

MIRA INFORM REPORT

| | |
|----------------------|------------|
| Report No. : | 531198 |
| Report Date : | 25.09.2018 |

IDENTIFICATION DETAILS

| | |
|--------------------------------|---|
| Name : | CAPMATIC LTD |
| Registered Office : | 12180, Albert Hudon Montréal Nord (Québec) H1G3H7 |
| Country : | Canada |
| Financials (as on) : | 2017 (Summarized) |
| Date of Incorporation : | 1964 |
| Legal Form : | Joint stock company |
| Line of Business : | Subject provides automated packaging solution. The Company's line of business includes manufacturing packaging machinery. |
| No. of Employees : | 80 |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

| | |
|------------------------|---|
| MIRA's Rating : | A |
|------------------------|---|

| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|-------------------------------|-------------|
| Maximum Credit Limit : | USD 220 000 |
| Status : | Good |
| Payment Behaviour : | Regular |
| Litigation : | Exist |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

| Country Name | Previous Rating (31.12.2017) | Current Rating (01.04.2018) |
|--------------|---------------------------------|--------------------------------|
| Canada | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|---------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |
| Very High Risk | D |

CANADA - ECONOMIC OVERVIEW

Canada resembles the US in its market-oriented economic system, pattern of production, and high living standards. Since World War II, the impressive growth of the manufacturing, mining, and service sectors has transformed the nation from a largely rural economy into one primarily industrial and urban. Canada has a large oil and natural gas sector with the majority of crude oil production derived from oil sands in the western provinces, especially Alberta. Canada now ranks third in the world in proved oil reserves behind Venezuela and Saudi Arabia and is the world's seventh-largest oil producer.

The 1989 Canada-US Free Trade Agreement and the 1994 North American Free Trade Agreement (which includes Mexico) dramatically increased trade and economic integration between the US and Canada. Canada and the US enjoy the world's most comprehensive bilateral trade and investment relationship, with goods and services trade totaling more than \$680 billion in 2017, and two-way investment stocks of more than \$800 billion. Over three-fourths of Canada's merchandise exports are destined for the US each year. Canada is the largest foreign supplier of energy to the US, including oil, natural gas, and electric power, and a top source of US uranium imports.

Given its abundant natural resources, highly skilled labor force, and modern capital stock, Canada enjoyed solid economic growth from 1993 through 2007. The global economic crisis of 2007-08 moved the Canadian economy into sharp recession by late 2008, and Ottawa posted its first fiscal deficit in 2009 after 12 years of surplus. Canada's major banks emerged from the financial crisis of 2008-09 among the strongest in the world, owing to the financial sector's tradition of conservative lending practices and strong capitalization. Canada's economy posted strong growth in 2017 at 3%, but most analysts are projecting Canada's economic growth will drop back closer to 2% in 2018.

Source : CIA

STATUTORY INFORMATION

| | |
|----------------------|---|
| Order | CAPMATIC LTD |
| Address in the order | Identification 444444010 CANADA Dear Sirs, The Company is registered in QUEBEC jurisdiction, where the ID number is 1143772763. We could not confirm relationship between the number 444444010 and the subject. CAPMATIC LTEE (in Canadian French) / CAPMATIC LTD (in English) CAPMATIC |
| Legal Name | ID |
| Trade Name | ID |
| ID | 1143772763 |
| ID Details | 1964 |
| Creation Date | 1979-04-16 Constitution |
| Incorporation Date | 12180, ALBERT HUDON MONTRÉAL NORD (QUÉBEC) H1G3H7 CANADA |
| Legal Address | 12180 boul Albert-Hudon Montréal-Nord, QC, H1G 3K7 Canada |
| Operative Address | 1 514 322-0062 |
| Telephone | 1 514 322-0063 |
| Fax | Joint stock company or company Constitutive regime CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44 Current regime CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44 sales@capmatic.com / service@capmatic.com |
| Legal Form | CANADA www.capmatic.com |
| E-Mail | ALIOSCIA BASSANI, President |
| Registered In | 80 employees |
| Website | 3999: Other manufactured goods industries |
| Contact | |
| Staff | |
| Activity | |

BANKS

| Name of Bank | Reported Amount |
|------------------------------|--|
| There are not informed banks | |
| Description | The company does not make its banking data public. |

HISTORY

| | |
|------------------|---|
| History | The company was founded in Milan, Italy in 1964 by Lavinio Bassani ENG. |
| Key Developments | NA |
| Parent Company | NA |

PRINCIPAL ACTIVITY

| | |
|---------------------|---|
| General Description | CAPMATIC LTEE provides automated packaging solution. The Company's line of business includes manufacturing packaging machinery. |
|---------------------|---|

| | |
|-----------------------------|-------------|
| Service/Product Description | CATEGORIES: |
|-----------------------------|-------------|

Semi-Automatic
Monoblock Systems
Automatic Filling Systems
Plugging & Capping Systems
Tablet Line Equipment
Labeling Systems
Optional Equipment
Powder Line
Pump Systems
Pump Systems

PRODUCTS:
Semi-Automatic
Semi-Automatic Production Machines
CF-2P™ (Piston Filler)
PVR-01™ (Piston Filler)
CF-2V™ (Vacuum Filter)
Flowthrough™ (Gravity Filler)
SteelHeart® (Peristaltic Pump)
Mini JOLLY™ (Tightener)
Mini CRIMP™ (Crimper)

Monoblock Systems
Bambino™ (Single Index Rotary)
Synergy Bambino™ (Inline Single Index)
Bambino Arlecchino™ (Inline Single Index)
Bambina™ (Inline Single Index)
Patriot™ (Single Index Rotary)
Synergy Patriot™ (Inline Single Index)
Intrepid™ (Rotary Double Index)

Synergy Intrepid™ (Inline Double Index)
Conquest® (Continuous Motion)
Conquest® Pharma
Ekliips™ (Rotary Continuous Motion)

Automatic Filling Systems
Automatic Filling Platform
Versafill™ (Pressure)
Vacuufill™ (Vacuum)
Flowmatic™ (Gravity)
Flowmatic™ (Liquid Mass)
Accurofill™ (Volumetric Piston Fillers)
Accurofill™ (Peristaltic)
Verifill™ (Tare In/Tare Out)
FlowStar™ (Continuous Motion Filler)

Plugging & Capping Systems
Inline & Rotary Capping Platform
BeltStar™ (Inline Belt-Driven) (Capper)
BeltStar™ (Inline Belt-Driven) (Re-torquer)
Bambino A™ (Table-top)
Alpha™ (Single Index Chuck Style)
Rebel™ (Double Index Chucks Style)
RoadRunner® (Rotary Capper/Pluggger)
RoadRunner® Pharma (Rotary Crimper)
RoadRunner X5™ (Rotary Crimper)

Tablet Line Equipment
Mini Fighter™ (Counting)
Mini Fighter™ Plus (Counting)
Street Fighter™ 100 (Counting)
Street Fighter™ 200 (Counting)
SynchroBlock™ (Desiccant/Cotton)
SorbStar™ (Desiccant Inserter)
CottonStar™ (Cottoner)
Outsert (Side/Top)

Labeling Systems
Labeling Options
BambinoStar® (Rotary)
LabelStar® System 1 (Inline)
LabelStar® System 1 Twin (Inline)
LabelStar® System 2/1
LabelStar® System 2/2T (Inline)
LabelStar® System 3 Top Labeler (Inline)
LabelStar® System 3 Bottom Labeler (Inline)
MonoStar™ Pharma (Rotary)
PharmaStar™ (Labeling Platform)
PharmaStar™ System 3 (Top & Bottom)

RotoStar™ (Rotary)
BandStar™ (Neck/Body Banding)
SleeveStar™ (High-Speed Body/Neck Banding)

Optional Equipment
SortStar™ (Unscrambler)
CleanStar™ (Air Rinse)
RotoCleanStar™ (Air/Liquid Rinse)
SorbStar™ (Desiccant Inserter)
CottonStar™ (Cottoner)
SynchroBlock™ (Desiccant/Cotton)
BandStar™ (Neck Banding)
Buffer Table, Accessories & Conveyors

Powder Line
Inline Synergy Powder Patriot™ Monoblock System
Rotary Powder Patriot™ Monoblock System
NanoStar™

Pump Systems
SteelHeart®
Pumps & Nozzles

Sales
Operations Area
Imports From
Export To
Employees
Payments With Suppliers
Brands
Brand
Capmatic
Bambina
Accurofill
Vacuufill
LabelStar
PharmaStar
SteelHeart

Wholesale and Retail
National and International
China, Colombia, Italy and India
Worldwide
80 employees
Regular

Comments
NA
NA
NA
NA
NA
NA
NA

| Clients | Country | Comments |
|-----------------------------|---------|----------|
| Name of Client | | |
| ULTRA LABORATORIOS SA DE CV | MEXICO | NA |
| RASCH SA DE CV | MEXICO | NA |

| | | |
|--------------------|-----------|----|
| PREBEL S.A. | COLOMBIA | NA |
| Farmamedica, S.A. | GUATEMALA | NA |
| Yanbal Ecuador Sa. | ECUADOR | NA |
| Comments | - | |

| Suppliers | Country | Comments |
|--------------------------------------|----------|----------|
| Supplier Name | | |
| HANGZHOU NEODEN TECHNOLOGY CO., LTD. | CHINA | NA |
| YANBAL DE COLOMBIA S.A. | COLOMBIA | NA |
| O.ZA.F. SRL | ITALY | NA |
| KEVIN PROCESS TECHNOLOGIES PVT. LTD | INDIA | NA |
| Comments | - | |

LOCATION

| | |
|--------------|---|
| Headquarters | 12180 boul Albert-Hudon Montréal-Nord, QC, H1G 3K7 Canada |
| Branches | Shipping/Receiving 12200 Albert-Hudon Montréal, QC Canada, H1G 3K7 Phone number: +1 514 322-0062 Fax: +1 514 322-0063 |
| Industries | NA |

GROUP STRUCTURE AND SUBDIARY COMPANIES

| | |
|------------------------------|--|
| Listed at the stock exchange | NO |
| Capital | NA |
| Shareholders (%) | This is a private company. The company does not disclose information on shareholders. The following information has been obtained through private sources and could not be confirmed: Major holder is ALLOWORLD INC. Address: 11740 4th Avenue (Rp) Montreal, Quebec H1E5Y2 Canada |
| Management | ALIOSCIA BASSANI, President LORIS BASSANI, Vice President CLAUDIA BASSANI, Secretary Steve Kosturik, Director Of Operations Daniel Long, Technical Service |

Alfredo Rivas, Service Manager
Christian Normandin, International Sales Director
Cantin Jean, Director
Manfred Adam, Machine Tester
Wendy Ocean, Application Engineer
Daniel Vaillancourt, Technical Director
Steve Blanchette, Service Technician

Subsidiary Companies

Capmatic Europa Ltd
50 Airways Industrial Estate
Santry, Dublin
Ireland, D17 TD36
Phone number: + 353 1 883 1695
Cellphone: + 353 87 362 7097
dcoleman@capmatic.ie
NA

Related Companies

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

2017 USD

Sales

9,500,000

Money Flow

Normal

Import Fob Dollar

Year

Amount

There are not Import Fob Dollar informed

Export Fob Dollar

Year

Amount

There are not Export Fob Dollar informed

LEGAL FILINGS

Mergers

Type:

Simplified merger

Applicable Law:

CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44

Dated:

1988-06-30

Name and address of the legal entity:

129335 CANADA INC.

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11740 4th Avenue (Rp) Montreal, Quebec H1E5Y2
Canada
CAPMATIC (1983) LTD
11740 4th Avenue (PE) Montreal, Quebec H1E5Y2
Canada
Resultant:
1143772763

Lawsuits

American Brands, Capmatic Bag Ltd., 2016 QCCS
5092 (CanLII)
Date: 2016-10-24
File number: 500-17-073576-129
Reference: American Brands, Capmatic Bag Ltd., 2016
QCCS 5092 (CanLII)

Adobe Systems Inc. v. Capmatic Ltd., 2005 CanLII
14020 (FC)
Date: 2005-04-21
File number: T-665-05
Citation: Adobe Systems Inc. v. Capmatic Ltd., 2005
CanLII 14020 (FC)

Chin c. Capmatic Ltd., 2005 QCCRT 2 (CanLII)
Date: 2005-01-05
File number: 230840; CM-2001-2011; CM-2001-2013;
CM-2001-2016; CM-2001-2017; CM-2001-2021
Reference: Chin c. Capmatic Ltd., 2005 QCCRT 2
(CanLII)

Capmatic Ltd. v. Martin, 2009 QCCA 1943 (CanLII)
Date: 2009-09-29
File number: 500-09-020029-096
Reference: Capmatic Ltd. v. Martin, 2009 QCCA 1943
(CanLII)

Golden State Medical Supply, Inc. v. Capmatic, Ltd.
Plaintiff: Golden State Medical Supply, Inc.
Defendant: Capmatic, Ltd.
Case Number: 2:2015cv08567
Filed: November 3, 2015
Court: California Central District Court
Presiding Judge: S. James Otero
Referring Judge: Alicia G. Rosenberg
Nature of Suit: Contract: Other

National Instrument, LLC v. Capmatic, Ltd.
Case Number: 1:2005cv09502
Filed: November 9, 2005
Court: New York Southern District Court

Office: Foley Square Office
Presiding Judge: Richard C. Casey
Nature of Suit: Patent
Cause of Action: 35:271 Patent Infringement
Jury Demanded By: Plaintiff

Trademarks

CAPMATIC - Trademark Details
Status: 686 - Published For Opposition
Image for trademark with serial number 87677069
Serial Number87677069
Word MarkCAPMATIC
Status686 - Published For Opposition
Status Date2018-08-14
Filing Date2017-11-08
Mark Drawing4000 - Standard character mark Typeset
Published for Opposition Date2018-08-14
Attorney NameStewart L Gitler
Law Office Assigned Location CodeM90
Employee NameFARRELL, ANNE M

CONQUEST - Trademark Details
Status: 800 - Registered And Renewed
Image for trademark with serial number 76361820
Serial Number76361820
Registration Number2628287
Word MarkCONQUEST
Status800 - Registered And Renewed
Status Date2012-04-14
Filing Date2002-01-24
Registration Number2628287
Registration Date2002-10-01
Mark Drawing1000 - Typeset:
Word(s)/letter(s)/number(s) Typeset
Published for Opposition Date2002-07-09
Attorney NameStewart L. Gitler
Law Office Assigned Location CodeM50
Employee NameJACKSON, STEVEN W

ROAD RUNNER - Trademark Details
Status: 604 - Abandoned - After Inter-Partes Decision
Image for trademark with serial number 76375371
Serial Number76375371
Word MarkROAD RUNNER
Status604 - Abandoned - After Inter-Partes Decision
Status Date2004-08-11
Filing Date2002-02-27
Mark Drawing1000 - Typeset:
Word(s)/letter(s)/number(s) Typeset
Published for Opposition Date2002-11-26

Attorney Name Stewart L. Gitler
Law Office Assigned Location Code M10
Employee Name LORENZO, GEORGE M

LABEL STAR - Trademark Details
Status: 800 - Registered And Renewed
Image for trademark with serial number 74672449
Serial Number 74672449
Registration Number 2041255
Word Mark LABEL STAR
Status 800 - Registered And Renewed
Status Date 2016-11-28
Filing Date 1995-05-04
Registration Number 2041255
Registration Date 1997-02-25
Mark Drawing 3T07 - Illustration: Drawing or design
which also includes word(s)/ letter(s)/number(s) 50%
Reduction
Design Searches 010102, 261713 - A single star with
four points. Letters or words underlined and/or
overlined by one or more strokes or lines.
Published for Opposition Date 1996-03-05
Attorney Name STEWART L. GITLER,
Law Office Assigned Location Code L20
Employee Name GOODMAN, CHERYL SUZANN

STEEL HEART - Trademark Details
Status: 700 - Registered
Image for trademark with serial number 85762999
Serial Number 85762999
Registration Number 4564948
Word Mark STEEL HEART
Status 700 - Registered
Status Date 2014-07-08
Filing Date 2012-10-25
Registration Number 4564948
Registration Date 2014-07-08
Mark Drawing 3000 - Illustration: Drawing or design
which also includes word(s)/ letter(s)/number(s)
Typeset
Design Searches 261702, 261703, 261704 - Wavy
line(s), band(s) or bar(s). Dotted line(s). Vertical line(s),
band(s) or bar(s).
Published for Opposition Date 2013-09-24
Attorney Name Stewart L Gitler
Law Office Assigned Location Code M10
Employee Name KHOURI, SANI PHILIPPE

Patents Registered

PERISTALTIC PUMP

Publication number: 20140086771

Abstract: The invention provides a peristaltic pump. The pump has a cavity for receiving a rotor and a flexible conduit, the rotor engaging the flexible conduit to displace fluid therein. A conduit retainer mechanism is provided for engaging the flexible conduit to assist with retention of the conduit in the cavity against displacement resulting from engagement between the conduit and the rotor. The conduit retainer mechanism including first and second jaws opposite to one another, defining between them a passageway for receiving the conduit, wherein one of the first and second jaws are spring biased to resiliently engage the conduit.

Type: Application

Filed: November 28, 2012

Publication date: March 27, 2014

Applicant: CAPMATIC LTEE

Inventor: Loris BASSANI

Peristaltic pump

Patent number: 9810210

Abstract: The invention provides a peristaltic pump. The pump has a cavity for receiving a rotor and a flexible conduit, the rotor engaging the flexible conduit to displace fluid therein. A conduit retainer mechanism is provided for engaging the flexible conduit to assist with retention of the conduit in the cavity against displacement resulting from engagement between the conduit and the rotor. The conduit retainer mechanism including first and second jaws opposite to one another, defining between them a passageway for receiving the conduit, wherein one of the first and second jaws are spring biased to resiliently engage the conduit.

Type: Grant

Filed: November 28, 2012

Date of Patent: November 7, 2017

Assignee: CAPMATIC LTEE

Inventor: Loris Bassani

Apparatus for sequentially dispensing flowable materials

Patent number: 6149396

Abstract: Apparatus for sequentially dispensing flowable materials including a positive displacement metering-pump operated by an actuator capable of reciprocating pivotal movement within a range having an angular extent less than 180.degree.. A link member connects the pivotal actuator to the plunger of the

positive displacement pump for causing the pump to dispense liquid when the pump actuator is operated. The pump stroke adjuster can selectively vary the distance between the link member and the pivot axis of the pump actuator for, in turn, controlling the stroke of the pump.

Type: Grant

Filed: December 16, 1997

Date of Patent: November 21, 2000

Assignee: Capmatic Ltd.

Inventor: Lavinio Bassani

Torque measuring assembly suitable for use in a container capping machine

Patent number: 8615972

Abstract: The present invention provides a torque measuring station, comprising a cap-engaging assembly for engaging a cap that has been secured onto a container, a torque measuring assembly for obtaining a measurement indicative of the torque exerted on the cap by the cap engaging assembly and a processing entity in communication with the torque measuring assembly. The processing entity is operative for receiving the measurement indicative of the torque, and for causing the container to be handled, once released from said cap-engaging assembly, on the basis of the measurement indicative of the torque applied to the cap.

Type: Grant

Filed: December 23, 2008

Date of Patent: December 31, 2013

Assignee: Capmatic Ltd.

Inventors: Loris Bassani, Daniel Vaillancourt

High speed crimping apparatus

Patent number: 6367301

Abstract: A crimping apparatus, comprising a revolving turret supporting a plurality of crimping heads, each crimping head operative to engage a closure on a container to create a crimp in the closure. The crimping head includes a cam follower riding on a stationary cam. The movement imparted by the cam profile to the cam follower is communicated to a crimping tool that engages the closure. The cam defines a plurality of cam follower receiving positions, each position establishing a different profile. The cam can be selectively displaced relative to the revolving turret to alter the position at which the cam follower engages the cam and thus the profile followed by the cam follower.

Type: Grant
Filed: September 15, 2000
Date of Patent: April 9, 2002
Assignee: Capmatic Ltd.
Inventor: Lavinio Bassani

Renewals

Document type Date of deposit in the register
ANNUAL UPDATE DECLARATION 2017 2017-12-12
2016 ANNUAL UPDATE STATEMENT 2016-12-08
ANNUAL UPDATE STATEMENT 2015 2015-12-05
ANNUAL UPDATE STATEMENT 2014 2014-11-03
2013 ANNUAL UPDATE STATEMENT 2013-10-29
2012 ANNUAL UPDATE STATEMENT 2012-11-06
Annual statement 2011 2011-10-14
2010 Statement and Information Return 2010-11-12
2009 Statement and Information Return 2009-11-10
2008 Statement and Information Return 2008-11-13
2007 Annual Return 2008-09-11
Notice of Default 2008-06-09
Amending declaration 2008-02-15
Statement and Information Return 2006 2006-12-14
2005 Annual Declaration 2006-02-08
Annual statement 2004 2005-01-10
2003 Annual Return 2003-11-21
Annual Return 2002 2002-10-10
Annual Declaration 2001 2001-10-02
2000 Annual Declaration 2000-11-09
1999 Annual Return 1999-09-22
1998 Annual Return 1998-10-20
Annual Return 1997 1998-01-06
1996 Annual Return 1997-01-29
Annual Return 1995 1995-11-29
Declaration of registration 1995-03-17

OFAC Sanctions List Search

The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 1964, CAPMATIC LTEE provides automated packaging solution. The Company's line of business includes manufacturing packaging machinery.

The company has approximately 80 employees and generates an estimated USD 9.5 million in annual revenue.

The company exports worldwide and imports from China, Colombia, Italy and India, operating within national and international markets.

The company's major holder is ALLOWORLD INC.

This has been an ACTIVE company incorporated in CANADA in 1979.

RISK INFORMATION

| | |
|-----------------------|-------------|
| Debts | Controlled |
| Payments | Regular |
| Cash Flow | Normal |
| Suggested Credit Line | USD 220 000 |
| State | ACTIVE |

INTERVIEW

| | |
|------------|--|
| First Name | Christian |
| Position | Operator |
| Comments | The person contacted confirmed legal and trade name, address, website, telephone, principal activity, operations area and subsidiary, but refused to provide such information as financial figures, shareholders and management. |

He said that for more information please call the company's main office at 514 322-0062 or send an email at sales@capmatic.com

FOREIGN EXCHANGE RATES

| Currency | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1 | INR 72.69 |
| UK Pound | 1 | INR 95.00 |
| Euro | 1 | INR 85.25 |
| CAD | 1 | INR 56.18 |

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

| | |
|-----------------------------|-----|
| Analysis Done by : | NIY |
| Report Prepared by : | TRU |

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RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)