

MIRA INFORM REPORT

Report No. :	530312
Report Date :	19.09.2018

IDENTIFICATION DETAILS

Name :	OOO FEROTRADE
Registered Office :	Stachek Avenue 48, Block 2, Liter A, Office 107, Kirovskiy District, 198097 Saint Petersburg
Country :	Russia
Financials (as on) :	31.12.2016
Date of Incorporation :	25.10.2012
Com. Reg. No.:	OGRN 1127847590419
Legal Form :	Limited Liability Company
Line of Business :	Wholesale of other machinery and equipment
No. of Employees :	12

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Slow but Correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

COMPANY SUMMARY

<u>COMPANY NAME</u>	OOO FEROTRADE			
<u>ADDRESS</u>	Building	Street	Area	PO Box
	BC Imperial, Office 107, Block 2, Liter A	Stachek Avenue 48	Kirovskiy District	198097 Saint Petersburg
<u>PHONE</u>	Verified Phones: (+7 812) 240 4885 / (+7 812) 336 7758			
<u>EMAIL/WEBSITE</u>	Email: ev-gendir@ya.ru / ferotrade.spb@gmail.com / Website: www.ferotrade.ru			
<u>ACTIVITY</u>	NACE 4669 - Wholesale of other machinery and equipment;			
<u>PRINCIPAL</u>	Margarita Yurievna Sidorova			Workforce 12
	Managing Director			
<u>LEGAL INFO</u>	Date Of Est.	Reg. No.	Legal Form	Status
	25/10/2012	OGRN 1127847590419	LLC	Active
<u>CAPITAL</u>	CURRENCY		AMOUNT	
	RUBLE (RUB)		10,000	

BUSINESS INFORMATION

IDENTIFICATION

<u>CO. NAME</u>	OOO FEROTRADE		
<u>ALSO KNOWN NAME (S)</u>	LLC FEROTRADE / OOO FEROTREYD		
<u>BUILDING</u>	BC Imperial, Office 107, Block 2, Liter A		
<u>STREET</u>	Stachek Avenue 48		
<u>AREA</u>	Kirovskiy District		
<u>POSTAL ADDRESS</u>	198097 Saint Petersburg		
<u>TOWN</u>	Saint Petersburg		
<u>COUNTRY</u>	Russia		
<u>PHONE</u>	(+7 812) 240 4885 / (+7 812) 336 7758 / Mobile (+7 926) 446 4685		
<u>VERIFIED EMAIL</u>	ferotrade.spb@gmail.com / ev-gendir@ya.ru / polishchenko@inbox.ru		
<u>WEBSITE</u>	www.ferotrade.ru		
<u>BUSINESS HOURS</u>	DAYS	OFFICE HOURS	BREAK TIME
	Mon-Fri	09:00-19:00	13:00-14:00
<u>REGISTERED ADDRESS</u>	Stachek Avenue 48, Block 2, Liter A, Office 107 Kirovskiy District 198097 Saint Petersburg Russia		

FORMER ADDRESS

Until July 2018, subject was located at:

Stachek Avenue 48, Block 2, Liter A, Office 2212
Kirovskiy District
198097 Saint Petersburg
Russia

SENIOR PERSONNEL

MANAGEMENT

NAME	POSITION
Margarita Yurievna Sidorova	Managing Director

WORKFORCE

Alexander Valerievich	Sales Manager
NO. OF EMPLOYEES	PERIOD
12	09.2018

FINANCIAL SUMMARY

TURNOVER

31/12/2017 (approx)	31/12/2016
RUBLE 200,000,000	RUBLE 196,282,000

NET PROFIT / (LOSS)

31/12/2016	31/12/2015
RUBLE 664,000	RUBLE 576,000

NOTES

Balance sheets as at 31 December 2016 showed:

	31/12/2016	31/12/2015
	(in RUBLE)	
ASSETS		
Total non-current assets	0	0
Current assets		
Trade receivables	196,282,000	14,317,000
Cash equivalents	575,000	12,000
Total current assets	196,858,000	14,329,000
TOTAL ASSETS	196,858,000	14,329,000
EQUITY & LIABILITIES		
Equity		
Share capital	10,000	10,000
Retained earnings	664,000	576,000
Total equity	674,000	586,000
Total long-term		

liabilities	0	0
Short-term liabilities		
Accounts payable	196,184,000	13,743,000
Total Short-term liabilities	196,184,000	13,743,000
TOTAL EQUITY & LIABILITIES	196,858,000	14,329,000

INCOME STATEMENT

Revenue	196,282,000	14,317,000
Cost of Sales	(195,452,000)	(13,597,000)
Gross Profit	830,000	720,000
Profit(loss) from sales	830,000	720,000
Other income and expenses		
Profit(loss) before taxation	830,000	720,000
Current income tax	(166,000)	(144,000)
Net Profit(loss)	664,000	576,000

FISCAL YEAR-END

31 December.

LEGAL STATUS

INCORPORATION
REGISTRATION NO.

25/10/2012
LICENSE NUMBER
OGRN 1127847590419

ISSUED BY
Federal Tax
Service

OTHER REGISTRATION NO.

INN 7805604907 (Tax Code) / KPP 780501001 /
OKPO 23072226 (Statistics Code) / OKTMO 40338000000

AUTHORISED CAPITAL

AMOUNT
10,000

CURRENCY
RUBLE

PAID-UP CAPITAL

AMOUNT
10,000

CURRENCY
RUBLE

BUSINESS HISTORY

The Company was incorporated in Russia on 25 October 2012.

LEGAL FORM

Limited Liability Company

STATUS

Active

SOLE SHAREHOLDER

NAME
Dmitriy Alekseevich Krupin
Nationality: Russian
Tax Code: INN 290132435392

PERCENTAGE
100.00%

OPERATION

BANKERS

1. JSC UniCredit Bank
nab. Fontanki 48/2
Saint Petersburg 196084
Russia
Telephone: (+7 812) 346 8410
SWIFT: IMBKRUMM

2. PAO Sberbank
Severo-Zapadny Branch
Saint Petersburg
Russia
Telephone: (+7 495) 957 5731

ACTIVITY CODE (NACE)

4669 - Wholesale of other machinery and equipment;

LINE OF BUSINESS

Trading as importers, wholesalers and suppliers of heating and ventilation equipment as well as variety of household goods, furniture, hygiene products and packaging materials.

Agents for Bongioanni, Bongioanni, Novasfer, Zenith, TACO-Askoll, Baronio, ESBE, Elbi, Savarbrass, Bianchi Fratelli, BsSystem, Sa.Mi Plastic, WILO and Dango & Dienenthal.

Europe, Italy, Switzerland, Germany and China.

IMPORT FROM

Subject does not export, all sales are domestic.

EXPORT TO

Premises comprising administrative offices located at the heading address as well as representative offices located in Moscow.

FACILITIES

Associates

RELATED COMPANIES

1. OOO FERONOVA
Stachek Avenue 48, Block 2, Liter A, Office
107, Kirovskiy District
198097 Saint Petersburg
Russia
Est.: 25/10/2017
Tax Code: INN 7805716248
Managing Director: Vitaliy Vasilev

2. OOO FEROTRANS
Stachek Avenue 48, Block 2, Liter A, Office
107 B, Kirovskiy District
198097 Saint Petersburg
Russia
Est.: 03/02/2016
Tax Code: INN 7807107900
Managing Director: Lyubov Savchenkova

3. OOO TORGMASH KOM

5-ya Sovetskaya Street 11-13
Saint Petersburg
Russia
Est.: 11/09/2017
Tax Code: INN 7842141012
Managing Director:
Dmitriy Alekseevich Krupin

4. OOO TERMINAL SPB
Voskova Street 13
Saint Petersburg
Russia
Est.: 28/06/2016
Tax Code: INN 7841042033
Managing Director:
Dmitriy Alekseevich Krupin

5. OOO MIKSON
Svetlanovskiy Avenue 79
Saint Petersburg
Russia
Est.: 11/02/2016
Tax Code: INN 7804558493
Managing Director:
Dmitriy Alekseevich Krupin

PAYMENT RECORDS

CREDIT OPINION

We consider it is acceptable to deal with subject for SMALL amounts.

SPECIAL REMARKS

INTERVIEWED COMMENTS

Alexander Valerievich (Sales Manager).
The office number which you provided: OFFICE 2212 is applies to
subject's former address. Subject's current administrative address is
as per heading.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupee
US Dollar	1	INR 72.38
UK Pound	1	INR 95.29
Euro	1	INR 84.77
RUB	1	INR 1.08

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)