

MIRA INFORM REPORT

Report No. :	531975
Report Date :	28.09.2018

IDENTIFICATION DETAILS

Name :	GULF INTERNATIONAL BUSINESS TRADING LLC
Registered Office :	South Al Moolah, Al Seeb, P O Box: 218, Muscat 101
Country :	Oman
Financials (as on) :	31.12.2017
Date of Incorporation :	04.01.2010
Com. Reg. No.:	1/08175/7
Legal Form :	Limited Liability Company – LLC
Line of Business :	Manufacture of shades, wood and plastic composite pergolas, cladding and decking.
No. of Employees :	75

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

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NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Oman	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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OMAN - ECONOMIC OVERVIEW

Oman is heavily dependent on oil and gas resources, which can generate between 68% and 85% of government revenue, depending on fluctuations in commodity prices. In 2016, low global oil prices drove Oman's budget deficit to \$13.8 billion, or approximately 20% of GDP, but the budget deficit is estimated to have reduced to 12% of GDP in 2017 as Oman reduced government subsidies. As of January 2018, Oman has sufficient foreign assets to support its currency's fixed exchange rates. It is issuing debt to cover its deficit.

Oman is using enhanced oil recovery techniques to boost production, but it has simultaneously pursued a development plan that focuses on diversification, industrialization, and privatization, with the objective of reducing the oil sector's contribution to GDP. The key components of the government's diversification strategy are tourism, shipping and logistics, mining, manufacturing, and aquaculture.

Muscat also has notably focused on creating more Omani jobs to employ the rising number of nationals entering the workforce. However, high social welfare benefits - that had increased in the wake of the 2011 Arab Spring - have made it impossible for the government to balance its budget in light of current oil prices. In response, Omani officials imposed austerity measures on its gasoline and diesel subsidies in 2016. These spending cuts have had only a moderate effect on the government's budget, which is projected to again face a deficit of \$7.8 billion in 2018.

Source : CIA

SUMMARY

Company Name	: GULF INTERNATIONAL BUSINESS TRADING LLC
Country of Origin	: Oman
Legal Form	: Limited Liability Company – LLC
Registration Date	: 4 th January 2010
Commercial Registration Number	: 1/08175/7
Issued Capital	: RO 300,000
Paid up Capital	: RO 300,000
Total Workforce	: 75
Activities	: Manufacture of shades, wood plastic composite pergola, cladding and decking
Financial Condition	: Fair
Payments	: No Complaints
Operating Trend	: Steady

COMPANY NAME

GULF INTERNATIONAL BUSINESS TRADING LLC

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Location : South Al Moolah, Al Seeb
PO Box : 218
Town : Muscat 101
Country : Oman
Telephone : (968) 24533381 / 24533382 / 24533312
Facsimile : (968) 24533344
Mobile : (968) 97330009 / 97330008
Email : info@gulf-shade.com

Premises

Subject operates from a medium sized suite of offices and a factory that are rented and located in the Suburban Business Area of Muscat.

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>ID Number</u>	<u>Position</u>
• Mohamed Salem Saif Ali Al Mqbali	Emirati	-	Managing Director
• Khaled Ali Annan	Syrian	82839214	Director
• Asem Ali Annan	Syrian	82839247	Director
• Mustafa Ali Annan	Syrian	82839228	Director
• Mohamed Khamis Mubarak Bahwan Al Mukhaini	Omani	1439868	Director
• Tarek Ali Annan	Syrian	87445547	Director
• Ibrahim Ahmed Hilal Al Harthy	-	12848261	General Manager

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LEGAL FORM & OWNERS

Date of Establishment : 4th January 2010

Legal Form : Limited Liability Company – LLC

Commercial Reg. No. : 1/08175/7

Issued Capital : RO 300,000

Paid up Capital : RO 300,000

Name of Shareholder (s)	Percentage
• Mohamed Khamis Mubarak Bahwan Al Mukhaini	30%
• Tarek Ali Annan	20%
• Syrian Mohamed Salem Saif Ali Al Mqbali	20%
• Khaled Ali Annan	10%
• Asem Ali Annan	10%
• Mustafa Ali Annan	10%

OPERATIONS

Activities: Engaged in the manufacture of shades, wood and plastic composite pergolas, cladding and decking.

Operating Trend: Steady

Subject has a workforce of 75 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Riyal Omani (RO)

Year Ending 31/12/16:

Year Ending 31/12/17:

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Total Sales RO 1,890,000 RO 1,945,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

- HSBC Middle East
PO Box: 234
Muscat 113
Tel: (968) 24736041 / 24736042
Fax: (968) 24736043

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases: Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

According to local sources, subject meets its payment obligations in a timely manner and the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.65
UK Pound	1	INR 95.44
Euro	1	INR 85.04
OMR	1	INR 188.67

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)