

MIRA INFORM REPORT

Report No. :	530229
Report Date :	18.09.2018

IDENTIFICATION DETAILS

Name :	H-J INTERNATIONAL, INC.
Registered Office :	3010 High Ridge Blvd High Ridge, Mo 63049
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	1969
Legal Form :	Corporation
Line of Business :	Manufacturer of castings and connectors for the electrical industry
No. of Employees :	5

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 50 000
Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	H-J INTERNATIONAL, INC.
Trade Name	The H-J Family of Companies / H-J INTERNATIONAL / H-J Enterprises / H-J Trading Company
ID	ID
ID Details	00400590
Creation Date	1969
Incorporation Date	9/6/1994
Legal Address	3010 HIGH RIDGE BLVD HIGH RIDGE, MO 63049 USA
Operative Address	3010 HIGH RIDGE BLVD HIGH RIDGE, MO 63049 USA
Telephone	636-677-3421
Fax	636-376-1624
Legal Form	CORPORATION
E-Mail	-
Registered In	MISSOURI
Website	www.h-jinternational.com
Contact	JAMES F SHEKELTON, III - PRESIDENT
Staff	5
Activity	NAICS Code 334417 - Electronic Connector Manufacturing

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	

HISTORY

History	H-J INTERNATIONAL, INC. was founded in 1969.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	H-J INTERNATIONAL, INC. is a manufacturer of castings and connectors for the electrical industry.
Service/Product Description	The company offers transformer components, switchgear apparatus, porcelain and epoxy bushings and insulators, distribution and power transformers, and electrical connectors.
Sales	Wholesale
Operations Area	National and International
Export To	MEXICO, COLOMBIA
Employees	5 employees
Payments with Suppliers	No complaints

BRANDS

Brand

There are no informed brands

Comments

CLIENTS

Name of Client	Country	Comments
WEG TRANSFORMADORES MEXICO SA DE CV	MEXICO	-
H-J EAGLE INTERNATIONAL MEXICO S DE RL DE CV	MEXICO	-
RYMEL INGENIERIA ELECTRICA S . A . S .	COLOMBIA	-
SIEMENS SOCIEDAD ANONIMA	COLOMBIA	-

Comments

-

SUPPLIERS

Supplier Name	Country	Comments
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There are no informed suppliers

Comments	-
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LOCATION

Headquarters	3010 HIGH RIDGE BLVD HIGH RIDGE, MO 63049 USA
Branches	No branches found.

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. We were not able to confirm major holders.
Management	JAMES F SHEKELTON, III - President Alejandra Marin - Inside Sales Joe Woods - Vice President of Finance Jeffrey Evets - Human Resources
Subsidiary Companies	No subsidiary companies were found.
Related Companies	Some of the company's partners are: Ermco Components, Inc. 1607 Industrial Road Greeneville, TN 37745 United States Hubbell Power Systems, Inc. The Berkeley Building 200 Center Point Circle Suite 200 Columbia, SC 29210

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United States

Quality Switch Inc
715 Arlington Blvd, Newton Falls, OH 44444, USA

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	USD 2017
Sales	650.000
Money Flow	Normal
IMPORT FOB DOLLAR	
Year	Amount
There are not Import Fob Dollar informed	
EXPORT FOB DOLLAR	
Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Lawsuits	No records found.
Trademarks	No records found.
Patents Registered	Stand-Alone Circuit Breaker Assembly and Associated Method of Use Publication number: 20100038228 Abstract: A stand-alone circuit breaker assembly that includes a housing having a plurality of openings, a plurality of first bushings mounted through the openings in the housing for receiving electrical power from the distribution transformer, at least one circuit breaker, each circuit breaker having a plurality of input terminals and a plurality of output terminals, wherein the at least one circuit breaker is located inside the housing, a

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plurality of first electrical connectors electrically connected in one-to-one correspondence between the plurality of first bushings and the plurality of input terminals, a plurality of second bushings mounted through the openings in the housing for providing electrical power through the at least one circuit breaker, and a plurality of second electrical connectors electrically connected in one-to-one correspondence between the plurality of second bushings and the plurality of output terminals. The stand-alone circuit breaker can be utilized with a distribution transformer.

Type: Application

Filed: August 12, 2008

Publication date: February 18, 2010

Applicant: H-J INTERNATIONAL, INC.

Inventors: Etelvino L. Heres, Gabriel Alvarez Del Prado

STAND-ALONE CIRCUIT BREAKER ASSEMBLY AND ASSOCIATED METHOD OF USE

Publication number: 20120162829

Abstract: A stand-alone circuit breaker assembly that includes a housing having a plurality of openings, a plurality of first bushings mounted through the openings in the housing for receiving electrical power from the distribution transformer, at least one circuit breaker, each circuit breaker having a plurality of input terminals and a plurality of output terminals, wherein the at least one circuit breaker is located inside the housing, a plurality of first electrical connectors electrically connected in one-to-one correspondence between the plurality of first bushings and the plurality of input terminals, a plurality of second bushings mounted through the openings in the housing for providing electrical power through the at least one circuit breaker, and a plurality of second electrical connectors electrically connected in one-to-one correspondence between the plurality of second bushings and the plurality of output terminals. The stand-alone circuit breaker can be utilized with a distribution transformer.

Type: Application

Filed: November 11, 2011

Publication date: June 28, 2012

Applicant: H-J INTERNATIONAL, INC.

Inventors: Etelvino L. Heres, Gabriel Alvarez Del Prado

Type Filing Type Date Filed Effective Date

Registration Reports Biennial Registration Report

1/16/2017 1/16/2017

Registration Reports Biennial Registration Report

1/14/2015 1/14/2015

Renewals

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UCC (Uniform Commercial Code)

Registration Reports Biennial Registration Report
12/18/2012 12/18/2012
Registration Reports Annual Registration Report
12/21/2011 12/21/2011
Registration Reports Annual Registration Report
12/27/2010 12/27/2010
Registration Reports Annual Registration Report
12/23/2009 12/23/2009
Registration Reports Annual Registration Report
1/9/2009 1/9/2009
Registration Reports Annual Registration Report
12/21/2007 12/21/2007
Registration Reports Annual Registration Report
12/22/2006 12/22/2006
Registration Reports Annual Registration Report
12/28/2005 12/28/2005
No records found.

OFAC Sanctions List Search

The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Founded in 1969, H-J INTERNATIONAL, INC. is an organization in the Electronic Connector Manufacturing Industry headquartered in High Ridge, MO. The company has 5 regular employees and generates an estimated \$650,000 USD in annual revenue. It operates nationally and internationally, mainly exporting to Mexico and Colombia. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts	Controlled
Payments	No complaints
Cash Flow	Normal
Suggested Credit Line	USD 50 000
State	Active

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INTERVIEW

First Name	Judy
Position	Receptionist
Comments	She confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, its website and the name of the President. She was reluctant to provide further information by telephone.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.55
UK Pound	1	INR 94.94
Euro	1	INR 84.40
USD	1	INR 72.72

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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