

MIRA INFORM REPORT

Report No. :	529898
Report Date :	12.09.2018

IDENTIFICATION DETAILS

Name :	METAL ONE CORPORATION
Registered Office :	JP Tower, 2-7-2 Marunouchi Chiyodaku Tokyo 100-0005
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	January 2003
Com. Reg. No.:	0104-01-049321 (Tokyo-Minatoku)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Specialized trading house for steel products.
No. of Employees :	1,134

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

METAL ONE CORPORATION

REGD NAME: KK Metal One
MAIN OFFICE: JP Tower, 2-7-2 Marunouchi Chiyodaku Tokyo 100-0005 JAPAN
Tel: 03-6400-2000 Fax: 03-6400-2939
URL: <http://www.mtlo.co.jp/>
E-Mail address: info@mtlo.co.jp

ACTIVITIES

Specialized trading house for steel products

BRANCHES

Domestic: Osaka, Nagoya, Hiroshima, Fukuoka, other (Tot 14)

Affiliated firms: 6 subsidiaries, named as Metal One plus area, such as Metal ne Kyushu, etc)

OVERSEAS

Overseas: Americas (24), Europe (14 including Russia), Asia/Oceania (39, Including 9 in China), Mid East/Africa (16)

OFFICERS

SHUICHI IWATA, PRES Takehiro Honda, v pres
Shigerui Nishiura, dir Kakutomo Tanaka, dir
Satoshi Ohki, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 1,068,162 M
PAYMENTS	REGULAR	CAPITAL	Yen 100,000 M
TREND	STEADY	WORTH	Yen 214,372 M
STARTED	2003	EMPLOYES	1,134

COMMENT

TRADING HOUSE SPECIALIZING IN STEEL PRODUCTS, JOINTLY OWNED BY MITSUBISHI CORP AND SOJITZ CORP.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

HIGHLIGHTS

The subject company was established jointly on the basis of steel products divisions separated from each Mitsubishi Corp and the then Nissho Iwai Corporation (now Sojitz Corporation) in order to integrate steel business operations. This is a specialized trading house for import, export and wholesale of steel products, stainless steel products, and other metal products. The operations are composed of five core business divisions: Steel Plate, Tube & Construction Materials Div; Steel Sheet Products, Automotive Steel Products Business Div; Wire & Specialty Steel, Stainless Steel Div; International Steel Operation Div; and Energy Project International Business Div. For operation details see **OPERATION**. Has taken equity position of 20% in Usiminas SA (South America), and will proceed to expand operations in Brazil. Metal One Corporation India Pvt. Ltd: founded in Jun/2008, headquartered in New Delhi, has branches in Mumbai, Chennai and Kolkata. The firm is actively expanding operations in India, China and other emerging nations. It is planning to increase capital share in JV in Brazil. In Oct 2014 Metal One Structural Steel & Resource Corp and Mitsui & Co's steel division merged to work together on structural steel business.

FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 1,068,162 million, a 12% up from Yen 957,973 million in the previous term. The recurring profit was posted at Yen 16,206 million and the net profit at Yen 14,791 million, respectively, compared with Yen 13,121 million recurring profit and Yen 15,442 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 17,000 million and the net profit at Yen 16,000 million, respectively, on a 5% rise in turnover, to Yen 1,121,570 million.

The financial situation is considered FAIR and good for ORDINARY business engagements.

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REGISTRATION

Date Registered: Jan 2003
Regd No.: 0104-01-049321 (Tokyo-Minatoku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 8 million shares
Issued: 2 million shares
Sum: Yen 100,000 million
Major shareholders (%): Mitsubishi Corp (60), Sojitz Corp (40)
No. of shareholders: 2

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Imports, exports and wholesales steel products (--100%):

Exports (45%)

(Handling items by Divisions)

Business Division A: heavy & medium plates, structural pipes, piping materials, steel bars, wide flange beams, general steel shapes, lightweight steel shapes, steel sheet piles, steel pipe piles, other structural steel, processed ferrous raw materials;

Business Division B: hot rolled plates & sheets, cold rolled steel plates & sheets, surface-treated steel plates & sheets, electrical sheets, tinned steel plates & sheets;

Business Division C: line pipes, oil country tubular goods (OCTGs), steel pipe piles, steel sheets, steel plates, steel shapes, round bars, semi-finished products;

Wire, Specialty Steel & Stainless Steel Division: (Wire rod sector): wire rods & secondary & tertiary wire rod products, specialty steel sector, structural steel, alloy steel, spring steel, ball-bearing steel, specialty steel sheets, free-cutting steel, heat-resistant steel, tool steel; **(Stainless steel sector):** stainless steel plates, sheets, strips, pipes, bar steel, shapes, round bars, stainless steel processed products, stainless steel scrap, titanium products, other

Clients: [Mfrs, wholesalers] Mitsubishi Heavy Ind, Mitsubishi Motors, Mitsubishi Electric, Suzuki Motors, Nissan Motors, other.

No. of accounts: 1,000

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Nippon Steel & Sumitomo Metal Corp, JFE Steel, Kobe Steel, Nisshin Steel, other

Payment record: Regular

Location: Business area in Tokyo. Office premises at the caption address are leased and maintained satisfactorily.

Bank References:

MUFG (H/O)
Mizuho Bank (H/O)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	1,121,570	1,068,162	957,973	1,026,934
Recur. Profit	17,000	16,206	13,121	13,725
Net Profit	16,000	14,791	15,442	21,264
Total Assets		557,750	480,163	489,712
Net Worth		214,372	209,160	202,482
Capital, Paid-Up		100,000	100,000	100,000
Div.P.Share(¥)		0.00	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	5.00	11.50	-6.72	-13.33
Current Ratio	
N.Worth Ratio		38.44	43.56	41.35
N.Profit/Sales	1.43	1.38	1.61	2.07

Forecast (or estimated) figures for the 31/03/2019 fiscal term

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.57
UK Pound	1	INR 93.74
Euro	1	INR 83.81
Yen	1	INR 0.65

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)