

MIRA INFORM REPORT

Report No. :	531773
Report Date :	25.09.2018

IDENTIFICATION DETAILS

Name :	UNIVERSAL METALS, INC.
Registered Office :	98 Cutter Mill Road Suite 428 Great Neck, New York, 11021
Country :	United States
Financials (as on) :	2017
Year of Establishment :	1991
Legal Form :	Corporation
Line of Business :	Subject is dedicated to the distribution of Non-Ferrous and Ferrous Scrap.
No. of Employees :	5

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	UNIVERSAL METALS, INC.
Trade Name	UNIVERSAL METALS, INC.
ID	ID
ID Details	2115526
Creation Date	1991
Incorporation Date	FEBRUARY 21, 1997
Legal Address	98 CUTTER MILL ROAD SUITE 428 GREAT NECK, NEW YORK, 11021, USA
Operative Address	98 CUTTER MILL ROAD SUITE 428 GREAT NECK, NEW YORK, 11021, USA
Telephone	516 829 0896
Fax	516 829 0955
Legal Form	CORPORATION
E-Mail	info@univmetals.com
Registered In	NEW YORK
Website	www.universalmetals.us
Contact	PUSHPA KOCHAR - Chief Executive Officer
Staff	5
Activity	SIC Code 3399, Primary Metal Products, NEC NAICS Code 332618, Other Fabricated Wire Product Manufacturing

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	
BANK OF INDIA	
JPMORGAN CHASE BANK, NA	
CAPITAL ONE BANK	

HISTORY

History	The company was founded in 1991.
Key Developments	NA
Parent Company	NA

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PRINCIPAL ACTIVITY

General Description	Universal Metals, Inc. is dedicated to the distribution of Non-Ferrous and Ferrous Scrap.	
Service/Product Description	The company offers Usable Stainless Steel – Dormant Surplus / Excess / Secondary Stainless Steel Flat Products – Full Sized Coils, Pup Coils, Slit Coils, Sheets, Heads and Tails; Usable Stainless Steel – Dormant Surplus / Excess / Secondary Stainless Steel Round Products – Round Bars, Hex Bars, Pipes and Tubes; Stainless Steel Scrap; Aluminum Scrap; Lead Scrap; Zinc Scrap; Copper Bearing Items; and Brass Scrap.	
Sales	Wholesale	
Operations Area	National and International	
Imports From	SOUTH KOREA AND INDIA	
Export To	No export records were found.	
Employees	5 employees	
Payments With Suppliers	No complaints	
Brands		
Brand	Comments	
There are not informed brands		
Clients		
Name of Client	Country	Comments
There are not informed clients		
Comments	The company's consumers are end users, and non-ferrous / ferrous smelters all over the world.	
Suppliers		
Supplier Name	Country	Comments
Gravita India Limited	INDIA	-
Gee Ho Metal Inc.	SOUTH KOREA	-
Comments	-	

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LOCATION

Headquarters	98 CUTTER MILL ROAD SUITE 428 GREAT NECK, NEW YORK, 11021, USA
Branches	No branches found.

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. We were not able to confirm major holders.
Management	PUSHPA KOCHAR - Chief Executive Officer
Subsidiary Companies	No subsidiary companies were found.
Related Companies	No related companies were found.

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	USD 2017
Sales	1.960.000
Money Flow	Normal
Imports	The company imports from India and South Korea.
Import Fob Dollar	
Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar	
Year	Amount
There are not Export Fob Dollar informed	

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LEGAL FILINGS

Lawsuits	No records found.
Trademarks	No records found.
Patents Registered	No records found.
Renewals	Filing Date Name Type Entity Name FEB 21, 1997 Actual UNIVERSAL METALS, INC. Debtor Names: UNIVERSAL METALS, INC. 98 CUTTER MILL ROAD, GREAT NECK, NY 11021, USA Secured Party Names: BANK OF INDIA 277 PARK AVENUE, NEW YORK, NY 10172, USA File no. File Date Lapse Date Filing Type 200403010211714 03/01/2004 03/01/2009 Financing Statement 200812020796759 12/02/2008 03/01/2014 Continuation 201103165268966 03/16/2011 03/01/2014 Termination
UCC (Uniform Commercial Code)	Debtor Names: UNIVERSAL METALS, INC. 98 CUTTERMILL RD STE 428, GREAT NECK, NY 11021, USA Secured Party Names: JPMORGAN CHASE BANK, NA COLLATERAL MGMT SMALL BUSINESS, P.O. BOX 33035, LOUISVILLE, KY 40232-9891, USA File no. File Date Lapse Date Filing Type 201003245265941 03/24/2010 03/24/2015 Financing Statement 201406265675671 06/26/2014 03/24/2015 Termination
OFAC Sanctions List Search	Debtor Names: UNIVERSAL METALS, INC 98 CUTTERMILL ROAD STE 428N, GREAT NECK, NY 11021, USA Secured Party Names: CAPITAL ONE BANK 7933 PRESTON ROAD, PLANO, TX 75024, USA File no. File Date Lapse Date Filing Type 201407295804383 07/29/2014 07/29/2019 Financing Statement 201608165981843 08/16/2016 07/29/2019 Termination The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 1991, Universal Metals, Inc. is an organization in the Other Fabricated Wire Product Manufacturing Industry headquartered in Great Neck, NY. The company has 5 regular employees and generates an estimated \$1.9 million USD in annual revenue. It operates nationally and internationally, mainly importing from India and South Korea. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts

Controlled

Payments

No complaints

Cash Flow

Normal

State

Active

INTERVIEW

First Name

-

Position

-

Comments

The person contacted was reluctant to provide any information.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.69
UK Pound	1	INR 95.00
Euro	1	INR 85.25
USD	1	INR 72.91

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VAR
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)