

MIRA INFORM REPORT

Report No. :	531473
Report Date :	28.09.2018

IDENTIFICATION DETAILS

Name :	ANNAPURNA TUBE PRODUCTS PRIVATE LIMITED (w.e.f. 28.05.2013)
Formerly Known As :	ANNAPURNA KENMORE TUBE PRODUCTS PRIVATE LIMITED
Registered Office :	19/B, IDA, Balanagar, Hyderabad – 500037, Telangana
Tel. No.:	91-40-23075683 / 40073330
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	08.09.1989
Capital Investment / Paid-up Capital :	INR 1.120 Million
CIN No.: [Company Identification No.]	U28113TG1989PTC010424
PAN No.: [Permanent Account No.]	AABCA7661B
GSTN : [Goods & Service Tax Registration No.]	36AABCA7661B1ZZ
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacture of Filtered Dries for Refrigerators. [Registered Activity]
No. of Employees :	Not Divulged

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 166000
Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 1989 and it is engaged in the Manufacture of Filtered Dries for Refrigerators.</p> <p>For the financial year 2017, the company has reported a decline in its revenue as compared to its previous year along with thin profitability margin during the year.</p> <p>Rating takes into consideration the satisfactory financial risk profile marked by adequate net worth base and strong debt protection metrics.</p> <p>However, rating strengths is partially offset due to continuous decline in sales and due to its presence in highly competitive and fragmented industry.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 28.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED

Management Non-Cooperative (91-40-40073330)

LOCATIONS

Registered Office :	19/B, IDA, Balanagar, Hyderabad – 500037, Telangana, India
Tel. No.:	91-40-23075683 / 40073330
Fax No.:	91-40-23075684
E-Mail :	annapura_kmp@annapurnakenmore.com
Website :	http://www.annapurnakenmore.com

DIRECTORS

AS ON 31.03.2018

Name :	Mr. Raghurama Sarma Gandikota			
Designation :	Managing Director			
Address :	1-1-230/8 Vivek Nagar . Chikkadapally. Hyderabad – 500020, Telangana, India			
Date of Appointment :	08.09.1989			
DIN No.:	00778433			
Other Directorship:				
CIN/FCRN	Company Name	Begin Date	End Date	
U28113TG1989PTC010424	ANNAPURNA TUBE PRODUCTS PRIVATE LIMITED	08/09/1989	-	
U31909TG1999PLC032709	ANNAPURNA EARCANAL LIMITED	15/10/1999	-	
U31900TG2011PTC076794	GANDIKOTA THERMO CONTROLS PRIVATE LIMITED	30/09/2014	-	
U74900TG2007PTC054842	AROTUBI ANNAPURNA PRIVATE LIMITED	19/07/2007	-	
Name :	Mr. Gandikota Venkata Adi Sessa Uday Kiran			
Designation :	Director			
Address :	1-1-230/8 Viveknagar Chikkad Pally Hyderabad – 500020, Telangana, India			
Date of Appointment :	31.03.2005			
DIN No.:	00778457			
Other Directorship:				
CIN/FCRN	Company Name	Begin Date	End Date	
U28113TG1989PTC010424	ANNAPURNA TUBE PRODUCTS PRIVATE LIMITED	31/03/2005	-	
U31909TG1999PLC032709	ANNAPURNA EARCANAL LIMITED	01/10/2005	-	
U74900TG2007PTC054842	AROTUBI ANNAPURNA PRIVATE LIMITED	19/07/2007	-	

MAJOR SHAREHOLDERS

AS ON 31.03.2017

Names of Shareholders	No. of Shares
G Raghurama Sarma	8960
G Uday Kiran	2240
Total	11200

Share holding pattern

■ G Raghurama Sarma ■ G Uday Kiran



Equity Share Break up (Percentage of Total Equity)

AS ON 30.09.2017

Category	Percentage
Promoters [Individual/Hindu Undivided Family (Indian)]	100.000
Total	100.00

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BUSINESS DETAILS

Line of Business :	Manufacture of Filtered Dries for Refrigerators. [Registered Activity]	
Products / Services :	Name and Description of main products / services	ITC Code
	manufacture of filtered dries for refrigerators	99871510
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark :	--
Customers (from indirect source – website) :	<ul style="list-style-type: none"> • Whirlpool • Godrej • LG • BPL • Amtrex • Videocon • Voltas Limited 	
No. of Employees :	Not Divulged	
Bankers :	Banker Name :	Not Divulged
	Branch :	
	Person Name (With Designation) :	--

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	Contact Number :	--	
	Name of Account Holder :	--	
	Account Number :	--	
	Account Since (Date/Year of Account Opening) :	--	
	Average Balance Maintained :	--	
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--	
	Account Operation :	--	
	Remark :	--	
Facilities :	SECURED LOANS	31.03.2017 INR In Million	31.03.2016 INR In Million
	SHORT TERM BORROWINGS		
	Loans Repayable on Demand		
	From banks – working capital	12.818	12.743
	Letter of credit – Indusind bank	2.068	1.714
	Kotak Mahindra Prime Limited	0.032	0.212
	Total	14.918	14.669

Auditors :	
Name :	Vas and Company Chartered Accountants
Address :	#5-392/5, Hyderbasti, Secunderabad – 500003, Telangana, India
PAN No.:	ADM PG8807E
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

AS ON 30.09.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
15000	Equity Shares	INR 100/- each	INR 1.500 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
11200	Equity Shares	INR 10/- each	INR 1.120 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	1.120	1.120	1.120
(b) Reserves & Surplus	57.012	56.888	56.783
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	58.132	58.008	57.903
(3) Non-Current Liabilities			
(a) Long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) Long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	0.000	0.000	0.000
(4) Current Liabilities			
(a) Short term borrowings	14.918	14.669	16.048
(b) Trade payables	3.146	4.544	4.721
(c) Other current liabilities	0.564	0.561	1.172
(d) Short-term provisions	0.000	0.047	0.243
Total Current Liabilities (4)	18.628	19.821	22.184
TOTAL	76.760	77.829	80.087
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	1.353	1.511	2.617
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	1.353	1.511	2.617

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(2) Current assets			
(a) Current investments	0.072	0.072	0.072
(b) Inventories	22.899	21.877	16.733
(c) Trade receivables	32.176	34.836	40.894
(d) Cash and cash equivalents	0.071	0.083	0.189
(e) Short-term loans and advances	20.189	19.450	19.582
(f) Other current assets	0.000	0.000	0.000
Total Current Assets	75.407	76.318	77.470
TOTAL	76.760	77.829	80.087

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	36.489	46.743	65.322
	Other Income	0.112	0.035	0.131
	TOTAL	36.601	46.778	65.453
Less	EXPENSES			
	Duties and taxes	5.282	6.600	7.910
	Cost of Materials Consumed	19.561	23.634	40.146
	Purchases of Stock-in-Trade	1.146	1.707	2.173
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	0.907	(0.179)	0.297
	Employees benefits expense	3.769	5.332	5.208
	Other expenses	3.581	6.527	6.340
	TOTAL	34.246	43.621	62.074
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	2.355	3.157	3.379
Less	FINANCIAL EXPENSES	2.039	1.899	1.903
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	0.316	1.258	1.476
Less/ Add	DEPRECIATION/ AMORTISATION	0.192	1.106	0.702
	PROFIT/ (LOSS) BEFORE TAX	0.124	0.152	0.774
Less	TAX	0.000	0.048	0.243

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	PROFIT/ (LOSS) AFTER TAX	0.124	0.104	0.531
	IMPORTS			
	Raw Materials	0.835	2.469	2.343
	TOTAL IMPORTS	0.835	2.469	2.343
	Earnings / (Loss) Per Share (INR)	11.07	9.32	47.44

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	1.840
Net cash flow from operating activities	NA	NA	1.793

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	321.86	272.02	228.50
Account Receivables Turnover (Income / Sundry Debtors)	1.13	1.34	1.60
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	55.45	65.45	40.72
Inventory Turnover (Operating Income / Inventories)	0.10	0.14	0.20
Asset Turnover (Operating Income / Net Fixed Assets)	1.74	2.09	1.29

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.24	0.25	0.28
Debt Equity Ratio (Total Liability / Networth)	0.26	0.25	0.28

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Current Liabilities to Networth (Current Liabilities / Net Worth)	0.32	0.34	0.38
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.02	0.03	0.05
Interest Coverage Ratio (PBIT / Financial Charges)	1.15	1.66	1.78

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
PAT to Sales ((PAT / Sales) * 100)	%	0.34	0.22	0.81
Return on Total Assets ((PAT / Total Assets) * 100)	%	0.16	0.13	0.66
Return on Investment (ROI) ((PAT / Networth) * 100)	%	0.21	0.18	0.92

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	4.05	3.85	3.49
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	2.82	2.75	2.74
G-Score Ratio Financial (Networth / Total Assets)	0.76	0.75	0.72
G-Score Ratio Debt (Debts / Equity Capital)	13.32	13.10	14.33
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	4.05	3.85	3.49

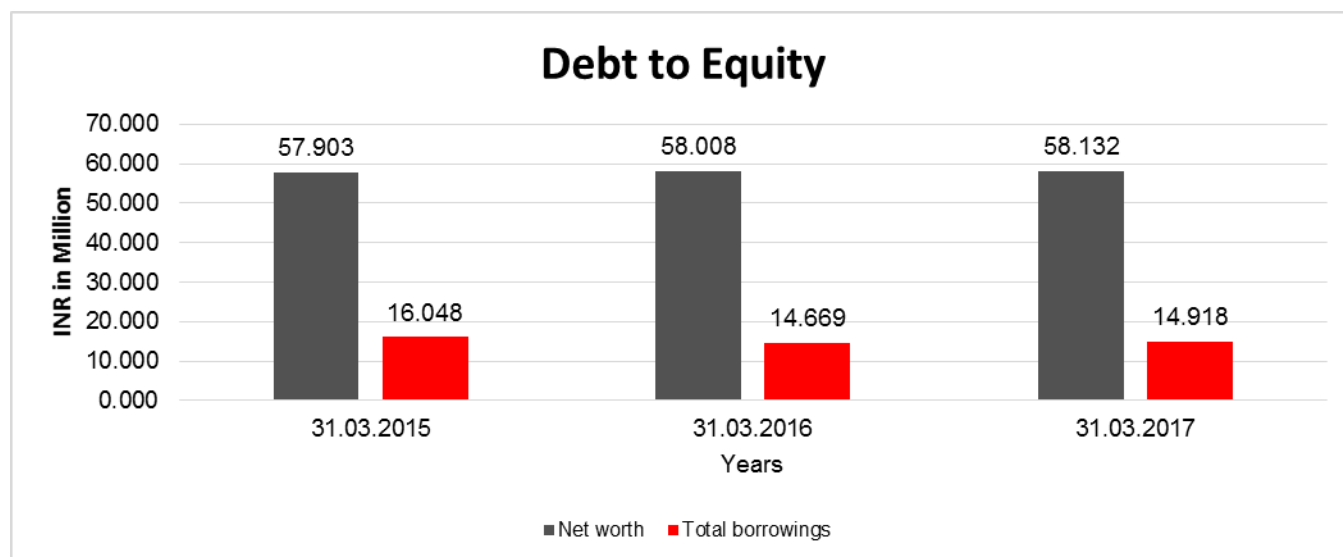
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

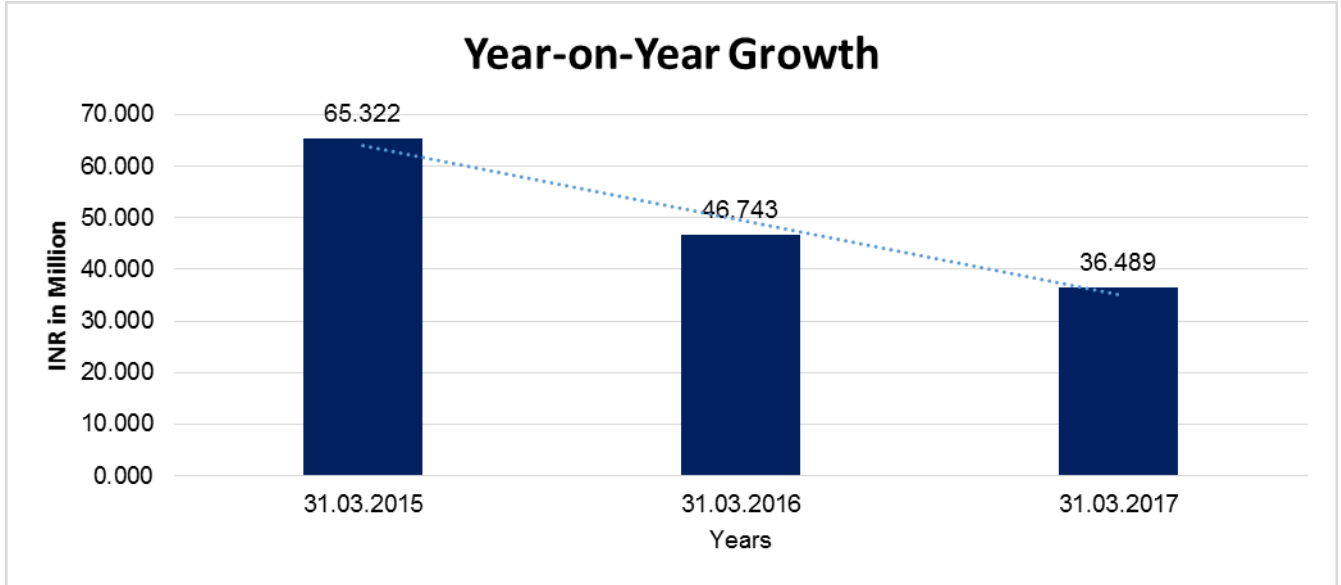
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	1.120	1.120	1.120
Reserves & Surplus	56.783	56.888	57.012
Share Application money pending allotment	0.000	0.000	0.000
Net worth	57.903	58.008	58.132
Long Term borrowings	0.000	0.000	0.000
Short Term borrowings	16.048	14.669	14.918
Total borrowings	16.048	14.669	14.918
Debt/Equity ratio	0.277	0.253	0.257



YEAR-ON-YEAR GROWTH

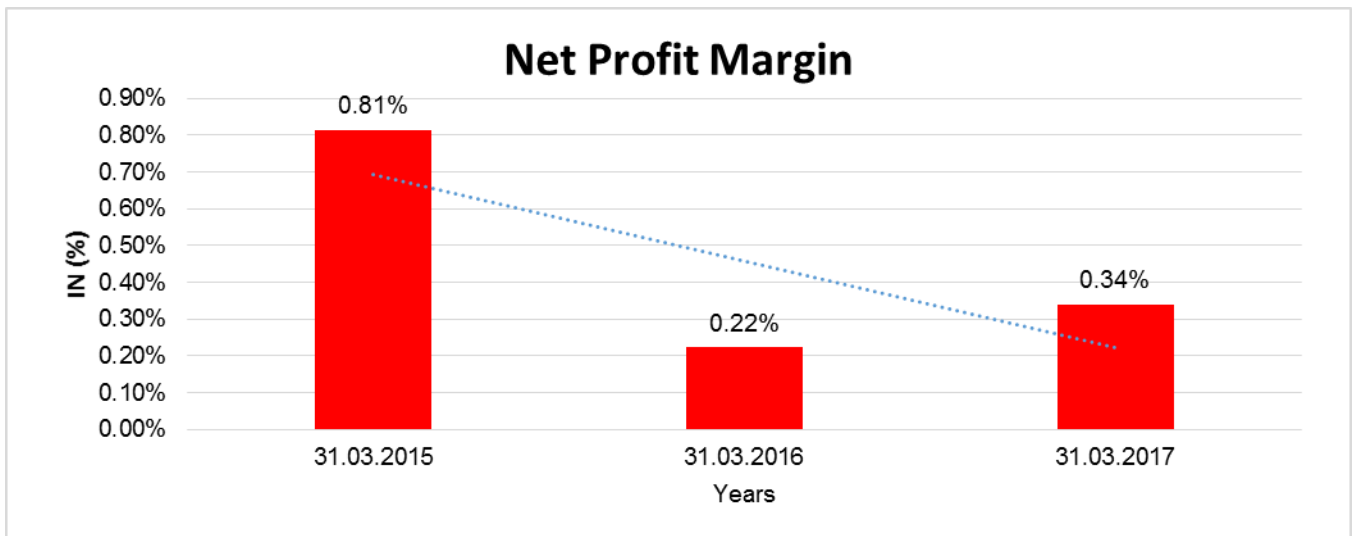
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	65.322	46.743	36.489
		(28.442)	(21.937)

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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	65.322	46.743	36.489
Profit/(Loss)	0.531	0.104	0.124
	0.81%	0.22%	0.34%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

BUSINESS OPERATIONS:

During the year the company has achieved a turnover of INR 36.601 million compared to previous year turnover of INR 46.742 million.

INDEX OF CHARGES:

S N O	SRN	CHA RGE ID	CHAR GE HOLD ER NAME	DATE OF CREA TION	DATE OF MODIFIC ATION	DATE OF SATISFA CTION	AMOUNT	ADDRESS
1	C0291 1386	10491 020	INDUSI ND BANK LIMITE D	24/03/ 2014	-	-	2500000.0	INDUSIND BANK LIMITEDBEGUMPETSEC UNDERABADAP500003IN
2	C0265 5793	90116 367	INDUSI ND BANK LIMITE D	28/02/ 2004	25/02/201 4	-	15000000.0	INDUSIND BANK LIMITEDBEGUMPETSEC UNDERABADAP500003IN
3	Y1020 8369	90115 564	INDUS TRID BANK	13/11/ 1997	07/01/200 2	-	5000000.0	LAKSHMI NAGAR 1-8- 448S.P. ROADBEGUNAPETAPIN
4	Y1020 7787	90114 982	INDIAN OVER SEAS BANK	21/11/ 1992	-	-	2200000.0	RASHTRAPATHI ROASSECUNDERABADA PIN
5	Y1020 7635	90114 830	INDIAN OVER SEAS BANK	04/01/ 1991	-	-	1100000.0	S.P. ROADS.P. ROADSECUNDRABADAP IN

FIXED ASSETS:

- Land
- Building
- Plant and Machinery
- Furniture and Fixture
- Office Equipment
- Computer
- Vehicles
- Electrical Equipment

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 72.57
UK Pound	1	INR 94.91
Euro	1	INR 85.38

INFORMATION DETAILS

Information Gathered by :	SHA
Analysis Done by :	VIV R
Report Prepared by :	RNA

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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