

## MIRA INFORM REPORT

Report No. :	531263
Report Date :	21.09.2018

### IDENTIFICATION DETAILS

Name :	SIBUR INTERNATIONAL GMBH
Registered Office :	Prinz Eugenstraße 8-10, 1040 Wien
Country :	Austria
Financials (as on) :	31.12.2017
Date of Incorporation :	03.12.2002
Legal Form :	Limited Liability Company
Line of Business :	<ul style="list-style-type: none"> <li>Wholesale of liquid and gaseous fuels</li> <li>Agents involved in the sale of fuels, ores, metals and industrial chemicals.</li> </ul>
No. of Employees :	72 (2018)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

### ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Austria	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**AUSTRIA - ECONOMIC OVERVIEW**

Austria is a well-developed market economy with skilled labor force and high standard of living. It is closely tied to other EU economies, especially Germany's, but also the US', its third-largest trade partner. Its economy features a large service sector, a sound industrial sector, and a small, but highly developed agricultural sector.

Austrian economic growth strengthened in 2017, with a 2.9% increase in GDP. Austrian exports, accounting for around 60% of the GDP, were up 8.2% in 2017. Austria's unemployment rate fell by 0.3% to 5.5%, which is low by European standards, but still at its second highest rate since the end of World War II, driven by an increased number of refugees and EU migrants entering the labor market.

Austria's fiscal position compares favorably with other euro-zone countries. The budget deficit stood at a low 0.7% of GDP in 2017 and public debt declined again to 78.4% of GDP in 2017, after reaching a post-war high 84.6% in 2015. The Austrian government has announced it plans to balance the fiscal budget in 2019. Several external risks, such as Austrian banks' exposure to Central and Eastern Europe, the refugee crisis, and continued unrest in Russia/Ukraine, eased in 2017, but are still a factor for the Austrian economy. Exposure to the Russian banking sector and a deep energy relationship with Russia present additional risks.

Austria elected a new pro-business government in October 2017 that campaigned on promises to reduce bureaucracy, improve public sector efficiency, reduce labor market protections, and provide positive investment incentives.

Source : CIA

## **COMPANY NAME AND ADDRESS**

SIBUR International GmbH  
Prinz Eugenstraße 8-10  
A-1040 Wien

Phone: (0043) 1 3708000  
Fax: (0043) 1 3708000 - 20  
E-mail: info@sibur-int.com  
Internet: http://www.sibur-int.com

## **ACTIVITIES**

ÖNACE 46712 90% Wholesale of liquid and gaseous fuels  
ÖNACE 46120 10% Agents involved in the sale of fuels, ores, metals and industrial chemicals

## **FINANCIAL DATA**

Financial details can also be entered during the period, irrespective of the balance sheet date.

total turnover (total sales)	2017	EUR	2.599.580.672,73	(approx.)
total turnover (total sales)	2016	EUR	2.090.146.895,51	(exact)
total turnover (total sales)	2015	EUR	2.231.591.436,22	(exact)
total turnover (total sales)	2014	EUR	3.765.808.541,38	(exact)
total turnover (total sales)	2013	EUR	2.672.489.247,87	(exact)
total stock	2018	EUR	320.637.000,00	(approx.)
total investments	2017	EUR	182.551,32	(exact)
total company vehicles	2018		1	(approx.)
total employees	2018		72	(approx.)

## **GENERAL COMPANY INFORMATION**

Company name SIBUR International GmbH  
Year of incorporation 2002  
Type of company Wholesale and retail trade; repair of motor vehicles  
Legal form limited liability company since 2002-12-03  
Trade names Handelshaus Hoop&Partner

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Companies house number	FN 229446 x Wien since 2002-12-03		
Transit trade	world-wide		
VAT number	ATU 56388233		
number - Austrian National Bank	5712378		
Last balance sheet:	2017		
Banking connection	ING-DiBa Austria Niederlassung der ING-DiBa AG	BLZ 19360	main bank connection
	Citibank Europe plc, Austria Branch	BLZ 18140	secondary banking connection
	The Royal Bank of Scotland plc Filiale Wien	BLZ 19985	secondary banking connection

## **LOCATIONS**

operational	A-1040 Wien, Prinz Eugen-Straße 8-10	registered office
operational	A-1040 Wien, Prinz Eugenstraße 8-10	registered headquarters, rented premises
	0043 1 3708000	info@sibur-int.com
former	A-1230 Wien, Lehmannngasse 7	
former	A-1190 Wien, Nussdorfer Platz 8	
former	A-1230 Wien, Lehmannngasse 7	registered headquarters, rented premises
former	A-1190 Wien, Nußdorferplatz 8	registered headquarters, rented premises
former	A-1040 Wien, Prinz Eugenstraße 8-10/4	registered headquarters, rented premises
former	RUS-117997 Moskau, Krzhizhanovskogo 18/4	

## **PRIVATE DATA**

Surname	Date of birth	Address	Executive positions	Further executive positions (as registered in the companies' house)
Marat Avetisov	1983-07-20	A-1010 Wien Dorotheergasse 12/23	manager	0
Yulia Popova	1974-09-15	RUS-119421 Moskau South West 38	individual signing clerk	0

## **BUSINESS UNIT MANAGER**

Surname	Date of birth	Address	Executive positions	Further executive positions (as registered in the companies' house)
Marina Plotnikova	1983-08-11	A-1030 Wien Leonhardgasse 3- 5/4/403	head of accounting	0

## **OWNERSHIP STRUCTURE AND RELATED COMPANIES**

Company name	Address	Shareholdin gs in %	Since	Commercial register no.
Shares in this company are held by: Public Joint Stock Company "SIBUR Holding"	RUS-190000 St. Petersburg Galernayastreet 5 A	100 %	2009-07-15	

Affiliated companies and further participations:

Immofam Immobilien Ges.m.b.H.	A-1200 Wien Rauscherstraße 12/18			FN 246781 p
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## **BALANCE SHEET (ABSOLUTE) ALL AMOUNTS IN EUR**

Special account intangible assets	2017-12-31	539.763,15
Sum intangible assets		539.763,15
Land and leasehold rights with buildings thereon including building on land owned by third parties		90.956,89
Other operating and business equipment		310.307,58
Sum tangible assets		401.264,47
Shares on related firms		235.497,02
Sum financial assets		235.497,02
Sum fixed assets		1.176.524,64

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Raw-, auxiliary materials and supplies	2.153.245,41
Finished products	73.558.985,06
Advanced payments	244.924.643,41
Sum stock	320.636.873,88
Claims from delivered goods and performed services	70.818.892,49
Claims against related firms Claims against companies with shareholding relationship	243.996.881,26
Other claims and assets	7.474.208,23
Sum claims	322.289.981,98
Cash on hand, cheques and bank deposits	26.165.999,40
Sum cash and bank	26.165.999,40
Sum current assets	669.092.855,26
Deferred charges	3.903.896,05
Sum deferred charges	3.903.896,05
Assets	674.173.275,95
Subscribed/declared capital	1.000.000,00
Legal reserves	100.000,00
Balance sheet profit/balance sheet loss	238.390.292,91
Thereof profit/loss carried forward	237.050.486,99
Sum equity capital	239.490.292,91
Other reserves	13.592.839,63
Sum reserves	13.592.839,63
Received advanced payments for orders	12.547.273,05
Liabilities from delivered goods and performed services	20.573.294,51
Liabilities against related firms	384.831.106,60
Other liabilities	3.138.469,25
Sum liabilities	421.090.143,41
Liabilities and shareholders'equity	674.173.275,95
Balance sheet sum	674.173.275,95

**P / L ACCOUNT (ABSOLUTE) ALL AMOUNTS IN  
EUR**

	2017-12-31
Gross sales	2.599.580.672,73
Total turnover or gross profit	2.599.580.672,73

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Profits from retirement of fixed assets, except financial assets	863,33
Income from dissolution of reserves	83.803,57
Other operating profits	60.991.848,54
Other operating profits totally	61.076.515,44
Costs for obtained services	-180.209.240,60
Material costs	-2.380.592.225,69
Costs for obtained services totally	-2.560.801.466,29
Salaries	-8.576.196,87
Other social fringe benefits	-1.675.234,25
Personnel expenses totally	-10.251.431,12
Depreciation of intangible assets, tangible assets, activated expenses for the set up and expansion of business operation	-231.391,93
Depreciation tangible assets / intangible assets totally	-231.391,93
Other operating costs	-85.404.871,16
Total costs	-85.404.871,16
Operating result totally	3.968.027,67
Interest income, securities income and similar income	4.986.534,25
Interest and similar disbursements	-1.880.302,36
Financial profits totally	3.106.231,89
Results from usual business activity totally	7.074.259,56
Taxes on income and profits	-5.734.453,64
Taxes on income and profits totally	-5.734.453,64
Annual surplus/annual deficit totally	1.339.805,92
Annual profit/annual loss totally	1.339.805,92
Profit and loss carried forward from previous year	237.050.486,99
Transfer of profits totally	237.050.486,99
B/S profit/ B/S loss from profit and loss account	238.390.292,91

## **KEY RATIOS**

Cashflow II	2017 1.571.197,85
Debt amortisation period in years	252,02
Bank indebtedness	0,00
Equity capital share in %	36,20

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Social capital share	0,00
Fixed assets coverage in %	20.355,74
Net profit ratio	0,27
Capital turnover	3,86
Return on investment in %	1,33
Cashflow in % of operating performance	0,06
Cashflow I	7.305.651,49
Gross productivity	253,58
Net productivity	3,78
Operating performance	2.599.580.672,73
Inventories in % of operating performance	12,33
Gross profit	38.779.206,44

## **COMMERCIAL REGISTER**

Source of data from commercial register: Republic of Austria represented by the Federal Ministry of Justice

firm (style)	18 SIBUR International GmbH
legal form	1 Gesellschaft mit beschränkter Haftung
registered office	1 politischer Gemeinde Wien
business address	26 Prinz Eugen-Straße 8-10 1040 Wien
capital	10 EUR 1.000.000,00
reference date annual accounts	1 31.Dezember
annual accounts	37 zum 31.12.2017 eingereicht am 28.06.2018
consolidated accounts	37 zum 31.12.2017 eingereicht am 28.06.2018
power of representation	1 Die Gesellschaft wird, wenn mehrere Geschäftsführer bestellt sind, durch zwei Geschäftsführer gemeinsam oder durch einen von ihnen gemeinsam mit einem Prokuristen vertreten. Die Generalversammlung kann, auch wenn mehrere Geschäftsführer bestellt sind, einzelnen von ihnen selbständige Vertretungsbefugnis erteilen.

proxy  
J Yulia Popova, geb. 15.09.1974  
17 vertritt seit 16.08.2011 selbständig

managing director  
M Marat Robertovich Avetisov, geb. 20.07.1983  
033 vertritt seit 14.04.2016 selbständig

shareholder

F Public Joint Stock Company "SIBUR Holding"

012 ..... EUR 1.000.000,00

012 ..... EUR

1.000.000,00

Summen: EUR 1.000.000,00

EUR

1.000.000,00

general table

Handelsgericht Wien

- 1 eingetragen am 03.12.2002 Geschäftsfall 007 071 Fr 13505/02 x  
Antrag auf Neueintragung einer Firma eingelangt am 02.12.2002
- 2 eingetragen am 11.12.2002 Geschäftsfall 007 071 Fr 13697/02 d  
Antrag auf Änderung eingelangt am 05.12.2002
- 3 eingetragen am 27.08.2003 Geschäftsfall 007 071 Fr 9026/03 v  
Antrag auf Änderung eingelangt am 20.08.2003
- 4 eingetragen am 29.10.2003 Geschäftsfall 007 071 Fr 12035/03 v  
Einreichung Jahresabschluss eingelangt am 27.10.2003
- 5 eingetragen am 12.05.2004 Geschäftsfall 007 071 Fr 4118/04 i  
Einreichung Jahresabschluss eingelangt am 03.05.2004
- 6 eingetragen am 28.09.2005 Geschäftsfall 007 071 Fr 9215/05 p  
Einreichung Jahresabschluss eingelangt am 22.09.2005
- 7 eingetragen am 21.10.2006 Geschäftsfall 007 071 Fr 9690/06 x  
Einreichung Jahresabschluss eingelangt am 22.09.2006
- 8 eingetragen am 09.10.2007 Geschäftsfall 007 071 Fr 11872/07 p  
Einreichung Jahresabschluss eingelangt am 02.10.2007
- 9 eingetragen am 03.01.2008 Geschäftsfall 007 071 Fr 14882/07 s  
Antrag auf Änderung eingelangt am 12.12.2007
- 10 eingetragen am 24.09.2008 Geschäftsfall 007 071 Fr 12925/08 x  
Antrag auf Änderung eingelangt am 22.09.2008
- 11 eingetragen am 15.11.2008 Geschäftsfall 007 071 Fr 12927/08 z  
Einreichung Jahresabschluss eingelangt am 22.09.2008
- 12 eingetragen am 15.07.2009 Geschäftsfall 007 072 Fr 8383/09 h  
Antrag auf Änderung eingelangt am 06.07.2009
- 13 eingetragen am 03.10.2009 Geschäftsfall 007 072 Fr 12393/09 f  
Antrag auf Änderung eingelangt am 29.09.2009
- 14 eingetragen am 07.11.2009 Geschäftsfall 007 072 Fr 14142/09 b  
Einreichung Jahresabschluss eingelangt am 28.10.2009
- 15 eingetragen am 09.10.2010 Geschäftsfall 007 072 Fr 13450/10 v  
Einreichung Jahresabschluss eingelangt am 27.09.2010
- 16 eingetragen am 22.12.2010 Geschäftsfall 007 075 Fr 16966/10 k  
Antrag auf Änderung eingelangt am 20.12.2010
- 17 eingetragen am 24.08.2011 Geschäftsfall 007 075 Fr 14376/11 k  
Antrag auf Änderung eingelangt am 22.08.2011
- 18 eingetragen am 24.09.2011 Geschäftsfall 007 075 Fr 16147/11 s

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Antrag auf Änderung eingelangt am 15.09.2011  
19 eingetragen am 21.10.2011      Geschäftsfall 007 074 Fr 19884/11 d  
Elektronische Einreichung Jahresabschluss eingelangt am 28.09.2011  
20 eingetragen am 28.06.2012      Geschäftsfall 007 074 Fr 9683/12 k  
Antrag auf Änderung eingelangt am 26.06.2012  
21 eingetragen am 20.10.2012      Geschäftsfall 007 074 Fr 18403/12 i  
Elektronische Einreichung Jahresabschluss eingelangt am 28.09.2012  
22 eingetragen am 18.04.2013      Geschäftsfall 007 074 Fr 6066/13 a  
Antrag auf Änderung eingelangt am 12.04.2013  
23 eingetragen am 19.07.2013      Geschäftsfall 007 074 Fr 12274/13 f  
Elektronische Einreichung Jahresabschluss eingelangt am 17.07.2013  
24 eingetragen am 07.12.2013      Geschäftsfall 007 074 Fr 25200/13 p  
Antrag auf Änderung eingelangt am 05.12.2013  
25 eingetragen am 19.12.2013      Geschäftsfall 007 074 Fr 25667/13 a  
Antrag auf Änderung eingelangt am 17.12.2013  
26 eingetragen am 12.03.2014      Geschäftsfall 007 074 Fr 2408/14 f  
Antrag auf Änderung eingelangt am 06.03.2014  
27 eingetragen am 15.03.2014      Geschäftsfall 007 074 Fr 2626/14 a  
Antrag auf Änderung eingelangt am 12.03.2014  
28 eingetragen am 05.06.2014      Geschäftsfall 007 074 Fr 6019/14 s  
Elektronische Einreichung Jahresabschluss eingelangt am 28.05.2014  
29 eingetragen am 27.09.2014      Geschäftsfall 007 074 Fr 10437/14 m  
Antrag auf Änderung eingelangt am 25.08.2014  
30 eingetragen am 05.12.2014      Geschäftsfall 007 074 Fr 18820/14 s  
Antrag auf Änderung eingelangt am 01.12.2014  
31 eingetragen am 26.09.2015      Geschäftsfall 007 074 Fr 12898/15 s  
Antrag auf Änderung eingelangt am 23.09.2015  
32 eingetragen am 21.04.2016      Geschäftsfall 007 074 Fr 4350/16 d  
Antrag auf Änderung eingelangt am 18.04.2016  
33 eingetragen am 16.06.2016      Geschäftsfall 007 074 Fr 6362/16 m  
Antrag auf Änderung eingelangt am 06.06.2016  
34 eingetragen am 10.09.2016      Geschäftsfall 007 074 Fr 10827/16 d  
Elektronische Einreichung Jahresabschluss eingelangt am 01.09.2016  
35 eingetragen am 01.06.2017      Geschäftsfall 007 074 Fr 5604/17 g  
Antrag auf Änderung eingelangt am 24.05.2017  
36 eingetragen am 16.09.2017      Geschäftsfall 007 074 Fr 11107/17 z  
Antrag auf Änderung eingelangt am 07.09.2017  
37 eingetragen am 28.07.2018      Geschäftsfall 007 074 Fr 8217/18 h  
Elektronische Einreichung Jahresabschluss eingelangt am 28.06.2018

## **HISTORICAL DEVELOPMENT**

Year of incorporation      2002  
Date of registration      2002-12-03

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Change of company name

from	to	company name
2002-12-03	2011-09-24	Citco Waren-Handelsgesellschaft m.b.H.

Change in share capital

from	to	asset
2002-12-03	2008-09-24	EUR 35.000,00

Former executives

from	to	position	name
2011-09-24	2013-04-18	manager	Mikhail Mikhaylov
2009-10-03	2011-09-24	individual signing clerk	Mikhail Mikhaylov
2002-12-03	2009-07-15	manager	Christian Wilhelm
2003-08-27	2009-07-15	manager	Erich Hoop
2010-12-22	2011-08-24	individual signing clerk	Marina Leonidovna Stetsenko
2011-08-24	2013-12-07	individual signing clerk	Ilya Gushchin
2009-07-15	2011-09-24	manager	Viktor Viehweg
2013-12-19	2016-04-21	individual signing clerk	Andrey Frolov
2013-04-18	2017-06-01	manager	Ilja Tultschinsky

Former shareholders

from	to	position	name
2002-12-03	2002-12-11	partner	AUDITOR TREUHAND GMBH
2002-12-11	2009-07-15	partner	Handelshaus Hoop & Partner Anstalt

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.67
UK Pound	1	INR 95.59
Euro	1	INR 84.90
EURO	1	INR 84.69

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	NIY
Report Prepared by :	POJ

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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