

MIRA INFORM REPORT

| | |
|---------------|------------|
| Report No. : | 529709 |
| Report Date : | 25.09.2018 |

IDENTIFICATION DETAILS

| | |
|---|---|
| Name : | JAYASHREE ELECTRON PRIVATE LIMITED |
| Registered Office : | Flat No.2, 1st Floor, Shrishti Prabhat 15th Lane, F.P. No.1003/2 Cts.No.70 B/2,15th Lane Prabhat Road, Pune – 411004, Maharashtra |
| Mob. No.: | 91-9975575119 [Mr. Umesh Athavale] |
| Country : | India |
| Financials (as on) : | 31.03.2017 |
| Date of Incorporation : | 16.08.1982 |
| CIN No.: [Company Identification No.] | U99999MH1982PTC028024 |
| Capital Investment / Paid-up Capital : | INR 1.925 Million |
| PAN No.: [Permanent Account No.] | AAACJ7011R |
| GSTN : [Goods & Service Tax Registration No.] | 27AAACJ7011R1Z9 |
| Legal Form : | Private Limited Liability Company |
| Line of Business : | Manufacturer and Exporter of Instrumentation Products such as Switch Sockets, Electronics Control Device, Soft Starter and Importer of Components. [Confirmed by Management] |
| No. of Employees : | 200 [Approximately] |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

| | |
|------------------------|----------|
| MIRA's Rating : | A |
|------------------------|----------|

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| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|----------------------------|--|
| Status : | Good |
| Payment Behaviour : | Regular |
| Litigation : | Clear |
| Comments : | <p>Subject is an established company incorporated in the year 1982 having good track records.</p> <p>For the financial year ended 2017, revenue and profit of the company has decline.</p> <p>However, the company possesses sound financial profile marked by healthy net worth base along with low debt level and favourable gap between trade payables to its trade receivables.</p> <p>The company also derives strength from its long established track record of business operations.</p> <p>Trader relations are reported as fair. Business is active Payment terms are seems to be regular and as commitments.</p> <p>In view of the aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p> |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

| Country Name | Previous Rating (31.12.2017) | Current Rating (01.04.2018) |
|--------------|---------------------------------|--------------------------------|
| India | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|---------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |

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| | |
|----------------|---|
| Very High Risk | D |
|----------------|---|

EXTERNAL AGENCY RATING

| | |
|---------------------------|--|
| Rating Agency Name | SMERA |
| Rating | Long term rating = (BBB-) [Issuer not Co- Operating] |
| Rating Explanation | Moderate degree of safety and moderate credit risk |
| Date | 20.02.2018 |

| | |
|---------------------------|--|
| Rating Agency Name | SMERA |
| Rating | Short term rating = (A3) [Issuer not Co-Operating] |
| Rating Explanation | Moderate degree of safety and higher credit risk |
| Date | 20.02.2018 |

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 25.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

| | |
|----------------------|--------------------|
| Name : | Mr. Umesh Athavale |
| Designation : | Assistant Manager |
| Contact No.: | 91-9975575119 |
| Date : | 14.09.2018 |

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LOCATIONS

| | |
|----------------------------|---|
| Registered Office : | Flat No.2, 1st Floor, Shrishti Prabhat 15th Lane, F.P. No.1003/2 Cts.No.70 B/2,15th Lane Prabhat Road, Pune – 411004, Maharashtra |
| Tel. No.: | Not Available |
| Mobile No.: | 91-9975575119 [Mr. Umesh Athavale] |
| Fax No.: | Not Available |
| E-Mail : | jeplaccounts@gmail.com |
| Website : | http://jayashree.co.in |
| Location: | Owned |
| Locality: | Commercial |
| Head Office: | 101, Prabodhan Apartment, 64/9 Erandawane, Pune – 411004, Maharashtra, India |
| Factory 1: | EL – 34, 'J' Block, M.I.D.C., Bhosari, Pune – 411 026, Maharashtra, India |
| Tel. No.: | 91-20-46901300/ 46901301 |
| Fax No.: | 91-20-46901357 |
| Factory 1: | EL – 12 & 13, 'J' Block, M.I.D.C., Bhosari, Pune – 411 026, Maharashtra, India |
| Tel. No.: | 91-20-46768998 |

DIRECTORS

AS ON: 31.03.2018

| | | | |
|------------------------------|---|-------------------|-----------------|
| Name : | Mr. Ram Pandurang Bapat | | |
| Designation : | Director | | |
| Address : | 34, Swagat, Amar Society, 44/2, Erandawane, Pune - 411004, Maharashtra, India | | |
| Date of Appointment : | 16.08.1982 | | |
| DIN No.: | 00304172 | | |
| Other Directorship : | | | |
| CIN/FCRN | Company Name | Begin Date | End Date |
| U31103MH1993PTC073683 | JAYASHREE ELECTRODEVICES PVT LTD | 27/08/1993 | - |
| U31909PN2016PTC165575 | JAYASHREE ENERGY CONTROLS PRIVATE LIMITED | 18/07/2016 | - |
| U33130MH1995PTC088734 | JAYASHREE ENCODERS PRIVATE LIMITED | 24/05/1995 | - |
| Name : | Mr. Jayashree Ram Bapat | | |
| Designation : | Director | | |
| Address : | 34, Swagat, Amar Society, 44/2, Erandawane, Pune - 411004, Maharashtra, India | | |
| Date of Appointment : | 16.08.1982 | | |

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| | | | |
|--|---|-------------------|-----------------|
| DIN No.: | 00304283 | | |
| Other Directorship : | | | |
| CIN/FCRN | Company Name | Begin Date | End Date |
| U31103MH1993PTC073683 | JAYASHREE ELECTRODEVICES PVT LTD | 27/08/1993 | - |
| U31909PN2016PTC165575 | JAYASHREE ENERGY CONTROLS PRIVATE LIMITED | 18/07/2016 | - |
| U33130MH1995PTC088734 | JAYASHREE ENCODERS PRIVATE LIMITED | 30/08/1996 | - |
| Name : Mr. Dhananjay Gajanan Dabke | | | |
| Designation : Managing Director | | | |
| Address : 402, Alliance Shanti, 76/35, Shantishila Soc. Road, Pune - 411004, Maharashtra, India | | | |
| Date of Appointment : 28.08.1987 | | | |
| DIN No.: | 00304405 | | |
| Other Directorship : | | | |
| CIN/FCRN | Company Name | Begin Date | End Date |
| U31103MH1993PTC073683 | JAYASHREE ELECTRODEVICES PVT LTD | 01/07/1996 | - |
| U31909PN2016PTC165575 | JAYASHREE ENERGY CONTROLS PRIVATE LIMITED | 18/07/2016 | - |
| U33130MH1995PTC088734 | JAYASHREE ENCODERS PRIVATE LIMITED | 24/05/1995 | - |
| Name : Mr. Mihir Dhananjay Dabke | | | |
| Designation : Director | | | |
| Address : 404, Chintamani Park, Lotus Residency Lane, Off G. A., Kulkarni Path, Pune – 411038, Maharashtra, India | | | |
| Date of Appointment : 01.10.2009 | | | |
| DIN No.: | 03021789 | | |
| Other Directorship : | | | |
| CIN/FCRN | Company Name | Begin Date | End Date |
| U31909PN2016PTC165575 | JAYASHREE ENERGY CONTROLS PRIVATE LIMITED | 18/07/2016 | - |

KEY EXECUTIVES

| | |
|----------------------|--------------------|
| Name : | Mr. Umesh Athavale |
| Designation : | Assistant Manager |

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON: 31.03.2017

| Names of Shareholders | No. of Shares |
|-----------------------|---------------|
|-----------------------|---------------|

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| | | |
|--|--|--------------|
| Ram Pandurang Bapat | | 110 |
| Jayashree Ram Bapat | | 110 |
| Ram Pandurang Bapat Joint with JRB | | 880 |
| Jayashree Ram Bapat Joint with RPB | | 4400 |
| Milind Ram Bapat Joint with JRB | | 2749 |
| Deepali Milind Bapat | | 1 |
| Dhananjay Gajanan Dabke Joint with NDD | | 8228 |
| Neelam Dhananjay Dabke | | 12 |
| Mihir Dhananjay Dabke | | 10 |
| Shriram Narayan Gogate Joint with NSG | | 2747 |
| Prasymna Shriram Gogate | | 1 |
| Rahul Shriram Gogate | | 1 |
| Nirmala Shriram Gogate | | 1 |
| Total | | 19250 |

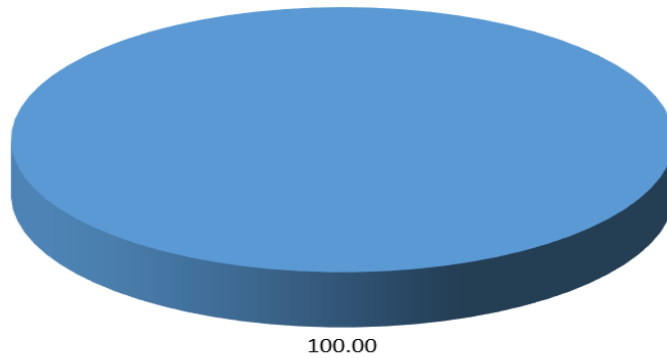
AS ON: 29.09.2017

| Equity Share Breakup | Percentage of Holding |
|--|------------------------------|
| Category | |
| Promoters (Individual/Hindu Undivided Family - Indian) | 100.00 |
| Total | 100.00 |

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Share holding pattern

■ Promoters (Individual/Hindu Undivided Family - Indian)



BUSINESS DETAILS

| | | |
|---------------------------|--|--|
| Line of Business : | Manufacturer and Exporter of Instrumentation Products such as Switch Sockets, Electronics Control Device, Soft Starter and Importer of Components. [Confirmed by Management] | |
| Products : | ITC Code No. | Product Descriptions |
| | 85369010 | Proximity Switches & Electronic Speed Switches |
| | 85030010 | HSFR Software Starters |
| Brand Names : | Not Available | |
| Agencies Held : | Not Available | |
| Exports : | Products : | Finished Goods |
| | Countries : | European Countries |
| Imports : | Not Available | |
| Terms : | Selling : | Advance Payment, L/C, Cheque and Others [RTGS/ NEFT] |
| | Purchasing : | Advance Payment, L/C, Cheque and Others [RTGS/ NEFT] |

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PRODUCTION STATUS: NOT AVAILABLE

GENERAL INFORMATION

| | | |
|---------------------------|---|---|
| Suppliers : | Reference: | Not Divulged |
| | Name of the Person (Designation): | -- |
| | Contact Number: | -- |
| | Since how long known: | -- |
| | Maximum limit dealt: | -- |
| | Experience: | -- |
| | Remark | -- |
| Customers : | Manufacturer | |
| | Reference: | Not Divulged |
| | Name of the Person (Designation): | -- |
| | Contact Number: | -- |
| | Since how long known: | -- |
| | Maximum limit dealt: | -- |
| | Experience: | -- |
| Remark | -- | |
| No. of Employees : | 200 [Approximately] | |
| Bankers : | Bank Name: | HDFC Bank Limited |
| | Branch: | Laukik Apartment, Plot No. 3, CTS No. 870, Bhandarkar Road, Pune – 411004, Maharashtra, India |
| | Person Name (with Designation): | -- |
| | Contact Number: | 91-20-25660262 |
| | Name of Account Holder: | -- |
| | Account Number: | -- |
| | Account Since (Date/ Year of A/c Opening): | -- |
| | Average Balance Maintained (Optional): | -- |
| | Credit Facilities Enjoyed (CC/OD/Term Loan): | -- |
| | Account Operation: | -- |
| | Remarks: | Continuously ringing |

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| | | | |
|---------------------------------------|--|--|--|
| | <ul style="list-style-type: none"> State Bank of India Commercial Branch 1548/A Off Tilak Road, Sadashiv Peth, Pune - 411030, Maharashtra, India | | |
| Facilities : | SECURED LOANS | 31.03.2017 (INR In Million) | 31.03.2016 (INR In Million) |
| | LONG-TERM BORROWINGS | | |
| | Term loans from State Bank of India | | |
| | Term loan - 8170 | 0.000 | 3.203 |
| | Term loan - 5431 | 0.000 | 12.643 |
| | Term loan - 4021 | 0.000 | 16.237 |
| | Term loan - 82180281 | 0.000 | 0.000 |
| | Term loan - 82180271 | 10.162 | 0.000 |
| | Term loan - 82071551 | 24.408 | 0.000 |
| | Term loan - 82508320 | 6.586 | 0.000 |
| | | | |
| | SHORT TERM BORROWINGS | | |
| | Demand cash credit | 44.563 | 51.762 |
| Deposits from directors/ shareholders | 39.915 | 21.065 | |
| | | | |
| Total | 125.634 | 104.910 | |

| | |
|--|---|
| Auditors : | |
| Name : | J.K. Ranade and Company Chartered Accountants |
| Address : | B-11/884/7, New Minal Co-Op Hsg.Soc, Erandawane, Karve Road, Pune – 411004, Maharashtra, India |
| Tel. No.: | 91-20-65002922 |
| Income-tax PAN of auditor or auditor's firm : | AAAFJ9255E |
| | |
| Memberships : | Not Available |
| | |
| Collaborators : | Not Available |
| | |
| Related Parties : | <ul style="list-style-type: none"> Jayashree Enterprises Jayashree Encoders Private Limited Jayashree Electrodevices Private Limited Sun Tech Consultancy |

CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital :

| No. of Shares | Type | Value | Amount |
|---------------|---------------|----------------|-------------------|
| 25000 | Equity Shares | INR 100/- each | INR 2.500 Million |

Issued, Subscribed & Paid-up Capital :

| No. of Shares | Type | Value | Amount |
|---------------|---------------|----------------|-------------------|
| 19250 | Equity Shares | INR 100/- each | INR 1.925 Million |

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

| SOURCES OF FUNDS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|-------------------|-------------------|-------------------|
| I. EQUITY AND LIABILITIES | | | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | 1.925 | 1.925 | 1.925 |
| (b) Reserves & Surplus | 167.744 | 156.373 | 137.709 |
| (c) Money received against share warrants | 0.000 | 0.000 | 0.000 |
| (2) Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Total Shareholders' Funds (1) + (2) | 169.669 | 158.298 | 139.634 |
| (3) Non-Current Liabilities | | | |
| (a) Long-term borrowings | 41.156 | 32.083 | 18.219 |
| (b) Deferred tax liabilities (Net) | 0.000 | 0.000 | 0.000 |
| (c) Other long term liabilities | 0.000 | 0.000 | 0.000 |
| (d) long-term provisions | 0.000 | 0.000 | 0.000 |
| Total Non-current Liabilities (3) | 41.156 | 32.083 | 18.219 |
| (4) Current Liabilities | | | |
| (a) Short term borrowings | 84.478 | 72.827 | 50.434 |
| (b) Trade payables | 110.040 | 62.153 | 63.136 |
| (c) Other current liabilities | 25.500 | 19.034 | 7.374 |
| (d) Short-term provisions | 20.868 | 24.958 | 19.133 |
| Total Current Liabilities (4) | 240.886 | 178.972 | 140.077 |
| TOTAL | 451.711 | 369.353 | 297.930 |
| II. ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed Assets | | | |
| (i) Tangible assets | 154.899 | 40.634 | 48.239 |
| (ii) Intangible Assets | 0.436 | 0.696 | 0.426 |
| (iii) Capital work-in-progress | 0.000 | 96.328 | 40.101 |
| (iv) Intangible assets under development | 0.000 | 0.000 | 0.000 |
| (b) Non-current Investments | 0.000 | 0.000 | 0.000 |
| (c) Deferred tax assets (net) | 5.176 | 5.652 | 3.228 |
| (d) Long-term Loan and Advances | 8.996 | 12.170 | 11.023 |
| (e) Other Non-current assets | 6.441 | 8.508 | 6.852 |
| Total Non-Current Assets | 175.948 | 163.988 | 109.869 |

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| | | | |
|-----------------------------------|----------------|----------------|----------------|
| (2) Current assets | | | |
| (a) Current investments | 0.000 | 0.000 | 0.000 |
| (b) Inventories | 50.539 | 35.970 | 42.824 |
| (c) Trade receivables | 192.979 | 140.950 | 126.351 |
| (d) Cash and cash equivalents | 1.085 | 2.018 | 0.077 |
| (e) Short-term loans and advances | 31.160 | 26.427 | 18.809 |
| (f) Other current assets | 0.000 | 0.000 | 0.000 |
| Total Current Assets | 275.763 | 205.365 | 188.061 |
| | | | |
| TOTAL | 451.711 | 369.353 | 297.930 |

PROFIT & LOSS ACCOUNT

| | PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|------------------|---|-----------------------------|----------------|----------------|
| | SALES | | | |
| | Revenue from Operations | 341.463 | 355.033 | 239.381 |
| | Other Income | 1.350 | 3.449 | 4.186 |
| | TOTAL | 342.813 | 358.482 | 243.567 |
| | | [Due to market fluctuation] | | |
| Less | EXPENSES | | | |
| | Cost of Materials Consumed | 200.095 | 197.615 | 134.540 |
| | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (8.556) | 8.416 | (9.655) |
| | Employees benefits expense | 64.454 | 61.969 | 51.511 |
| | Extraordinary items | 0.000 | 5.995 | 5.553 |
| | Other expenses | 37.335 | 38.548 | 32.701 |
| | TOTAL | 293.328 | 312.543 | 214.650 |
| | PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION | 49.485 | 45.939 | 28.917 |
| Less | FINANCIAL EXPENSES | 13.279 | 7.073 | 6.214 |
| | PROFIT BEFORE TAX, DEPRECIATION AND AMORTISATION | 36.206 | 38.866 | 22.703 |
| Less/ Add | DEPRECIATION/ AMORTISATION | 17.505 | 5.029 | 5.756 |
| | PROFIT BEFORE TAX | 18.701 | 33.837 | 16.947 |
| Less | TAX | 7.330 | 10.527 | 5.440 |
| | PROFIT AFTER TAX | 11.371 | 23.310 | 11.507 |

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| | | | | |
|--|---|---------------|-----------------|---------------|
| | | | | |
| | EARNINGS IN FOREIGN CURRENCY | | | |
| | Export of goods calculated on FOB basis | 20.184 | 35.478 | 17.659 |
| | | | | |
| | IMPORTS | | | |
| | Raw Materials | 6.150 | 2.396 | 2.712 |
| | | | | |
| | Earnings Per Share (INR) | 591.00 | 1,211.00 | 589.00 |

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|-------------------|-------------------|-------------------|
| Current Maturities of Long term debt | NA | NA | NA |
| Cash generated from operations | NA | NA | NA |
| Net Cash flow from (used in) Operations | NA | NA | NA |

KEY RATIOS

EFFICIENCY RATIOS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|-------------------|-------------------|-------------------|
| Average Collection Days (Sundry Debtors / Income * 365 Days) | 206.28 | 144.91 | 192.66 |
| Account Receivables Turnover (Income / Sundry Debtors) | 1.77 | 2.52 | 1.89 |
| Average Payment Days (Sundry Creditors / Purchases * 365 Days) | 200.73 | 114.80 | 171.28 |
| Inventory Turnover (Operating Income / Inventories) | 0.98 | 1.28 | 0.68 |
| Asset Turnover (Operating Income / Net Fixed Assets) | 0.32 | 0.33 | 0.33 |

LEVERAGE RATIOS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--------------------|-------------------|-------------------|-------------------|
|--------------------|-------------------|-------------------|-------------------|

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| | | | |
|--|------|------|------|
| Debt Ratio (<i>Borrowing + Current Liabilities</i>) / <i>Total Assets</i>) | 0.62 | 0.57 | 0.53 |
| Debt Equity Ratio (<i>Total Liability</i> / <i>Networth</i>) | 0.74 | 0.66 | 0.49 |
| Current Liabilities to Networth (<i>Current Liabilities</i> / <i>Net Worth</i>) | 1.42 | 1.13 | 1.00 |
| Fixed Assets to Networth (<i>Net Fixed Assets</i> / <i>Networth</i>) | 0.92 | 0.87 | 0.64 |
| Interest Coverage Ratio (<i>PBIT</i> / <i>Financial Charges</i>) | 3.73 | 6.49 | 4.65 |

PROFITABILITY RATIOS

| PARTICULARS | | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|---|------------|------------|------------|
| Net Profit Margin (<i>(PAT / Sales) * 100</i>) | % | 3.33 | 6.57 | 4.81 |
| Return on Total Assets (<i>(PAT / Total Assets) * 100</i>) | % | 2.52 | 6.31 | 3.86 |
| Return on Investment (ROI) (<i>(PAT / Networth) * 100</i>) | % | 6.70 | 14.73 | 8.24 |

SOLVENCY RATIOS

| PARTICULARS | | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--|--|------------|------------|------------|
| Current Ratio (<i>Current Assets / Current Liabilities</i>) | | 1.14 | 1.15 | 1.34 |
| Quick Ratio (<i>(Current Assets – Inventories) / Current Liabilities</i>) | | 0.93 | 0.95 | 1.04 |
| G-Score Ratio Financial (<i>Networth / Total Assets</i>) | | 0.38 | 0.43 | 0.47 |
| G-Score Ratio Debt (<i>Debts / Equity Capital</i>) | | 65.26 | 54.50 | 35.66 |
| G-Score Ratio Liquidity (<i>Total Current Assets / Total Current Liabilities</i>) | | 1.14 | 1.15 | 1.34 |

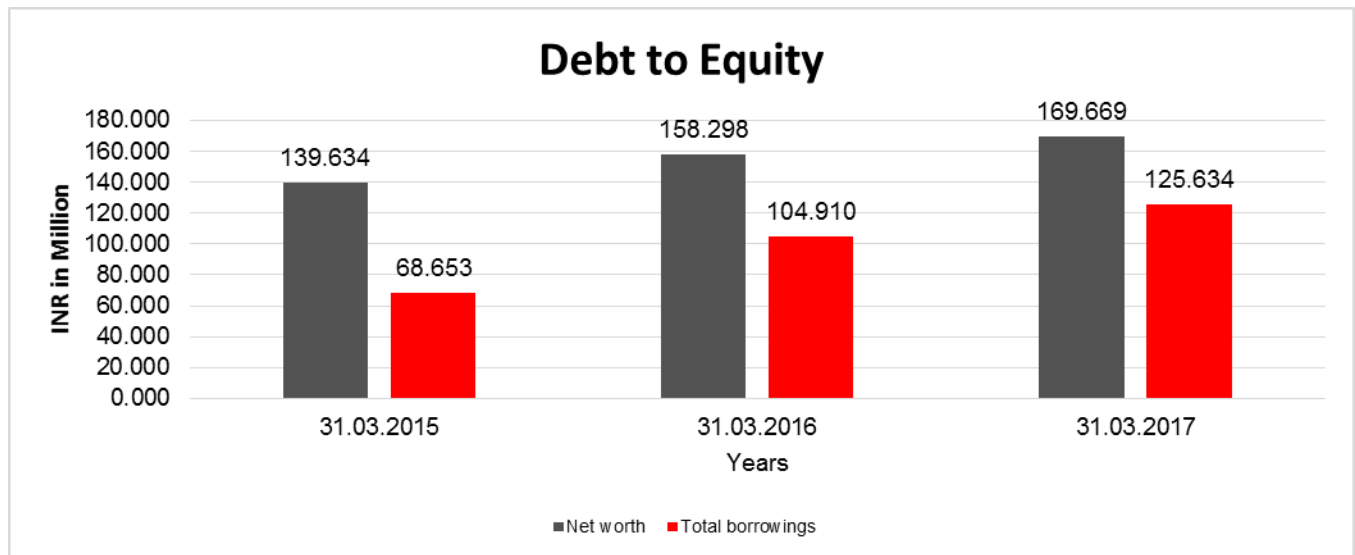
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

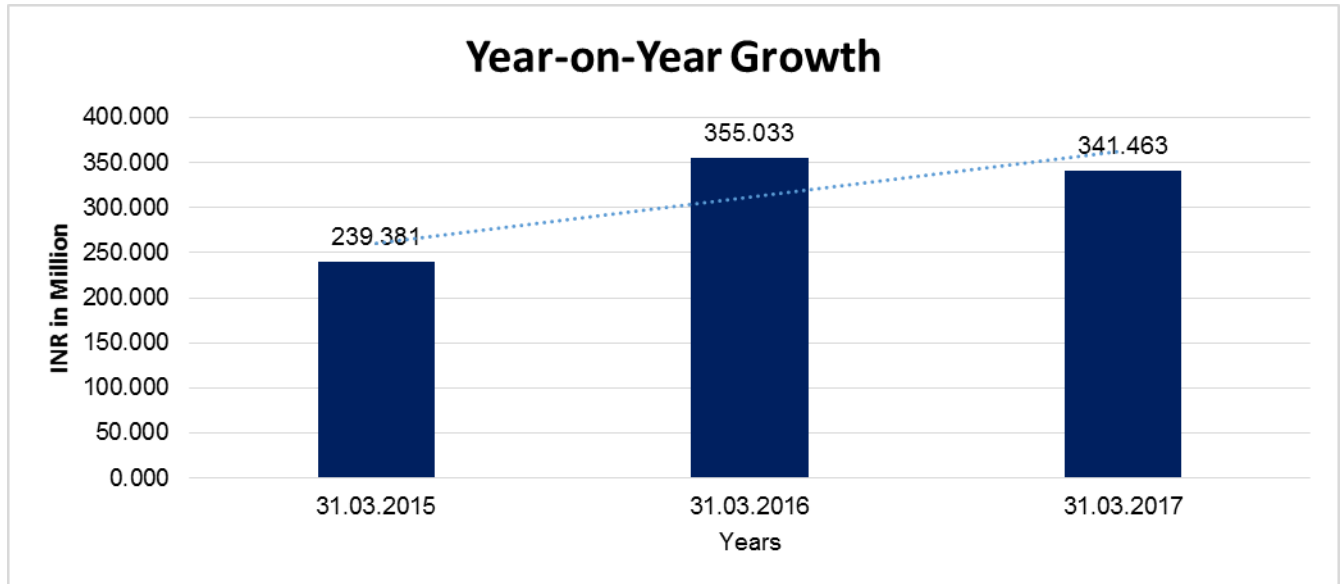
| Particular | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|---|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Share Capital | 1.925 | 1.925 | 1.925 |
| Reserves & Surplus | 137.709 | 156.373 | 167.744 |
| Money received against share warrants | 0.000 | 0.000 | 0.000 |
| Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Net worth | 139.634 | 158.298 | 169.669 |
| long-term borrowings | 18.219 | 32.083 | 41.156 |
| Short term borrowings | 50.434 | 72.827 | 84.478 |
| Total borrowings | 68.653 | 104.910 | 125.634 |
| Debt/Equity ratio | 0.492 | 0.663 | 0.740 |



YEAR-ON-YEAR GROWTH

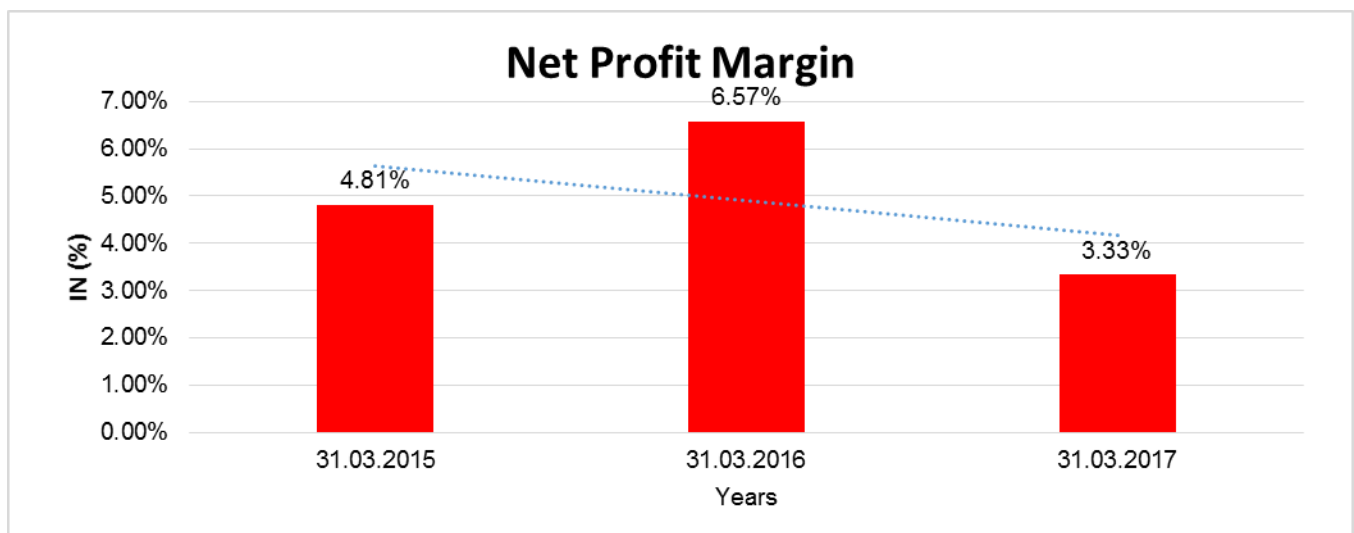
| Year on Year Growth | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|---------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 239.381 | 355.033 | 341.463 |
| | | 48.313 | -3.822 |

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NET PROFIT MARGIN

| Net Profit Margin | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|-------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 239.381 | 355.033 | 341.463 |
| Profit | 11.507 | 23.310 | 11.371 |
| | 4.81% | 6.57% | 3.33% |



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LOCAL AGENCY FURTHER INFORMATION

| Sr. No. | Check list by info agents | Available in Report (Yes/No) |
|---------|---|------------------------------|
| 1 | Year of establishment | Yes |
| 2 | Constitution of the entity -Incorporation details | Yes |
| 3 | Locality of the entity | Yes |
| 4 | Premises details | Yes |
| 5 | Buyer visit details | -- |
| 6 | Contact numbers | Yes |
| 7 | Name of the person contacted | Yes |
| 8 | Designation of contact person | Yes |
| 9 | Promoter's background | Yes |
| 10 | Date of Birth of Proprietor / Partners / Directors | No |
| 11 | Pan Card No. of Proprietor / Partners | No |
| 12 | Voter Id Card No. of Proprietor / Partners | No |
| 13 | Type of business | Yes |
| 14 | Line of Business | Yes |
| 15 | Export/import details (if applicable) | Yes |
| 16 | No. of employees | Yes |
| 17 | Details of sister concerns | Yes |
| 18 | Major suppliers | No |
| 19 | Major customers | No |
| 20 | Banking Details | Yes |
| 21 | Banking facility details | No |
| 22 | Conduct of the banking account | -- |
| 23 | Financials, if provided | Yes |
| 24 | Capital in the business | Yes |
| 25 | Last accounts filed at ROC, if applicable | Yes |
| 26 | Turnover of firm for last three years | Yes |
| 27 | Reasons for variation <> 20% | Yes |
| 28 | Estimation for coming financial year | No |
| 29 | Profitability for last three years | Yes |
| 30 | Major shareholders, if available | Yes |
| 31 | External Agency Rating, if available | No |
| 32 | Litigations that the firm/promoter involved in | -- |
| 33 | Market information | -- |
| 34 | Payments terms | Yes |
| 35 | Negative Reporting by Auditors in the Annual Report | No |

INDEX OF CHARGES

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| SN O | SRN | CHARGE ID | CHARGE HOLDER NAME | DATE OF CREATION | DATE OF MODIFICATION | DATE OF SATISFACTION | AMOUNT | ADDRESS |
|------|-----------|-----------|---------------------------------------|------------------|----------------------|----------------------|-------------|--|
| 1 | G84330588 | 100054461 | HDFC BANK LIMITED | 02/09/2016 | 12/03/2018 | - | 181300000.0 | HDFC BANK HOUSEENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN |
| 2 | G61764734 | 80008692 | STATE BANK OF INDIA | 06/02/1995 | 20/07/2006 | 13/11/2017 | 3400000.0 | COMMERCIAL BRANCH,1548-A, SADASHIV PETH,PUNEMH411030IN |
| 3 | G62016514 | 10414199 | STATE BANK OF INDIA COMMERCIAL BRANCH | 13/03/2013 | - | 13/11/2017 | 1138000.0 | 1548/A OFF TILAK ROADSADASHIV PETHPUNEMH411030IN |
| 4 | G61762654 | 10077898 | BANK OF INDIA | 25/10/2007 | 30/12/2015 | 13/11/2017 | 153400000.0 | 1548A, COMMERCIAL BRANCH,SADASHIV PETH,TILAK ROAD,PUNEMH411030IN |
| 5 | G61764106 | 10393381 | STATE BANK OF INDIA COMMERCIAL BRANCH | 13/12/2012 | 26/02/2013 | 13/11/2017 | 25000000.0 | 1548/A OFF TILAK ROADSADASHIV PETHPUNEMH411030IN |

FIXED ASSETS:

- Land
- Building
- Plant and Machinery
- Air Conditioning
- Generator
- Computer

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Intangible Assets

- Computer Software

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

- 10] **Press Report :**
No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

| Currency | Unit | INR |
|-----------|------|-----------|
| US Dollar | 1 | INR 72.69 |
| UK Pound | 1 | INR 95.00 |
| Euro | 1 | INR 85.25 |

INFORMATION DETAILS

| | |
|----------------------------------|-----|
| Information Gathered by : | TEJ |
| Analysis Done by : | DIV |
| Report Prepared by : | ARC |

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SCORE FACTORS

| | | |
|-----------------------------|--------|-----|
| DEMERIT POINTS | | |
| --BANK CHARGES | YES/NO | YES |
| --LITIGATION | YES/NO | NO |
| --OTHER ADVERSE INFORMATION | YES/NO | NO |
| MERIT POINTS | | |
| --SOLE DISTRIBUTORSHIP | YES/NO | NO |
| --EXPORT ACTIVITIES | YES/NO | YES |
| --AFFILIATION | YES/NO | YES |
| --LISTED | YES/NO | NO |
| --OTHER MERIT FACTORS | YES/NO | YES |

RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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