

## MIRA INFORM REPORT

<b>Report No. :</b>	530529
<b>Report Date :</b>	19.09.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	TIANMEN XIANLIANG MACHINERY CO., LTD.
<b>Registered Office :</b>	Tianmen Industrial Zone, Tianmen City, Hubei Province 433000 PR
<b>Country :</b>	China
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	27.02.2013
<b>Unified Social Credit Code :</b>	91429006060691827T
<b>Legal Form :</b>	Limited Liabilities Company
<b>Line of Business :</b>	Subject registered business scope includes manufacturing and selling grain and oil processing machinery, color sorter, batch circulating grain dryer, biomass hot blast stove, other general machinery and its spare parts; importing and exporting goods and technology.
<b>No. of Employees :</b>	123

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow but Correct
<b>Litigation :</b>	Clear

### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

<b>Country Name</b>	<b>Previous Rating (31.12.2017)</b>	<b>Current Rating (01.04.2018)</b>
China	A2	A1

<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**CHINA - ECONOMIC OVERVIEW**

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2017 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

In July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi (RMB) appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would resume a gradual appreciation. From 2013 until early 2015, the renminbi held steady against the dollar, but it depreciated 13% from mid-2015 until end-2016 amid strong capital outflows; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese



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leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## ***COMPANY NAME AND ADDRESS***

<b>COMPANY NAME</b>	Tianmen Xianliang Machinery Co., Ltd.
<b>CURRENT ADDRESS/ REGISTERED ADDRESS</b>	Tianmen Industrial Zone, Tianmen City, Hubei Province 433000 PR China
<b>TEL. NO.</b>	86 (0) 728-4589929/4589969
<b>FAX NO.</b>	86 (0) 728-4589969

## ***EXECUTIVE SUMMARY***

DATE OF REGISTRATION	: FEBRUARY 27, 2013
UNIFIED SOCIAL CREDIT CODE	: 91429006060691827T
LEGAL FORM	: LIMITED LIABILITIES COMPANY
CHIEF EXECUTIVE	: ZHU JVPING (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 20,000,000
STAFF	: 123
BUSINESS CATEGORY	: MANUFACTURING & TRADING
REVENUE	: CNY 3,890,000 (AS OF DEC. 31, 2017)
EQUITIES	: CNY 20,000,000 (AS OF DEC. 31, 2017)
WEBSITE	: N/A
E-MAIL	: N/A
PAYMENT	: SLOW BUT CORRECT
MARKET CONDITION	: FAIR
FINANCIAL CONDITION	: FAIR
OPERATIONAL TREND	: ORDINARY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

**SC** - Subject Company (the company inquired by you)

**N/A** – Not available

**CNY** – China Yuan Ren Min Bi

## ***OPERATIONAL TREND & GENERAL REPUTATION***

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-

Upward

Steady

Fairly Steady

Ordinary

General Reputation:-

Excellent

Good

Fairly Good

Average

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Fair	Fair
Stagnant	Detrimental
Downward	Not known
Not known	Not yet be determined
Not yet be determined	

## **LEGAL STATUS & HISTORY**

SC was established as a limited liabilities company of PRC with State Administration of Industry & Commerce (SAIC) under Unified Social Credit Code: 91429006060691827T.

SC's Import and Export Enterprise Code: 4200060691827

SC's registered capital: CNY 20,000,000

### **Registration Change Record:-**

<b>Date</b>	<b>Change of Contents</b>	<b>Before the change</b>	<b>After the change</b>
--	Registration No./ Unified Social Credit Code	429006000091327	91429006060691827T

### **Current Co search indicates SC's shareholders & chief executives are as follows:-**

<b>Name of Shareholder (s)</b>	<b>% of Shareholding</b>
Li Zhonghua	75
Zhu Jvping	25

### **SC's Chief Executives:-**

<b>Position</b>	<b>Name</b>
Legal Representative, Chairman and General Manager	Zhu Jvping
Supervisor	Li Zhonghua

## **RECENT DEVELOPMENT**

No recent development was found during our checks at present.

## **SHAREHOLDER CHART & BACKGROUND**

Name	% of Shareholding
Li Zhonghua	75
Zhu Jvping	25

## **MANAGEMENT**

### **Zhu Jvping, Legal Representative, Chairman and General Manager**

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Gender: M  
Nationality: China  
Qualification: University  
Working experience (s):

At present, working in SC as legal representative, chairman and general manager, also as supervisor in Hubei Xianliang Machinery Co., Ltd.

### **Li Zhonghua, Supervisor**

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Gender: M  
Nationality: China  
Qualification: University  
Working experience (s):

At present, as supervisor of SC, also working in Hubei Xianliang Machinery Co., Ltd. as legal representative

## **BUSINESS OPERATION**

SC's registered business scope includes manufacturing and selling grain and oil processing machinery, color sorter, batch circulating grain dryer, biomass hot blast stove, other general machinery and its spare parts; importing and exporting goods and technology.

SC is mainly engaged in manufacturing and selling grain and oil processing machinery.

Brand: Xianliang

SC's products mainly include: CTNM15 series whole set combined rice mill, Grain dryer, Rice mill plant, SFSP series crusher, CTNM18C series whole set combined rice mill.

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SC sources its materials 100% from domestic market, mainly Hubei. SC sells 60% of its products in domestic market, and 40% to overseas market.

The buying terms of SC include Check, T/T and Credit of 30-60 days. The payment terms of SC include T/T, L/C and Credit of 30-60 days.

\*Major Customer\*

=====  
INDUSTRIAS KGR S.A.S.

**Staff & Office:**

-----  
SC is known to have approx. 123 staff at present.

SC rents an area as its operating office and factory, but the detailed information is unknown.

## **RELATED COMPANY**

Hubei Xianliang Machinery Co., Ltd.  
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Date of Registration: February 14, 2006  
Unified Social Credit Code: 91429004735202033L  
Chief Executive : Li Zhonghua  
Registered Capital: CNY 5,000,000

## **PAYMENT**

**Overall payment appraisal:**

Excellent  Good  Average  Fair  Poor  Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

**Trade payment experience:** SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by SC was placed to us for collection within the last 6 years.

## ***BANKING***

### **Basic Bank:**

Tianmen Rural Commercial Bank Xianbei Sub-branch

AC#: 82010000001277898

## ***FINANCIALS***

### **Balance Sheet**

Unit: CNY'000	As of Dec. 31, 2016	As of Dec. 31, 2017
Cash	5,326	4,900
Notes receivable	0	0
Accounts receivable	5,197	6,230
Advances to suppliers	7,981	6,740
Other receivable	1,025	1,081
Inventory	1,988	2,070
Non-current assets within one year	0	0
Other current assets	0	0
	-----	-----
Current assets	21,517	21,021
Fixed assets	11,240	16,812
Construction in progress	12,225	6,224
Intangible assets	5,556	5,556
Long-term prepaid expenses	0	0
Deferred income tax assets	0	0
Other non-current assets	0	0
	-----	-----
Total assets	50,538	49,613
	=====	=====
Short-term loans	13,500	12,619
Notes payable	0	0
Accounts payable	689	700
Wages payable	0	0
Taxes payable	0	0
Advances from clients	55	0
Other payable	1,294	1,294
Other current liabilities	0	0
	-----	-----
Current liabilities	15,538	14,613
Non-current liabilities	15,000	15,000
	-----	-----
Total liabilities	30,538	29,613

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Equities	20,000	20,000
	-----	-----
Total liabilities & equities	50,538	49,613
	=====	=====

**Income Statement**

Unit: CNY'000	<b>As of Dec. 31,</b>	<b>As of Dec. 31,</b>
	<b>2016</b>	<b>2017</b>
Revenue	4,466	3,890
Cost of sales	3,796	2,940
Sales expense	332	350
Management expense	551	630
Finance expense	0	0
Profit before tax	-213	-30
Less: profit tax	0	0
Profits	-213	-30

**Important Ratios**

=====	<b>As of Dec. 31,</b>	<b>As of Dec. 31,</b>
	<b>2016</b>	<b>2017</b>
*Current ratio	1.38	1.44
*Quick ratio	1.26	1.30
*Liabilities to assets	0.60	0.60
*Net profit margin (%)	-4.77	-0.77
*Return on total assets (%)	-0.42	-0.06
*Inventory / Revenue x365	163 days	195 days
*Accounts receivable/ Revenue x365	425 days	585 days
*Revenue/Total assets	0.09	0.08
*Cost of sales / Revenue	0.85	0.76

**FINANCIAL COMMENTS**

**PROFITABILITY: FAIR**

The revenue of SC appears fair in its line.  
SC's net profit margin is fair.  
SC's return on total assets is fair.  
SC's cost of sales is average, comparing with its revenue.

**LIQUIDITY: FAIR**

The current ratio of SC is maintained in a normal level.  
SC's quick ratio is maintained in a fairly good level.  
The inventory of SC appears average.  
The accounts receivable of SC appears large.

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The short-term loans of SC appear large.  
SC's revenue is in a fair level, comparing with the size of its total assets.

**LEVERAGE: FAIR**

The debt ratio of SC is average.  
The risk for SC to go bankrupt is above average.

**Overall financial condition of the SC: Fair.**

## ***CONCLUSIONS***

SC is considered small-sized in its line with fair financial conditions. The large amount of accounts receivable and short-term loans may be a threat to SC's financial condition.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.38
UK Pound	1	INR 95.29
Euro	1	INR 84.77
CNY	1	INR 10.54

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	VIVR
<b>Report Prepared by :</b>	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)