

MIRA INFORM REPORT

Report No. :	530721
Report Date :	21.09.2018

IDENTIFICATION DETAILS

Name :	ANUSAYA FRESH INDIA PRIVATE LIMITED
Registered Office :	B/2/2, Central Facility Building, A.P.M.C Fruit Market, Sector-19, Vashi, Navi Mumbai – 400705, Maharashtra
Tel. No.:	91-22-41238888
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	09.07.2009
CIN No.: [Company Identification No.]	U01403MH2009PTC193954
Capital Investment / Paid-up Capital :	INR 0.100 Million
IEC No.: [Import-Export Code No.]	0309050855
PAN No.: [Permanent Account No.]	AAHCA8380M
GSTN : [Goods & Service Tax Registration No.]	27AAHCA8380M1Z3
Legal Form :	Private Limited Liability Company
Line of Business :	Subject is engaged in the business of dealer, trader, importer and exporter and producer of agriculture, horticulture, orchards, fruits, vegetables and all fresh products. [Registered activity and also confirmed by management]
No. of Employees :	300 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Anusaya Fresh India Private Limited was incorporated in the year 2009. It is a trader, importer and exporter of fresh fruits and vegetables.</p> <p>For the financial year 2017, the company has achieved revenue growth of 45.71% as compared to the previous year along with a profit margin of 0.76%.</p> <p>The overall financial position of the company seems to be satisfactory marked by sufficient net worth base along with negligible debt balance sheet profile.</p> <p>Rating takes into account the healthy Earnings per Share of INR 434.53 against the Face Value of INR 10.</p> <p>Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 21.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY (GENERAL INFORMATION)

Name :	Mr. Dinesh Shinde
Designation :	Director
Contact No.:	91-9833342337
Date :	19.09.2018

LOCATIONS

Registered Office :	B/2/2, Central Facility Building, A.P.M.C Fruit Market, Sector-19, Vashi, Navi Mumbai – 400705, Maharashtra, India
Tel. No.:	91-22-41238888/ 61579999
Mobile No.:	91-9833342337 (Mr. Dinesh Shinde)
Fax No.:	91-22-41238886/ 61579998
E-Mail :	dinesh@anusayafresh.com info@anusayafresh.com dharmesh.bohra@maheshchandra.in accounts@anusayafresh.com gayatri@anusayafresh.com
Website :	www.anusayafresh.com
Area :	1200 sq. ft.
Location :	Owned
Locality :	Commercial
Branch Offices :	Located At :
	<ul style="list-style-type: none"> • Delhi • Bangalore

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DIRECTORS

As on 31.03.2018

Name :	Mr. Dinesh Vasant Shinde
Designation :	Director
Address :	17/214, Ram Krishna Nagar 9th Road, Opposite Hasnabad School, Khar (West), Mumbai – 400052, Maharashtra India
Date of Birth/Age :	24.10.1982
Qualification :	B.com
Experience:	10 Years
Date of Appointment :	09.07.2009
DIN No.:	02621478
Name :	Ms. Gayatri Vasant Shinde
Designation :	Director
Address :	17/214, Ramkrishna Nagar, 9th Road, Hasnabad Lane, Opposite. Hasnabad Lane School, Khar, Mumbai - 400052, Maharashtra India
Date of Birth/Age :	24.05.1987
Qualification :	B.Com
Experience:	08 Years
Date of Appointment :	09.07.2009
Date of Appointment :	29.09.2012
DIN No.:	05254676
Name :	Ms. Devshree Dinesh Shinde
Designation :	Director
Address :	17/214, Ramkrishna Nagar, Khar (West), Mumbai – 400052, Maharashtra, India
Date of Birth/Age :	16.11.1984
Qualification :	B.Com
Experience:	10 Years
Date of Appointment :	29.09.2012
DIN No.:	05254672
Name :	Mr. Arun Uttamchandani
Designation :	Director
Address :	7 Sethi Nivas, 4th Road, Khar, Mumbai – 400052, Maharashtra, India
Date of Appointment :	28.10.2016
DIN No.:	02621468

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

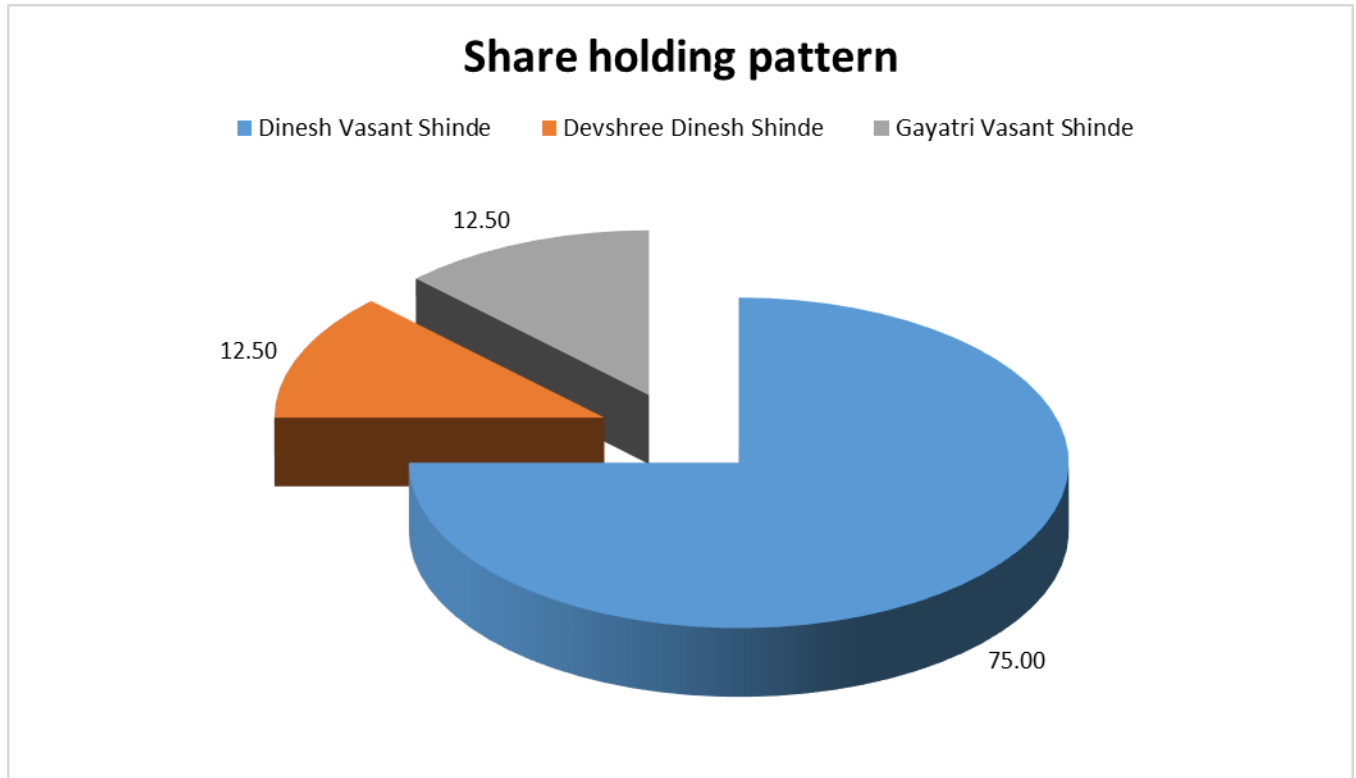
Names of Shareholders	No. of Shares	%age
Dinesh Vasant Shinde	7500	75.00

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Devshree Dinesh Shinde	1250	12.50
Gayatri Vasant Shinde	1250	12.50
Total	10000	100.00



Equity Share Break up (Percentage of Total Equity)

As on 30.09.2017

Category	Percentage
Promoter - (Individual/ Hindu Undivided Family – Indian)	100.00
Total	100.00

BUSINESS DETAILS

Line of Business :	Subject is engaged in the business of dealer, trader, importer and exporter and producer of agriculture, horticulture, orchards, fruits, vegetables and all fresh products. [Registered activity and also confirmed by management]	
Products :	Item Code No.	Product Description
	47212	Fresh Fruits and Vegetables

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	<table border="1"> <tr> <th>NIC Code of the Product/Services</th> <th>Product Description</th> </tr> <tr> <td>46301</td> <td>Wholesale Sale of Fruit and Vegetable</td> </tr> </table>	NIC Code of the Product/Services	Product Description	46301	Wholesale Sale of Fruit and Vegetable
NIC Code of the Product/Services	Product Description				
46301	Wholesale Sale of Fruit and Vegetable				
Brand Names :	Not Available				
Agencies Held :	Not Available				
Exports :					
Products :	Fresh Fruits				
Countries :	<ul style="list-style-type: none"> • United Arab Emirates • Saudi Arabia • Hong Kong • Dubai 				
Imports :					
Products :	Vegetables				
Countries :	<ul style="list-style-type: none"> • Thailand • USA • Holland • China • Egypt 				
Terms :					
Selling :	Cheque and Credit (30 / 60 Days)				
Purchasing :	Cheque and Credit (30 / 60 Days)				

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Wholesalers, Retailers and End Users	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--

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	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
No. of Employees :	300 (Approximately)		
Bankers :	Bank Name	HDFC Bank Limited	
	Branch	Santacruz (West) Branch, Mumbai – 400098, Maharashtra, India	
	Person Name (With Designation)	--	
	Contact Number	--	
	Name of Account Holder	--	
	Account Number	--	
	Account Since (Date/Year of Account Opening)	--	
	Average Balance Maintained (If Possible)	--	
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	--	
Facilities :	Secured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
	Long-term Borrowings		
	Term Loan from Banks	1.465	5.166
	From Other Parties	14.982	1.962
	Short-term Borrowings		
	Bank Overdraft	0.196	0.000
	Total	16.643	7.128

Auditors :	
Name :	Mahesh Chandra and Associates Chartered Accountants
Address :	126, Blue Rose Industrial Estate, Next to Metro Mall, Western Express Highway, Borivali (East), Mumbai – 400066, Maharashtra, India
Tel. No.:	91-22-22949594 / 40163976
Income-tax PAN of auditor or auditor's firm :	AAGFM5400N
Membership No.:	102587
Memberships :	Not Available
Collaborators :	Not Available

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Associates :	<ul style="list-style-type: none"> • Anusaya Agritech India Private Limited • Pratima Agro Trading India • Thai Agro Express Company Limited • Anusaya Enterprises • Anusaya Fresh USA LLC. USA • Anusaya Fresh Fruit and Vegetables LLC, United Arab Emirates • Anusaya Fresh Thiland Company Limited, Thailand • CSPC
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CAPITAL STRUCTURE

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
50000	Equity Shares	INR 10/- each	INR 0.500 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	0.100	0.100	0.100
(b) Reserves & Surplus	8.912	4.567	3.474
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	9.012	4.667	3.574
(3) Non-Current Liabilities			
(a) long-term borrowings	22.533	10.819	2.586
(b) Deferred tax liabilities (Net)	0.432	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	22.965	10.819	2.586
(4) Current Liabilities			
(a) Short term borrowings	0.196	0.000	0.000
(b) Trade payables	261.362	109.267	93.380
(c) Other current liabilities	42.092	0.786	2.151
(d) Short-term provisions	1.397	0.256	0.070
Total Current Liabilities (4)	305.047	110.309	95.601
TOTAL	337.024	125.795	101.761
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	26.640	6.664	3.736
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.090	0.007
(d) Long-term Loan and Advances	0.000	0.259	0.268

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(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	26.640	7.013	4.011
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1.461	0.750	0.700
(c) Trade receivables	207.974	93.523	72.578
(d) Cash and cash equivalents	18.497	5.960	4.519
(e) Short-term loans and advances	82.452	18.549	19.953
(f) Other current assets	0.000	0.000	0.000
Total Current Assets	310.384	118.782	97.750
TOTAL	337.024	125.795	101.761

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	570.759	391.700	335.522
	Other Income	7.395	8.935	4.643
	TOTAL	578.154	400.635	340.165
Less	EXPENSES			
	Cost of Materials Consumed	0.000	0.000	262.142
	Purchases of Stock-in-Trade	440.492	301.418	0.000
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(0.710)	(0.050)	0.000
	Employees benefits expense	8.183	8.749	7.921
	Other expenses	116.627	87.355	68.047
	TOTAL	564.592	397.472	338.110
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	13.562	3.163	2.055
Less	FINANCIAL EXPENSES	4.159	0.440	0.068
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	9.403	2.723	1.987
Less/ Add	DEPRECIATION/ AMORTISATION	2.810	1.120	0.557
	PROFIT/ (LOSS) BEFORE TAX	6.593	1.603	1.430

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Less	TAX	2.248	0.510	0.141
	PROFIT/ (LOSS) AFTER TAX	4.345	1.093	1.289
	EARNINGS IN FOREIGN CURRENCY			
	F.O.B. Value of Exports	106.529	27.857	NA
	TOTAL EARNINGS	106.529	27.857	NA
	Earnings / (Loss) Per Share (INR)	434.53	109.33	128.93

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	10.893	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flow from operating activity	NA	NA	NA

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	133.00	87.15	78.95
Account Receivables Turnover (Income / Sundry Debtors)	2.74	4.19	4.62
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	216.57	132.32	130.02
Inventory Turnover (Operating Income / Inventories)	9.28	4.22	2.94
Asset Turnover (Operating Income / Net Fixed Assets)	0.51	0.47	0.55

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
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Debt Ratio (Borrowing + Current Liabilities) / Total Assets)	0.97	0.96	0.96
Debt Equity Ratio (Total Liability / Networth)	2.52	2.32	0.72
Current Liabilities to Networth (Current Liabilities / Net Worth)	33.85	23.64	26.75
Fixed Assets to Networth (Net Fixed Assets / Networth)	2.96	1.43	1.05
Interest Coverage Ratio (PBIT / Financial Charges)	3.26	7.19	30.22

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	0.76	0.28	0.38
Return on Total Assets ((PAT / Total Assets) * 100)	%	1.29	0.87	1.27
Return on Investment (ROI) ((PAT / Networth) * 100)	%	48.21	23.42	36.07

SOLVENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.02	1.08	1.02
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.01	1.07	1.02
G-Score Ratio Financial (Networth / Total Assets)		0.03	0.04	0.04
G-Score Ratio Debt (Debts / Equity Capital)		227.29	108.19	25.86
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.02	1.08	1.02

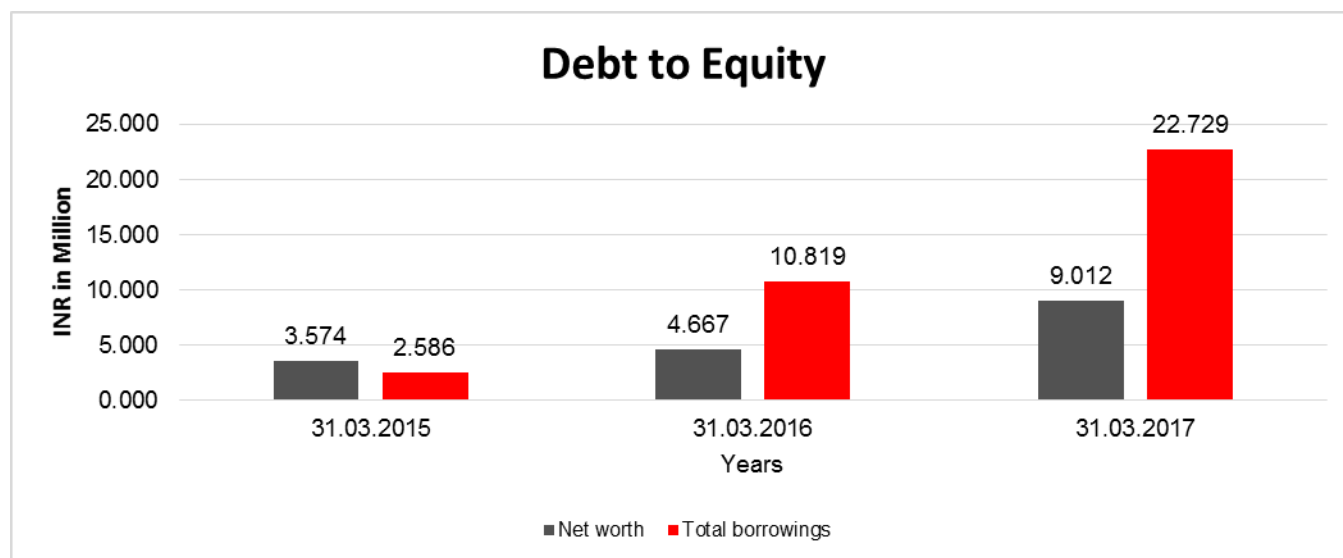
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Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

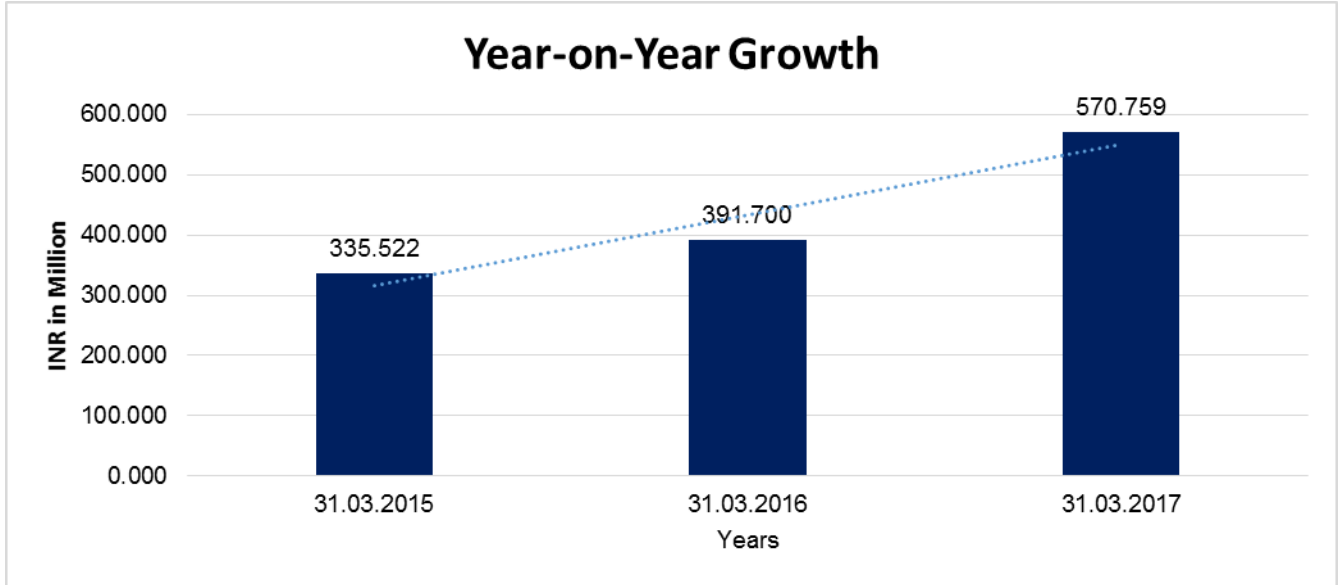
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	0.100	0.100	0.100
Reserves & Surplus	3.474	4.567	8.912
Net worth	3.574	4.667	9.012
Long Term borrowings	2.586	10.819	22.533
Short Term borrowings	0.000	0.000	0.196
Total borrowings	2.586	10.819	22.729
Debt/Equity ratio	0.724	2.318	2.522



YEAR-ON-YEAR GROWTH

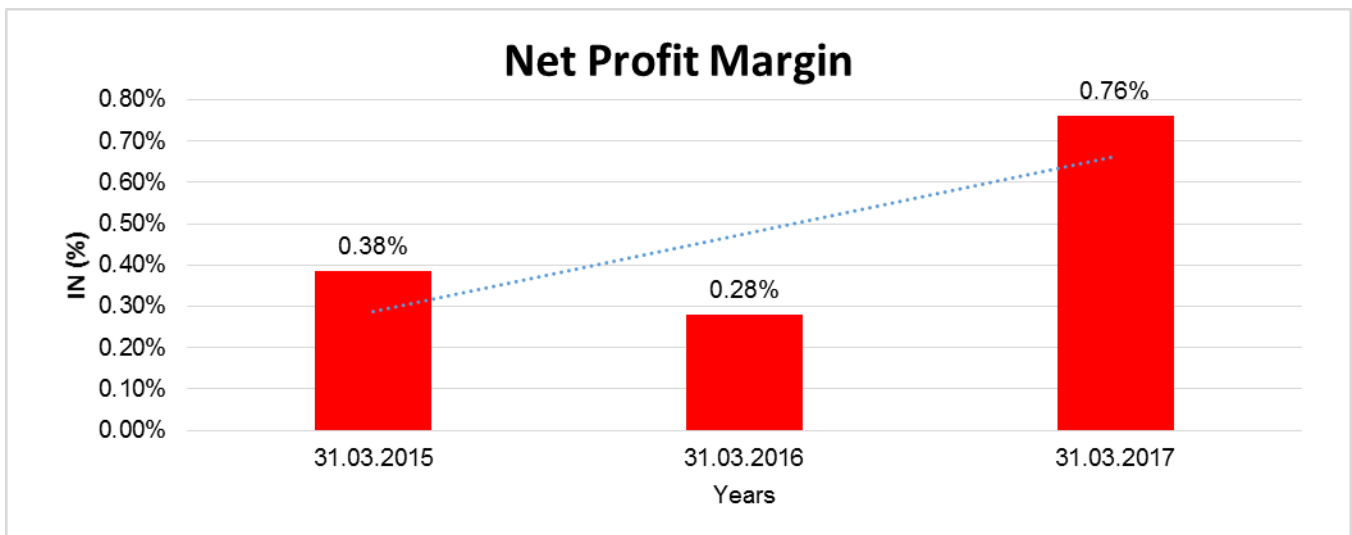
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	335.522	391.700	570.759
		16.743	45.713

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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	335.522	391.700	570.759
Profit	1.289	1.093	4.345
	0.38%	0.28%	0.76%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

NOTE: The registered office address of the company has been shifted from 24/190, Anand Nagar, Nehru Road, Vakola Bridge, Santacruz (East), Mumbai – 400055, Maharashtra, India to the present address w.e.f. 11.02.2014

CORPORATE INFORMATION:

The company was incorporated on 9th day of July 2009. Subject is engaged in the business of dealing in, trade import and export of the produce of agriculture, horticulture, orchards, fruits, vegetables and all fresh products.

REVIEW OF BUSINESS OPERATIONS AND FUTURE PROSPECTS:

The gross income earned during the year was of INR 578.154 Million as against that of INR 400.635 Million of the corresponding previous year. The Turnover of the company was INR 570.759 Million during the year. After adjusting expenses. The profit before tax was INR 6.593 Million as against the profit before tax of INR 1.603 Million of the corresponding previous year. Whereas, the profit after deducting Taxes was INR 4.345 Million for the current year as against profit after tax of INR 1.093 Million of the corresponding previous financial year. The Directors are hopeful of a better performance in the future year in line with the plans envisaged and strategies implemented.

UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Long-term Borrowings		
Loans and Advances from related parties	4.641	3.691
Other Loans and Advances	1.445	0.000
Total	6.086	3.691

INDEX OF CHARGES: NO CHARGES EXIST FOR THE COMPANY

CONTINGENT LIABILITIES:

PARTICULARS	(INR in million)	
	31.03.2017	31.03.2016
HDFC Bank (Shipping bills yet to be submitted)	5.805	376.482
HDFC Bank (Bills of Entries not submitted)	0.009	0.571
Yes Bank (Bills of Entries not submitted)	0.409	29.795
HDFC Bank (Import bills outstanding)	0.220	14.256

FIXED ASSETS

- Furniture and Fixture
- Plant and Machinery
- Vehicle
- Office Equipment

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: *The Courts, India Prisons Service, Interpol, etc.*

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 72.37
UK Pound	1	INR 95.28
Euro	1	INR 84.76

INFORMATION DETAILS

Information Gathered by :	SWTA
Analysis Done by :	PRI
Report Prepared by :	SUJ

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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