

MIRA INFORM REPORT

Report No. :	531100
Report Date :	20.09.2018

IDENTIFICATION DETAILS

Name :	TONGYU HEAVY INDUSTRY CO., LTD.
Registered Office :	High & New Technology Industry Area, Yucheng, Shandong Province 251200 PR
Country :	China
Financials (as on) :	30.06.2018
Date of Incorporation :	25.05.2002
Unified Social Credit Code :	913700001675754710
Legal Form :	Shares Limited Company
Line of Business :	Subject registered business scope includes manufacturing and selling large forging accessories, ESR ingot, forging, tube mould, numerically controlled machine tools and general nonstandard mechanical equipment; importing and exporting commodities and technology; manufacturing castings (with permits if needed).
No. of Employees :	3,086

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
China	A2	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the



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Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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COMPANY NAME AND ADDRESS

COMPANY NAME	Tongyu Heavy Industry Co., Ltd.
CURRENT ADDRESS/ REGISTERED ADDRESS	High & New Technology Industry Area, Yucheng, Shandong Province 251200 PR China
TEL. NO.	86 (0) 534-7520668/7521157
FAX NO.	86 (0) 534-7521470/7287789

EXECUTIVE SUMMARY

DATE OF REGISTRATION	: MAY 25, 2002
UNIFIED SOCIAL CREDIT CODE	: 913700001675754710
LEGAL FORM	: SHARES LIMITED COMPANY
CHIEF EXECUTIVE	: SI XINGKUI (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 3,267,743,928
STAFF	: 3,086
BUSINESS CATEGORY	: MANUFACTURING & TRADING
REVENUE	: CNY 1,733,294,000 (CONSOLIDATED, JAN. 1, 2018 TO JUN. 30, 2018)
EQUITIES	: CNY 5,370,802,000 (CONSOLIDATED, AS OF JUN. 30, 2018)
WEBSITE	: www.tongyuheavy.com
E-MAIL	: tyzgsaj@126.com
PAYMENT	: REGULAR
MARKET CONDITION	: COMPETITIVE
FINANCIAL CONDITION	: FAIRLY STABLE
OPERATIONAL TREND	: FAIRLY STEADY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

SC - Subject Company (the company inquired by you)

N/A – Not available

CNY – China Yuan Ren Min Bi

OPERATIONAL TREND & GENERAL REPUTATION

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-

Upward

Steady

General Reputation:-

Excellent

Good

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Fairly Steady	Fairly Good
Ordinary	Average
Fair	Fair
Stagnant	Detrimental
Downward	Not known
Not known	Not yet be determined
Not yet be determined	

LEGAL STATUS & HISTORY

SC was established as shares limited company of PRC with State Administration for Industry & Commerce (SAIC) under Unified Social Credit Code: 913700001675754710.

SC's Import and Export Enterprise Code: 3700167575471

SC's registered capital: CNY 3,267,743,928

SC's paid-in capital: CNY 3,267,743,928

Registration Change Record:-

Date	Change of Contents	Before the change	After the change
2009-06	Registered Capital	CNY 143,216,500	CNY 171,216,500
2009-11	Registered Capital	CNY 171,216,500	CNY 180,000,000
2010-03	Registered Capital	CNY 180,000,000	CNY 270,000,000
	Legal Form	Limited Liabilities Company	Shares Limited Company
	Company Name	Shandong Tongyu Group Co., Ltd.	Tongyu Heavy Industry Ltd.
--	Registration No.	3700002802136	370000228021369
	Registered Capital	CNY 270,000,000	CNY 900,000,000
2016-5-11	Registration No./ Unified Social Credit Code	370000228021369	913700001675754710
2016-6-16	Registered Capital	CNY 900,000,000	CNY 1,089,247,976
2016-11-14	Registered Capital	CNY 1,089,247,976	CNY 3,267,743,928

Current Co search indicates SC's shareholders & chief executives are as follows:-

Name of Shareholder (s) (As of Jun. 30, 2018)	% of Shareholding
Si Xingkui	13.76
Shandong High and New Technology Venture Investment Co., Ltd.	7.27
Zhu Jinzhi	6.62

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Central Huijin Asset Management Co., Ltd.	1.02
Yang Xinghou	0.79
Qin Jishui	0.69
Wang Shizhen	0.55
China Construction Bank Co., Ltd.-Jingshun the Great Wall Quantified Selected Stock Securities Investment Fund	0.47
Li Xingde	0.42
Xu Kaidong	0.35
Other Shareholders	68.06

SC's Chief Executives:-

Position	Name
Legal Representative and Chairman	Si Xingkui
General Manager	Liu Dianshan
Director	Wang Shizhen
	Qin Shidong
	Si Yong
	Zhu Jinzhi
	Wang Kuiqi
	Xu Lianyi
	Wang Lejin
	Hai Jintao
Supervisor	Si Meng
	Li Xue
	Li Jing
	Wang Chengye
	Liu Yuhai

RECENT DEVELOPMENT

SC is a listed company in Shenzhen Stock Exchange Market with the code of 300185.

SHAREHOLDER CHART & BACKGROUND

Name	% of Shareholding
(As of Jun. 30, 2018)	

Si Xingkui	13.76
Shandong High and New Technology Venture Investment Co., Ltd.	7.27

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Zhu Jinzhi	6.62
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Li Xingde	0.42
Xu Kaidong	0.35
Other Shareholders	68.06

Shandong High and New Technology Venture Investment Co., Ltd.

Date of Registration: June 16, 2000
Unified Social Credit Code: 91370000723862595H
Legal Representative: Liu Bozhe
Registered Capital: CNY 1,165,720,000

Central Huijin Asset Management Co., Ltd.

Unified Social Credit Code: 91110101MA001QTAX2
Legal Representative: Zhang Hong'an
Registered Capital: CNY 5,000,000,000

MANAGEMENT

Si Xingkui, Legal Representative and Chairman

Gender: M
Nationality: China
Age: 65
Qualification: University
Working experience (s):

From 2002 to present, working in SC as legal representative and chairman
Also as director of Changzhou Jin'an Metallurgical Equipment Co., Ltd.

Liu Dianshan, General Manager

Gender: M
Nationality: China
Age: 54
Qualification: University
Working experience (s):

At present, working in SC as general manager

Director

Wang Shizhen
Qin Shidong
Si Yong
Zhu Jinzhi
Wang Kuiqi
Xu Lianyi
Wang Lejin
Hai Jintao

Supervisor

Si Meng
Li Xue
Li Jing
Wang Chengye
Liu Yuhai

BUSINESS OPERATION

SC's registered business scope includes manufacturing and selling large forging accessories, ESR ingot, forging, tube mould, numerically controlled machine tools and general nonstandard mechanical equipment; importing and exporting commodities and technology; manufacturing castings (with permits if needed).

SC is mainly engaged in manufacturing and selling pipe moulds and forgings.

Brand: Tongyu

SC's products mainly include:
5MW wind turbine shaft
73 ton Low Carbon and Nitrogen Austenitic ESR Ingot
MW-class fiber maintaining direct drive wind turbine shaft
3MW wind turbine shaft



SC sources its materials 100% from domestic market. SC sells 70% of its products in domestic market, and 30% to overseas market, mainly Southeast Asia, etc.

The buying terms of SC include Check, T/T and Credit of 30-60 days. The payment terms of SC include Check, T/T, L/C and Credit of 30-60 days.

*Major Customers:

=====

Cmai Industries Llc
Hebei Hongrun Heavy Industry Group Co., Ltd.
Dalian Huarui Heavy Industry Group Co., Ltd.
Shanghai Electronic Wind Power Equipment Co., Ltd.
Dongfang Electronic New Energy Equipment (Hangzhou) Co., Ltd.
Guodian United Power Technology (Chifeng) Co., Ltd.

Staff & Office:

SC is known to have approx. 3,086 staff at present.

SC owns an area as its operating office and factory, but the detailed information is unknown.

RELATED COMPANY

SC is known to have the following subsidiaries at present:

Yucheng Tongyu Renewable Resources Co., Ltd.

Yucheng Tongyu New Energy Machinery Casting Co., Ltd.

Changzhou Jin'an Metallurgical Equipment Co., Ltd.

Shandong Yucheng Xinyuan Thermoelectricity Co., Ltd.

Shandong Innovation Venture Capital Co., Ltd.

Yucheng Rural Credit Cooperative Union

Etc.

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PAYMENT

Overall payment appraisal:

() Excellent () Good (X) Average () Fair () Poor () Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

Trade payment experience: SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

Delinquent payment record: None in our database.

Debt collection record: No overdue amount owed by SC was placed to us for collection within the last 6 years.

BANKING

Basic Bank:

China Construction Bank Yucheng Sub-branch

AC#: 37001846301050153147

Agricultural Bank of China Yucheng Sub-branch

AC#: 15-785101140007789

FINANCIALS

Consolidated Balance Sheet

Unit: CNY'000

	As of Dec. 31, 2016	As of Dec. 31, 2017	As of Jun. 30, 2018
Cash	1,728,141	1,479,887	1,164,838
Notes receivable	223,925	277,942	321,920
Accounts receivable	1,093,141	1,241,887	1,340,395
Advances to suppliers	90,305	129,493	143,078
Interest receivable	9,352	9,154	903
Other receivable	7,256	14,068	16,560
Inventory	1,335,972	1,825,138	1,963,204
Non-current assets within one year	12,000	0	0
Other current assets	118,162	75,102	57,642
	-----	-----	-----
Current assets	4,618,254	5,052,671	5,008,540

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Financial assets available for sale	1,000	1,000	1,000
Long-term receivable	3,600	25,600	28,640
Long-term investments	2,500	2,500	2,876
Real estate investment	5,559	5,212	5,039
Fixed assets	3,189,638	3,645,664	3,800,157
Construction in progress	618,736	663,885	647,049
Intangible assets	497,478	523,413	512,585
Development expense	34,032	34,261	34,311
Goodwill	74,208	70,776	70,776
Long-term deferred expense	2,418	2,436	2,203
Deferred income tax assets	40,090	47,827	50,268
Other non-current assets	12,803	13,252	13,254
	-----	-----	-----
Total assets	9,100,316	10,088,497	10,176,698
	=====	=====	=====
Short-term loans	1,742,500	1,970,480	2,320,969
Notes payable	297,451	495,559	477,123
Accounts payable	259,135	283,621	360,209
Payroll payable	78,836	97,154	108,117
Taxes payable	29,302	52,921	37,944
Interest payable	37,894	37,894	313
Dividends payable	0	0	136,309
Advances from clients	29,468	71,063	79,370
Other payable	54,650	92,081	81,216
Non-current liabilities maturing within one year	442,036	776,816	520,937
Other current liabilities	0	0	0
	-----	-----	-----
Current liabilities	2,971,272	3,877,589	4,122,507
Non-current liabilities	828,749	799,721	683,389
	-----	-----	-----
Total liabilities	3,800,021	4,677,310	4,805,896
Equities	5,300,295	5,411,187	5,370,802
	-----	-----	-----
Total liabilities & equities	9,100,316	10,088,497	10,176,698
	=====	=====	=====

Consolidated Income Statement

Unit: CNY'000	As of Dec. 31, 2016	As of Dec. 31, 2017	Jan. 1, 2018 to Jun. 30, 2018
Revenue	2,429,580	3,170,681	1,733,294
Cost of sales	1,785,337	2,429,325	1,344,525
Business Taxes and Surcharges	31,253	40,027	23,532
Sales expense	59,741	71,458	35,928
Management expense	166,288	184,697	82,516
Finance expense	152,888	159,429	96,150
Asset impairment loss	22,592	27,814	9,329
Investment income	2,499	2,226	85
Non-operating income	25,051	7,553	6,639

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Non-operating expense	1,946	2,731	1,940
Profit before tax	237,084	285,099	155,916
Less: profit tax	46,194	59,378	35,268
Profits	190,890	225,721	120,648

Important Ratios

	As of Dec. 31, 2016	As of Dec. 31, 2017	As of Jun. 30, 2018
*Current ratio	1.55	1.30	1.21
*Quick ratio	1.10	0.83	0.74
*Liabilities to assets	0.42	0.46	0.47
*Net profit margin (%)	7.86	7.12	6.96
*Return on total assets (%)	2.10	2.24	1.19
*Inventory / Revenue x365/180	201 days	211 days	204 days
*Accounts receivable/ Revenue x365/180	165 days	143 days	140 days
*Revenue/Total assets	0.27	0.31	0.17
*Cost of sales / Revenue	0.73	0.77	0.78

FINANCIAL COMMENTS

PROFITABILITY: FAIRLY GOOD

The revenue of SC appears fairly good in its line.
SC's net profit margin is fairly good.
SC's return on total assets is average.
SC's cost of sales is average, comparing with its revenue.

LIQUIDITY: AVERAGE

The current ratio of SC is maintained in a normal level.
SC's quick ratio is maintained in a normal level.
The inventory of SC appears large.
The accounts receivable of SC appears large.
The short-term loans of SC appear large.
SC's revenue is in a fair level, comparing with the size of its total assets.

LEVERAGE: FAIRLY GOOD

The debt ratio of SC is average.
The risk for SC to go bankrupt is low.

Overall financial condition of the SC: Fairly Stable.

CONCLUSIONS

SC is considered large-sized in its line with fairly stable financial conditions. The large amount of inventory & accounts receivable & short-term loans may be a threat to SC's financial condition.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.68
UK Pound	1	INR 95.59
Euro	1	INR 84.90
CNY	1	INR 10.49

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)