

MIRA INFORM REPORT

Report No. :	532284
Report Date :	28.09.2018

IDENTIFICATION DETAILS

Name :	SINKO INDUSTRIES LTD
Registered Office :	1-4-5 Minamimori-machi Chuoku Osaka 530-0054
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	June 1950
Com. Reg. No.:	1200-01-065727
Legal Form :	Limited Company
Line of Business :	Manufactures business-use air-conditioner secondary equipment, building maintenance
No. of Employees :	287

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND SUMMARY

SINKO INDUSTRIES LTD

REGD NAME: Sinko Kogyo KK

MAIN OFFICE: (International Department) 2-57-7 Nihombashi-Hamacho Chuoku Tokyo 103-0007 Japan

Tel: 03-5640-4167 Fax: 03-5690-4306

* Registered at: 1-4-5 Minamimori-machi Chuoku Osaka 530-0054 JAPAN

Tel: 06-6367-1811 Fax: 06-6367-1838

URL: <http://www.sinko.co.jp/>

E-Mail address: intl@sinko.co.jp

ACTIVITIES: Mfg of air-conditioning equipment

BRANCHES: Tokyo (as given), Osaka, Nagoya, Sapporo, Sendai, Fukuoka, other (Tot 7)

OVERSEAS: China, Taiwan, Hong Kong, Thailand, Australia, Bahrain, India, Indonesia, Singapore, Philippines, South Africa, Sweden, UAE, Vietnam (--subsidiaries)

FACTORIES: At the caption address (subsidiary factory)

OFFICERS: SHOZO TAKEDA, PRES Satoshi Suenaga, s/mgn dir
Tokuharu Aota, mgn dir Akira Fujii, dir
Takaaki Kuwano, dir Tomoaki Fujii, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY:	FINANCES	FAIR	A/SALES	Yen 40,416 M
	PAYMENTS	REGULAR	CAPITAL	Yen 5,822 M
	TREND	STEADY	WORTH	Yen 36,859 M
	STARTED	1950	EMPLOYES	287

COMMENT

MFR OF AIRCONDITIONING SECONDARY EQUIPMENT.

FINANCIAL SITUATION COSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

HIGHLIGHTS

This is the largest mfr of office air-conditioning equipment, with nearly 40% domestic market share. Secondary air-conditioning such as ventilation mainstay. Specializing in large equipment, it has a strength in urban redevelopment projects, IT-related clean rooms and auto plant facilities. Accelerating to increase overseas sales, mainly in Asia, with production subsidiaries in China, Taiwan & Thailand. A Tokyo building management company it had acquired is contributing steadily to its business. Boosting synergy through sharing of information.

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FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 40,416 million, a 4.76% up from Yen 38,578 million in the previous term. The recurring profit was posted at Yen 5,714 million and the net profit at Yen 3,891 million, respectively, compared with Yen 5,669 million recurring profit and Yen 3,964 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 6,000 million and the net profit at Yen 4,000 million, on a 2.68% rise in turnover, to Yen 41,500 million.

The financial situation is considered FAIR and good for ORDINARY business engagements.

REGISTRATION

Date Registered: Jun 1950
Regd No.: 1200-01-065727 (Osaka-Chuoku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 79,850,000 shares
Issued: 27,212,263 shares
Sum: Yen 5,822 million

Major shareholders (%): Meiko Ltd (16.5), Daikin Industries (4.9), MUFG Bank (4.7), Master Trust Bank of Japan T (4.6), Japan Trustee Services T (3.9), Company's Treasury Stock (3.8), State Street Bank & Trust (2.5), Nippon Life Ins (2.2), Northern Trust (AVFC) Re Fidelity (2.2), Resona Bank (2.0); foreign owners (21.7).

No. of shareholders: 12,871

Listed on the S/Exchange (s) of: Tokyo

Nothing detrimental is known as to the commercial morality of executives.

Related companies: Sinko Air Conditioning Ind, Sinko Atmos, Sinko Airconditioning (Thailand), other.

OPERATION

Activities: Manufactures business-use air-conditioner secondary equipment (--87%), building maintenance, other (13%)

Overseas Sales Ratio (18%)

Mfg items): Air handling units (commercial & industries), fan coil units, fan filter units, terminal units (VAV & CAV control boxes), indoor air quality improving devices, air pollution control devices, vapor crystal system, other.

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Clients: [Mfrs, wholesalers] Takasago Thermal Engineering, Hitachi Plant Technology, Takenaka Corp, Dai-Dan Co, Taikisha Ltd, Shinryo Corp, Sanki Engineering, Shin Nippon Air Technologies, TONETS Corp, P-Tec Cp. other.

No. of accounts: 800

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Sinko Air-Conditioning Ind, Sinko Atmos Co, Okayama Sinko Kogyo, Sinko Kucho Service, Ptic Inc, Yashima Denki, other..

Payment record: Regular

Location: Business area in Tokyo. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

MUFG (Umeda-Chuo)
Bank of Yokohama (Osaka)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	41,500	40,416	38,578	41,462
Recur. Profit	6,000	5,714	5,669	6,411
Net Profit	4,000	3,891	3,964	4,199
Total Assets		59,720	53,328	54,700
Net Worth		36,857	33,344	31,161
Capital, Paid-Up		5,822	5,822	5,822
Div.P.Share(¥)		24.00	16.00	21.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	2.68	4.76	-6.96	5.80
Current Ratio	
N.Worth Ratio		61.72	62.53	56.97
N.Profit/Sales	9.64	9.63	10.28	10.13

Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.65
UK Pound	1	INR 95.43
Euro	1	INR 85.04
Yen	1	INR 0.64

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)