

## MIRA INFORM REPORT

<b>Report No. :</b>	531918
<b>Report Date :</b>	28.09.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	VILLALTA S.R.L.
<b>Registered Office :</b>	Via Vittorio Alfieri 43, 35010 Gazzo
<b>Country :</b>	Italy
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	28.02.2012
<b>Com. Reg. No.:</b>	PD0405701
<b>Legal Form :</b>	Limited liability company - SRL
<b>Line of Business :</b>	Wholesale of hardware, plumbing and heating equipment and supplies
<b>No. of Employees :</b>	19 [2017]

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Italy	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

## ITALY - ECONOMIC OVERVIEW

Italy's economy comprises a developed industrial north, dominated by private companies, and a less-developed, highly subsidized, agricultural south, with a legacy of unemployment and underdevelopment. The Italian economy is driven in large part by the manufacture of high-quality consumer goods produced by small and medium-sized enterprises, many of them family-owned. Italy also has a sizable underground economy, which by some estimates accounts for as much as 17% of GDP. These activities are most common within the agriculture, construction, and service sectors.

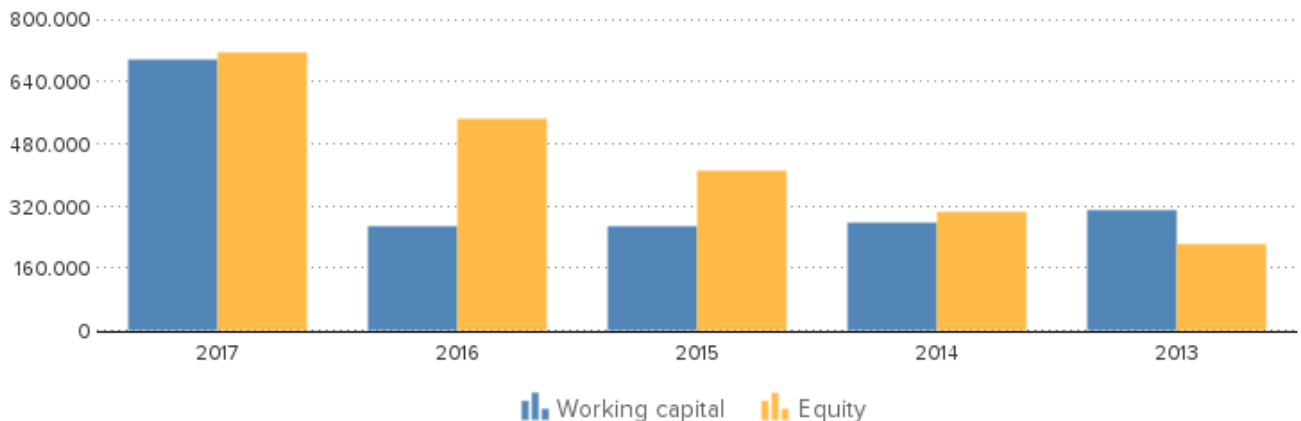
Italy is the third-largest economy in the euro zone, but its exceptionally high public debt and structural impediments to growth have rendered it vulnerable to scrutiny by financial markets. Public debt has increased steadily since 2007, reaching 131% of GDP in 2017. Investor concerns about Italy and the broader euro-zone crisis eased in 2013, bringing down Italy's borrowing costs on sovereign government debt from euro-era records. The government still faces pressure from investors and European partners to sustain its efforts to address Italy's longstanding structural economic problems, including labor market inefficiencies, a sluggish judicial system, and a weak banking sector. Italy's economy returned to modest growth in late 2014 for the first time since 2011. In 2015-16, Italy's economy grew at about 1% each year, and in 2017 growth accelerated to 1.5% of GDP. In 2017, overall unemployment was 11.4%, but youth unemployment remained high at 37.1%. GDP growth is projected to slow slightly in 2018.

Source : CIA

## SUMMARY

<b>Company name</b>	<b>Villalta S.R.L.</b>
<b>Operative address</b>	Via Vittorio Alfieri 43 35010 Gazzo Italy
<b>Status</b>	Active
<b>Legal form</b>	Limited liability company - SRL
<b>Registration number</b>	Trade register number: PD0405701
<b>VAT-number</b>	IT04633640281

Year	2017	Mutation	2016	Mutation	2015
Fixed assets	630.730	-3,79	655.589	-9,62	725.362
Total receivables	1.535.467	60,61	956.018	18,34	807.887
Total equity	714.949	31,56	543.451	32,54	410.037
Short term liabilities	2.774.218	11,12	2.496.517	-1,89	2.544.546
Net result	171.499	28,55	133.415	25,34	106.442
Working capital	694.500	161,78	265.303	-1,60	269.629
Quick ratio	0,70	16,67	0,60	-7,69	0,65



## CONTACT INFORMATION

<b>Company name</b>	Villalta S.R.L.
<b>Operative address</b>	Via Vittorio Alfieri 43 35010 Gazzo Italy
<b>Correspondence address</b>	Via Vittorio Alfieri 43 35010 Gazzo Italy
<b>Website</b>	www.villaltasrl.it

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## **REGISTRATION**

Registration number	Trade register number: PD0405701
VAT-number	IT04633640281
Status	Active
Establishment date	2012-02-28
Legal form	Limited liability company - SRL
Subscribed share capital	EUR 100.000

## **ACTIVITIES**

NACE 4674: Wholesale of hardware, plumbing and heating equipment and supplies

## **RELATIONS**

**Shareholders**

Name: MR MICHELE AMADIO  
Address: VIA FOSCOLO 15  
City: GAZZO  
Country: IT  
Type: One or more named individuals or families  
Share direct: 44.00%

Name: MR SILVIO AMADIO  
Address: VIA VITTORIO ALFIERI 37  
City: GAZZO  
Country: IT  
Type: One or more named individuals or families  
Share direct: 44.00%

Name: MR ANDREA AMADIO  
Address: VIA ALFIERI 45  
City: GAZZO  
Country: IT  
Type: One or more named individuals or families  
Share direct: 12.00%

## **MANAGEMENT**

**Management** Fullname: Mr Silvio Amadio

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Type: Individual  
Gender: Male  
date of birth: 1972/04/02  
Age: 46  
Country: Italy  
Number of involvements: 1  
Function: Chairman of the Board of Directors  
Level of responsibility: President / Chairman  
Appointment date: 2016/04/15

Fullname: Mr Silvio Amadio  
Type: Individual  
Gender: Male  
date of birth: 1972/04/02  
Age: 46  
Country: Italy  
Number of involvements: 1  
Function: Adviser  
Level of responsibility: Other & unspecified  
Appointment date: 2016/04/15

Fullname: Mr Silvio Amadio  
Type: Individual  
Gender: Male  
date of birth: 1972/04/02  
Age: 46  
Country: Italy  
Number of involvements: 1  
Function: Chief Executive Officer  
Level of responsibility: Highest executive  
Appointment date: 2016/04/15

Fullname: Mr Michele Amadio  
Type: Individual  
Gender: Male  
date of birth: 1973/06/21  
Age: 45  
Country: Italy  
Number of involvements: 1  
Function: Vice-Chairman of the Board of Directors  
Level of responsibility: Vice President / Vice Chairman  
Appointment date: 2016/04/15

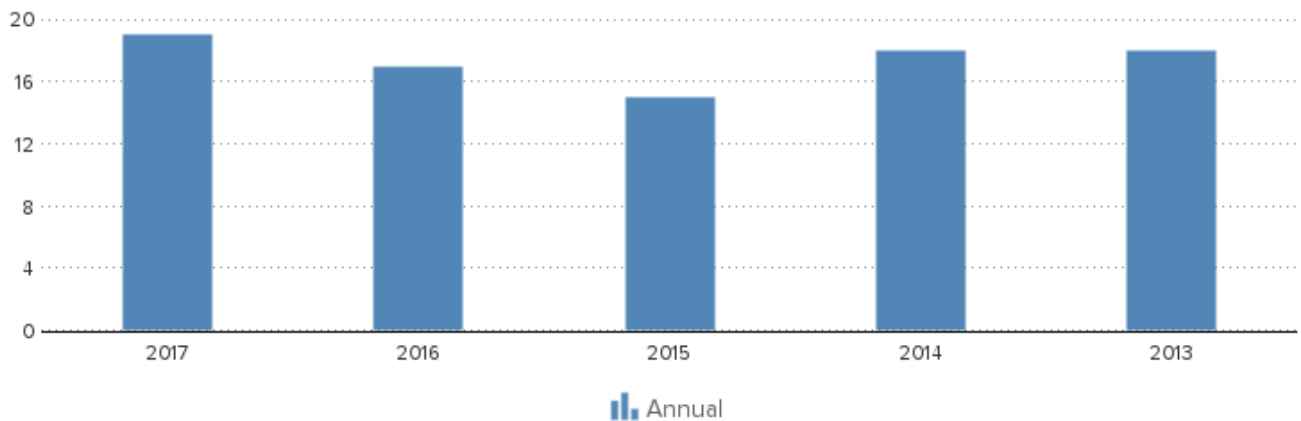
Fullname: Mr Michele Amadio  
Type: Individual  
Gender: Male  
date of birth: 1973/06/21  
Age: 45  
Country: Italy

Number of involvements: 1  
Function: Adviser  
Level of responsibility: Other & unspecified  
Appointment date: 2016/04/15

Fullname: Mr Michele Amadio  
Type: Individual  
Gender: Male  
date of birth: 1973/06/21  
Age: 45  
Country: Italy  
Number of involvements: 1  
Function: Chief Executive Officer  
Level of responsibility: Highest executive  
Appointment date: 2016/04/15

## **EMPLOYEES**

Year	2017	2016	2015	2014	2013
Annual	19	17	15	18	18



## **FINANCIAL ANALYSIS**

Trend	Fluctuating
Profitability	Positive
Solvability	Limited
Liquidity	Sufficient
Show amount in	Euro

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## **KEY FIGURES**

Year	2017	2016	2015	2014	2013
Quick ratio	0,70	0,60	0,65	0,65	0,75
Current ratio	1,25	1,11	1,11	1,10	1,11
Working capital/ balance total	0,17	0,08	0,08	0,08	0,09
Equity / balance total	0,17	0,16	0,12	0,09	0,07
Equity / Fixed assets	1,13	0,83	0,57	0,96	0,87
Working capital	694.500	265.303	269.629	275.428	309.102
Equity	714.949	543.451	410.037	303.595	220.573
Mutation equity	31,56	32,54	35,06	37,64	
Mutation short term liabilities	11,12	-1,89	-11,15	2,34	
Return on total assets (ROA)	6,32	6,72	4,15	4,89	3,90
Return on equity (ROE)	36,26	42,29	35,87	55,68	59,51
Gross profit margin	3,60	3,85	2,09	1,68	2,46
Net profit margin	2,55	2,02	1,79	1,19	0,72
Average collection ratio	2,42	2,65	2,34	2,44	2,59
Average payment ratio	4,38	6,92	7,37	5,20	6,17
Equity turnover ratio	9,40	12,17	14,52	23,03	32,88
Total assets turnover ratio	1,64	1,94	1,68	2,02	2,16
Fixed assets turnover ratio	10,66	10,09	8,21	22,02	28,50
Inventory conversion ratio	4,42	5,27	5,11	5,48	7,21
Turnover	6.723.578	6.612.788	5.951.863	6.990.952	7.251.461
Operating result	242.065	254.620	124.254	117.239	178.669
Net result after taxes	171.499	133.415	106.442	83.021	52.342
Cashflow	256.902	229.272	130.665	119.651	62.102
Gross profit	1.097.980	1.016.210	842.643	1.045.575	958.054
EBITDA	327.468	350.477	148.477	153.869	188.429

### **Summary**

The 2017 financial result structure is a positive working capital of 694.500 euro, which is in agreement with 17 % of the total assets of the company.

The working capital has increased with 161.78 % compared to previous year. The ratio, with respect to the total assets of the company has however, increased.

The improvement between 2016 and 2017 has mainly been caused by a change of the current assets.

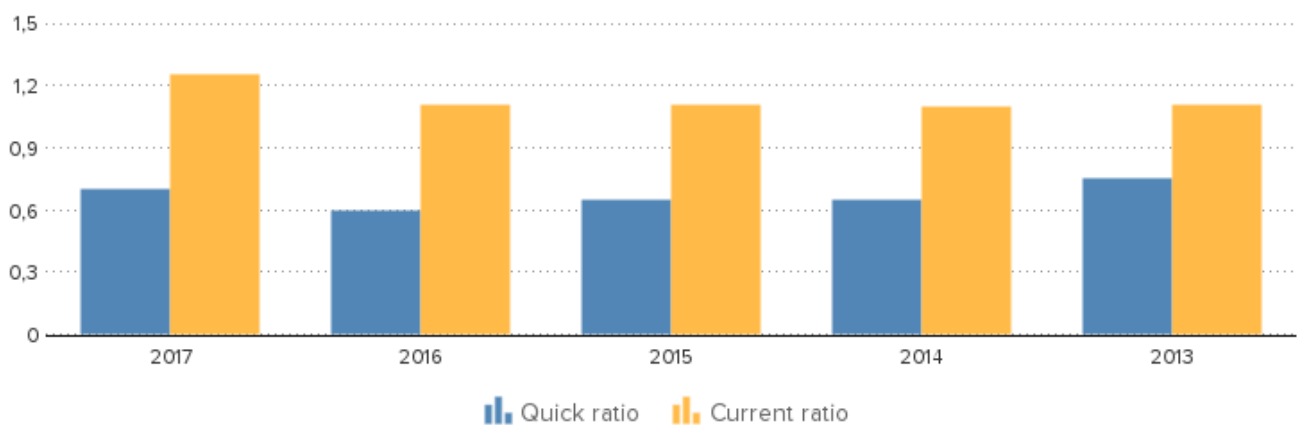
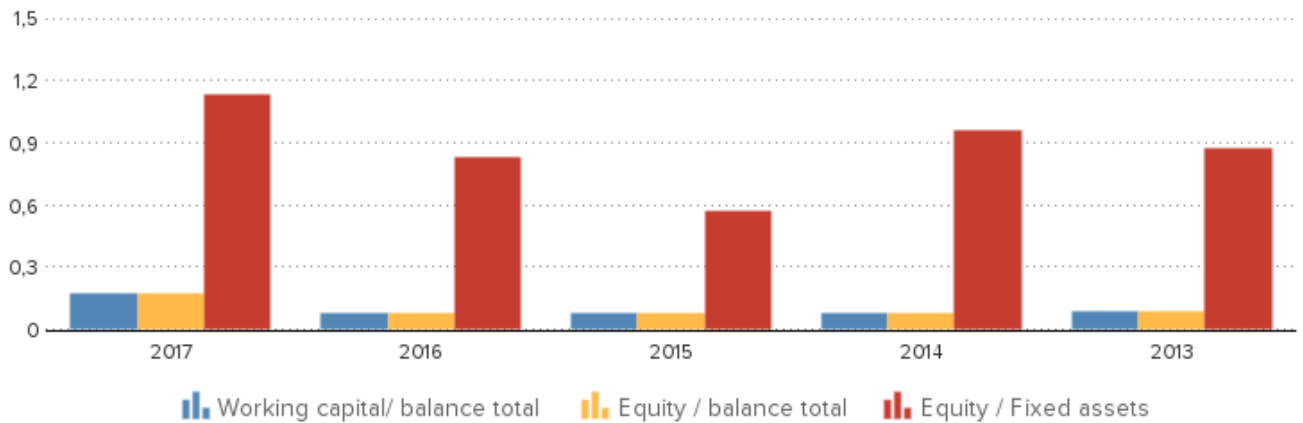
The current ratio of the company in 2017 was 1.25. When the current ratio is below 1.5, the company may have problems meeting its short-term obligations.

The quick ratio in 2017 of the company was 0.7. A company with a Quick Ratio of less than 1 cannot currently pay back its current liabilities.

The 2016 financial result structure is a positive working capital of 265.303 euro, which is in agreement with 8 % of the total assets of the company.

The working capital has diminished with -1.6 % compared to

previous year. The ratio with respect to the total assets of the company remains unchanged.  
The deterioration between 2015 and 2016 has mainly been caused by a change of the current assets.  
The current ratio of the company in 2016 was 1.11. When the current ratio is below 1.5, the company may have problems meeting its short-term obligations.  
The quick ratio in 2016 of the company was 0.6. A company with a Quick Ratio of less than 1 cannot currently pay back its current liabilities.



## **FINANCIAL STATEMENT**

Last annual account  
Remark annual account

2017  
The company is obliged to file its financial statements.

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Type of annual account Annual account  
Corporate  
**Villalta S.R.L.**  
Via Vittorio Alfieri 43  
35010 Gazzo  
Italy

## **BALANCE**

Year	2017	2016	2015	2014	2013
End date	2017-12-31	2016-12-31	2015-12-31	2014-12-31	2013-12-31
Type of annual account	Corporate	Corporate	Corporate	Corporate	Corporate
<b>Intangible fixed assets</b>	<b>80.367</b>	<b>101.410</b>	<b>2.240</b>	<b>71.450</b>	<b>4.880</b>
<b>Tangible fixed assets</b>	<b>550.363</b>	<b>554.179</b>	<b>515.372</b>	<b>38.314</b>	<b>17.409</b>
Other fixed assets			207.750	207.750	232.107
<b>Fixed assets</b>	<b>630.730</b>	<b>655.589</b>	<b>725.362</b>	<b>317.514</b>	<b>254.396</b>
<b>Total stock</b>	<b>1.520.870</b>	<b>1.254.931</b>	<b>1.163.856</b>	<b>1.274.637</b>	<b>1.005.535</b>
<b>Total receivables</b>	<b>1.535.467</b>	<b>956.018</b>	<b>807.887</b>	<b>1.344.768</b>	<b>1.174.702</b>
Liquid funds	139.727	245.236	442.013	344.569	519.513
Other current assets	272.654	305.635	400.419	175.414	407.769
<b>Current assets</b>	<b>3.468.718</b>	<b>2.761.820</b>	<b>2.814.175</b>	<b>3.139.388</b>	<b>3.107.519</b>
<b>Total assets</b>	<b>4.099.448</b>	<b>3.417.409</b>	<b>3.539.537</b>	<b>3.456.902</b>	<b>3.361.915</b>
<b>Total equity</b>	<b>714.949</b>	<b>543.451</b>	<b>410.037</b>	<b>303.595</b>	<b>220.573</b>
Provisions			178.906	134.429	297.703
<b>Long term liabilities</b>	<b>610.281</b>	<b>377.441</b>	<b>406.048</b>	<b>154.918</b>	<b>45.222</b>
Accounts payable	1.933.153	1.939.428	1.961.285	2.313.214	2.218.159
Liabilities towards credit institutes	210.441	93.925	21.490	1.930	2.805
Other short term liabilities	630.624	463.164	561.771	548.816	577.453
<b>Short term liabilities</b>	<b>2.774.218</b>	<b>2.496.517</b>	<b>2.544.546</b>	<b>2.863.960</b>	<b>2.798.417</b>
<b>Total liabilities</b>	<b>4.099.448</b>	<b>3.417.409</b>	<b>3.539.537</b>	<b>3.456.902</b>	<b>3.361.915</b>

### **Summary**

The total assets of the company increased with 19.96 % between 2016 and 2017.

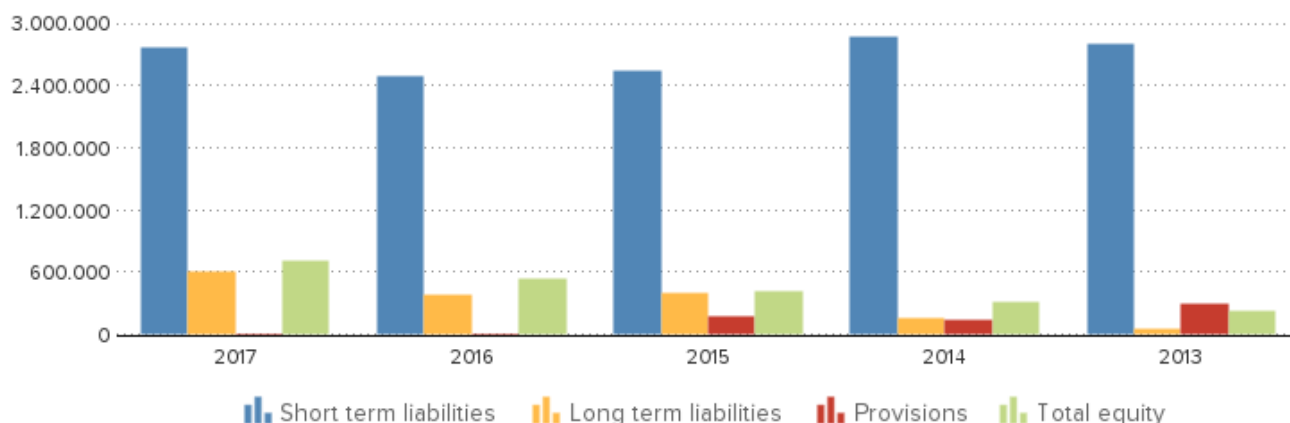
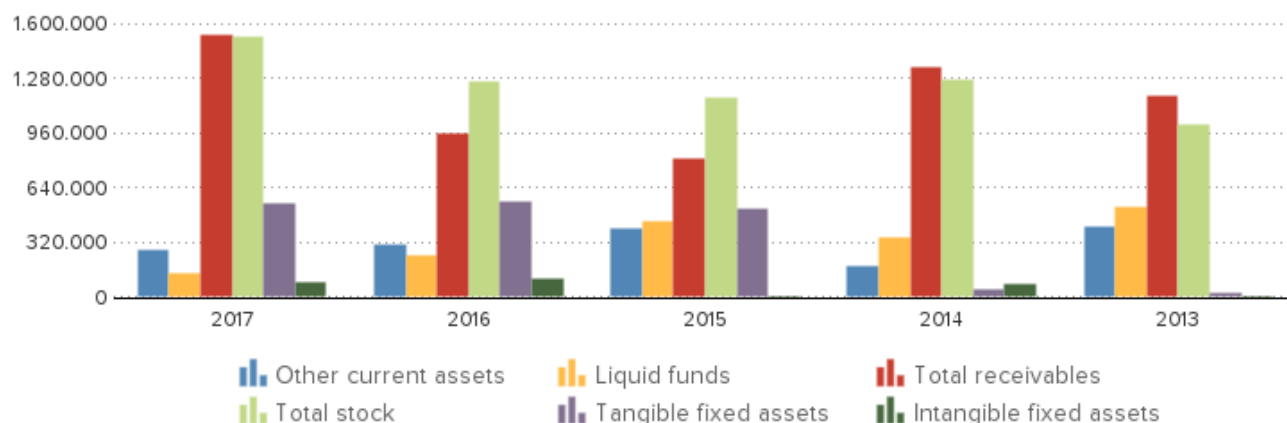
Despite the assets growth, the non current assets decreased with - 3.79 %.

In 2017 the assets of the company were 15.39 % composed of fixed assets and 84.61 % by current assets. The assets are being financed by an equity of 17.44 %, and total debt of 82.56 %.

The total assets of the company decreased with -3.45 % between 2015 and 2016.

This downturn is mainly retrievable in the fixed asset decrease of - 9.62 %.

In 2016 the assets of the company were 19.18 % composed of fixed assets and 80.82 % by current assets. The assets are being financed by an equity of 15.9 %, and total debt of 84.1 %.



## **PROFIT AND LOSS**

Year	2017	2016	2015	2014	2013
Revenues	6.530.639	6.521.181	6.048.290	6.859.667	6.522.234
<b>Net turnover</b>	<b>6.723.578</b>	<b>6.612.788</b>	<b>5.951.863</b>	<b>6.990.952</b>	<b>7.251.461</b>
Wages and salaries	739.105	680.829	645.093	856.181	808.918
Amorization and depreciation	85.403	95.857	24.223	36.630	9.760
Production costs	4.157.996	4.248.470	3.915.474	4.619.959	4.985.245
<b>Operating result</b>	<b>242.065</b>	<b>254.620</b>	<b>124.254</b>	<b>117.239</b>	<b>178.669</b>
Financial income	466	243	171	743	316
Financial expenses	-16.694	25.054	-22.641	-51.057	47.717
Financial result	17.160	-24.811	22.812	51.800	-47.401
<b>Result on ordinary operations before taxes</b>	<b>259.225</b>	<b>229.809</b>	<b>147.066</b>	<b>169.039</b>	<b>131.268</b>
Taxation on the result of ordinary activities	87.726	96.394	64.352	61.809	78.926
<b>Result of ordinary activities after taxes</b>	<b>171.499</b>	<b>133.415</b>	<b>82.714</b>	<b>107.230</b>	<b>52.342</b>
Extraordinary income			24.536		

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Extraordinary expense			808	24.209	
Extraordinary result before taxation			23.728	-24.209	
<b>Net result</b>	<b>171.499</b>	<b>133.415</b>	<b>106.442</b>	<b>83.021</b>	<b>52.342</b>

**Summary**

The turnover of the company grew with 1.68 % between 2016 and 2017.

The operating result of the company declined with -4.93 % between 2016 and 2017. This evolution implies an decrease of the company's economic profitability.

The result of these changes is a reduction of the company's Economic Profitability of -5.95 % of the analysed period, being equal to 6.32 in the year 2017.

This fall has contributed to a asset turnover decrease, whose index evolved from -15.46 to a level of 1.64.

The Net Result of the company increased by 28.55 % between 2016 and 2017.

The company's Financial Profitability has been positively affected by the financial activities in comparison to the EBITs behaviour.

The result of these variations is a profitability increase of -14.26 % of the analysed period, being 36.26 in the year 2017.

The company's financial profitability has been positively affected by its financial structure.

The turnover of the company grew with 11.1 % between 2015 and 2016.

The operating result of the company grew with 104.92 % between 2015 and 2016. This evolution implies an increase of the company's economic profitability.

The result of these changes is an increase of the company's Economic Profitability of 61.93 % of the analysed period, being equal to 6.72 in the year 2016.

This growth has contributed to the increase in assets turnover, increasing by 15.48 % reaching 1.94.

The Net Result of the company increased by 25.34 % between 2015 and 2016.

The company's Financial Profitability has been negatively affected by the financial activities in comparison to the EBITs behaviour.

The result of these variations is a profitability reduction of 17.9 % of the analysed period, being 42.29 in the year 2016.

The company's financial structure has slowed down its financial profitability.



## **COUNTRY INFORMATION**

Population	60.7 million
GDP per capita	30507 USD
Country risk	Below average
Company risk	Low

## **PUBLICATIONS**

Remarks	Status: Active Category: Medium sized company
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Last year: 2017  
Turnover last year: 6.723.578 EUR  
Result last year: 171.499 EUR  
TOTAL assets last year: 4.099.448 EUR  
Number of employees: 19  
Number of shareholders: 3  
Number of subsidiaries: 0  
Number of branches: 0

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.65
UK Pound	1	INR 95.43
Euro	1	INR 85.04
Euro	1	INR 84.51

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VIV
Report Prepared by :	SYL

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)