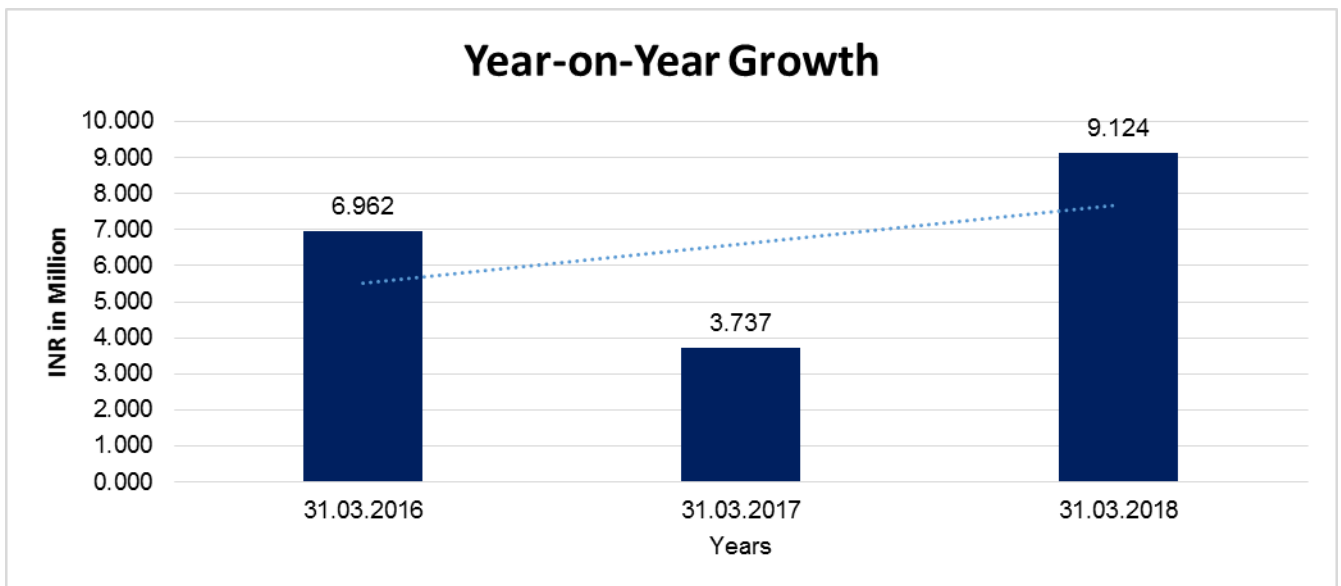
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Debt/Equity ratio	0.156	0.066	0.000
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YEAR-ON-YEAR GROWTH

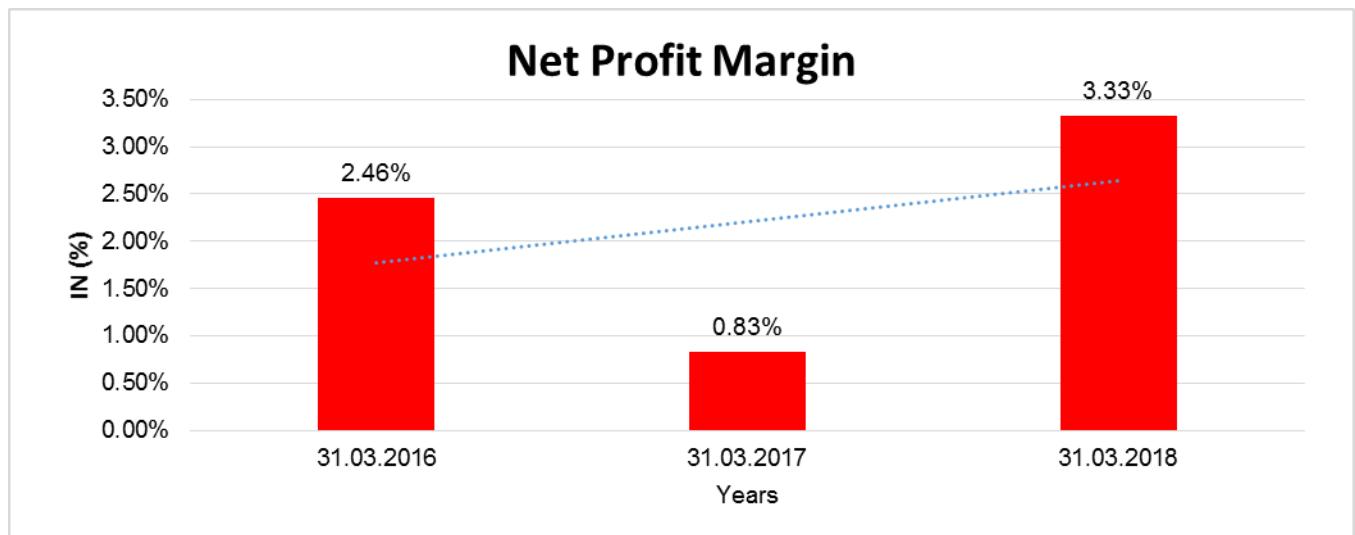
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	6.962	3.737	9.124
		(46.323)	144.153



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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	6.962	3.737	9.124
Profit	0.171	0.031	0.304
	2.46%	0.83%	3.33%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	No
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes

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15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

FIXED ASSETS:

- Equipment
- Air conditioner
- Furniture
- Generator
- Washing machine
- Bulb
- Computer
- Tempo

CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 72.85
UK Pound	1	INR 94.79
Euro	1	INR 84.39

INFORMATION DETAILS

Information Gathered by :	TEJ
Analysis Done by :	VIV
Report Prepared by :	BHG

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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