

MIRA INFORM REPORT

| | |
|---------------|------------|
| Report No. : | 529695 |
| Report Date : | 12.09.2018 |

IDENTIFICATION DETAILS

| | |
|-------------------------|--|
| Name : | MAP ELECTRONICS CO LTD |
| Registered Office : | 116-14 Kosato Ueda City Nagano-Pref 386-0005 |
| Country : | Japan |
| Financials (as on) : | 31.03.2018 |
| Date of Incorporation : | Jun 1999 |
| Com. Reg. No.: | 1000-01-010502 |
| Legal Form : | Limited Company |
| Line of Business : | Imports and wholesales electronics components, telecommunication equipment, others |
| No. of Employees : | 33 |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|----------------------------|------------------|
| Status : | Satisfactory |
| Payment Behaviour : | Slow but Correct |
| Litigation : | Clear |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

| Country Name | Previous Rating (31.12.2017) | Current Rating (01.04.2018) |
|--------------|---------------------------------|--------------------------------|
| Japan | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|---------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |
| Very High Risk | D |

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

MAP ELECTRONICS CO LTD

REGD NAME: KK Map Electronics
MAIN OFFICE: 116-14 Kosato Ueda City Nagano-Pref 386-0005 JAPAN
Tel: 0268-28-7576 Fax: 0267-28-7577

URL: <http://www.mapele.co.jp/>
E-mail: sales@mapele.co.jp

ACTIVITIES: Import, wholesale of electronics components, telecommunication equipment
BRANCHES: Tokyo (Minatoku & Hachioji)
OVERSEAS: Taiwan (3)

OFFICER(S):
YOSHIO YAMAZAKI, PRES
Hiroaki Yamazaki, dir
Hidetoshi Watanabe, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

| | | | |
|----------|---------|-----------|-------------|
| FINANCES | FAIR | A/SALES | Yen 1,204 M |
| PAYMENTS | REGULAR | CAPITAL | Yen 10 M |
| TREND | UP | WORTH | Yen 281 M |
| STARTED | 1999 | EMPLOYEES | 33 |

COMMENT

TRADING FIRM SPECIALIZING IN ELECTRONICS COMPONENTS FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS

HIGHLIGHTS

The subject company was established by Yoshio Yamazaki in order to make most of his experience in the subject line of business. This is a family-based trading firm, owned and operated by the Yamazaki family, for import and wholesale of electronics components & telecommunication equipment: AC adaptors/power supply, LCD/OLED modules, LCP panels, RF convertors, semiconductors, other. Has three offices in Taiwan. Goods are imported from Taiwan, USA, other. Clients include communication firms, electronics mfrs, other.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 1,204 million, a 20% up from Yen 1,005 million in the previous term. The recurring profit was posted at Yen 43 million and the net profit at Yen 32 million, respectively, compared with Yen 55 million recurring profit and Yen 38 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 50 million and the net profit at Yen 35 million, respectively, on a 5% rise in turnover, to Yen 1,260 million.

The financial situation is considered FAIR and good for ORDINARY business engagements.

REGISTRATION

Date Registered: Jun 1999
Regd No.: 1000-01-010502 (Nagano-Ueda)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 800 shares
Issued: 200 shares
Sum: Yen 10 million
Major shareholders (%): Yoshio Yamazaki (100)

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Imports and wholesales electronics components, telecommunication equipment, others (--100%).

(Handling Items):

AC Adaptors/Power Supply (complying with CEC LEVEL V): C Switching adaptor, open frame power, medical-use adaptors;

LCD/OLED Modules: graphic, color STN, color TFT, TAB, COG, E-paper, organic EL display, organic EL modules, custom-made components;

LCD Panel: standard LCD panels, custom-made panels;

Telecommunication Antennas;

RF Connectors: SMA, SMB, BNC. TMC, LHF, FME, SMP;

Semiconductors: LED, other

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Clients: [Electronics mfrs, wholesalers] NEC Computer Techno, NEC Access Technica, NEC Embedded Products Ltd, NEC Platforms, Circuit Design, Sato Holdings Corp, Hochiki Corp, Nikon Corp, Panasonic Corp, Mitsubishi Cable Ind, Tateyama Kagaku Kogyo, Hitachi Information & Telecommunication Engineering, other.
No. of accounts: 350

Domestic areas of activities: Nationwide

Suppliers [Mfrs, wholesalers] JM Corp, Siward Crystal Technology, Sino American Electronics, Solomon Goldentec Display, ENG Electronics, Winstar Display, Angel Electric, Sinpro Electronics, Solomon, Winstar, other

Payment record: Regular

Location: Business area in Ueda City, Nagano-Pref. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

Hachijuni Bank (Ueda)
MUFG (Shinjuku-Chuo)
Relations: Satisfactory

FINANCES

(In Million Yen)

| Terms Ending: | 31/03/2019 | 31/03/2018 | 31/03/2017 | 31/03/2016 |
|--------------------------------|------------|------------|------------|------------|
| Annual Sales | 1,260 | 1,204 | 1,005 | 943 |
| Recur. Profit | 50 | 43 | 55 | 28 |
| Net Profit | 35 | 32 | 38 | 16 |
| Total Assets | | 613 | 375 | 401 |
| Net Worth | | 281 | 248 | 210 |
| Capital, Paid-Up | | 10 | 10 | 10 |
| Div.P.Share(¥) | | 0.00 | 0.00 | 0.00 |
| <Analytical Data> | (%) | (%) | (%) | (%) |
| S.Growth Rate | 4.65 | 19.80 | 6.57 | -10.10 |
| Current Ratio | | .. | .. | .. |
| N.Worth Ratio | | 45.84 | 66.13 | 52.37 |
| N.Profit/Sales | 2.78 | 2.66 | 3.78 | 1.70 |

Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term

FOREIGN EXCHANGE RATES

| Currency | Unit | Indian Rupee |
|-----------|------|--------------|
| US Dollar | 1 | INR 72.32 |
| UK Pound | 1 | INR 94.42 |
| Euro | 1 | INR 84.08 |
| Yen | 1 | INR 0.64 |

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

| | |
|----------------------|-----|
| Analysis Done by : | PRA |
| Report Prepared by : | KET |

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)