

MIRA INFORM REPORT

Report No. :	532410.2
Report Date :	29.09.2018

IDENTIFICATION DETAILS

Name :	CINWORTH SALES AND SERVICE
Registered Office :	Anil Niloy Market, 6, B. K. Kakati Road, Ulubari, Guwahati – 781007, Assam
Tel. No.:	91-361-2462747
Country :	India
Financials (as on) :	31.03.2018 (Provisional)
Year of Establishment :	2005
Capital Investment :	INR 17.066 Million
PAN No.: [Permanent Account No.]	AGMPP0352J
GSTN : [Goods & Service Tax Registration No.]	18AGMPP0352J1Z5
Legal Form :	Sole Proprietary Concern
Line of Business :	Providing audio / visual and IT integrated system services. [Confirmed by management]
No. of Employees :	12 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 49000 (In INR 3553529.00)
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Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject is a proprietorship concern established in the year 2005 having satisfactory track record.</p> <p>It is engaged in providing audio/visual and IT integrated system services.</p> <p>For the financial records of 2017, the concern has achieved decent growth in its revenue as compared to its previous year along with fair profitability margin of during the year.</p> <p>As per provisional figures of March 2018, the concern has earned revenue of INR 53.08 million and has clocked a net profit margin of 9.76%.</p> <p>Rating takes into consideration, the satisfactory financial profile marked by adequate capital structure and good liquidity position.</p> <p>Further rating takes into account the long and established track record of its business operations backed by its fair operating margins.</p> <p>Trade relations are reported to be fair. Business is active. Payments seems to be usually correct.</p> <p>In view of aforesaid, the concern can be considered for business dealings at usual trade terms and conditions.</p> <p>NOTE:</p> <p>Site visit was conducted at the given address and our executive had successfully traced the subject.</p> <p>At the premises our executive met to Mr. R. Dutta Phookan (Project Head) confirmed the existence of the subject.</p> <p>As per our executive's observation, it's a ground+3 storey building and subject is situated on ground and 1st floor comprising of total area of 1000 SQ.FT.</p> <p>Location was easy to find, locality seems to be commercial and area appears to be upmarket.</p> <p>Our executive had sighted 11 employees but not sighted the name board of the subject.</p> <p>On inquiry with Mr. Parimal Dey from "Lounge28" and Mr. Bimal from</p>

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	"Mrigakshi" both person from neighbouring companies confirmed the existence of the subject on the given address.
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NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 29.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

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Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Ranajyoti Dutta Phookan
Designation :	Proprietor
Contact No.:	91-9864061055
Date :	28.09.2018

LOCATIONS

Registered Office :	Anil Niloy Market, 6, B. K. Kakati Road, Ulubari, Guwahati – 781007, Assam, India
Tel. No.:	91-361-2462747
Mobile No.:	91-9864061055 (Mr. Ranajyoti Dutta Phookan)
Fax No.:	91-361-2462747
E-Mail :	info@cineworth.com
Website :	http://www.cineworth.com
Area :	1000 sq. ft. (At Site Visit)
Locality :	Commercial (At Site Visit)

SOLE PROPRIETOR

Name :	Mr. Ranajyoti Dutta Phookan
Designation :	Proprietor
Date of Birth/ Age :	11.02.1933
PAN No.:	AGMPP0352J

BUSINESS DETAILS

Line of Business :	Providing audio / visual and IT integrated system services. [Confirmed by management]
Products / Services :	Audio / Visual and IT Integrated System Services
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Divulged
Imports :	Not Divulged

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Terms :	
Selling :	Cash and Cheque
Purchasing :	Cash and Cheque

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark :	--
Customers :	End Users	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
Remark :	--	
No. of Employees :	12 (Approximately)	
Bankers :	Banker Name :	United Bank of India
	Branch :	--
	Person Name (With Designation) :	--
	Contact Number :	--
	Name of Account Holder :	--
	Account Number :	--
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--
	Account Operation :	--
	Remark :	--
	<ul style="list-style-type: none"> HDFC Bank Limited 	

Auditors :	
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Name :	Pralay and Associates Chartered Accountants
Address :	Guwahati, Assam, India
Membership No.:	056699
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	--

CAPITAL STRUCTURE

AS ON 31.03.2018 (PROVISIONAL)

Capital Investment :	
Owned :	INR 17.066 Million
Borrowed :	--
Total :	INR 17.066 Million

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FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
EQUITY AND LIABILITIES			
1] Proprietor's Capital	17.066	13.631	11.562
2] Share Application Money	0.000	0.000	0.000
3] Reserves & Surplus	0.000	0.000	0.000
4] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	17.066	13.631	11.562
LOAN FUNDS			
1] Secured Loans	2.646	4.286	3.814
2] Unsecured Loans	0.820	0.220	0.000
TOTAL BORROWING	3.466	4.506	3.814
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	20.532	18.137	15.376
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			
Capital work-in-progress	4.049	4.147	4.378
	0.000	0.000	0.000
INVESTMENT	2.276	2.243	2.295
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	10.887	4.405	2.103
Sundry Debtors	8.149	7.948	10.148
Cash & Bank Balances	0.764	1.186	0.186
Other Current Assets	0.000	0.000	0.000
Loans, Advances & deposits	4.579	4.432	2.520
Total Current Assets	24.379	17.971	14.957
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	5.024	3.994	2.024
Other Current Liabilities & Provisions	5.148	2.230	4.230
Total Current Liabilities	10.172	6.224	6.254
Net Current Assets	14.207	11.747	8.703
MISCELLANEOUS EXPENSES	0.000	0.000	0.000
TOTAL	20.532	18.137	15.376

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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
	SALES			
	Income	53.088	40.378	26.966
	Other Income	0.367	0.879	1.375
	TOTAL	53.455	41.257	28.341
Less	EXPENSES			
	Cost of goods sold	39.841	30.326	19.446
	Freight	0.597	0.823	0.244
	Packing and forwarding	0.009	0.000	0.006
	Administrative expenses	7.698	6.879	5.629
	Audit fees	0.030	0.006	0.040
	TOTAL	48.175	38.034	25.365
	PROFIT / (LOSS) BEFORE DEPRECIATION	5.280	3.223	2.976
Less	DEPRECIATION/ AMORTISATION	0.098	0.148	0.170
	NET PROFIT/ (LOSS)	5.182	3.075	2.806

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)	56.03	71.85	137.36
Account Receivables Turnover (Income / Sundry Debtors)	6.51	5.08	2.66
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	46.03	48.07	37.99
Inventory Turnover (Operating Income / Inventories)	0.48	0.73	1.42
Asset Turnover (Operating Income / Net Fixed Assets)	1.30	0.78	0.68

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LEVERAGE RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.44	0.44	0.47
Debt Equity Ratio <i>(Total Liability / Networth)</i>	0.20	0.33	0.33
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	0.64	0.47	0.54
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	0.24	0.30	0.38

PROFITABILITY RATIOS

PARTICULARS		31.03.2018 (Provisional)	31.03.2017	31.03.2016
PAT to Sales <i>((PAT / Sales) * 100)</i>	%	9.76	7.62	10.41
Return on Total Assets <i>((PAT / Total Assets) * 100)</i>	%	16.88	12.62	12.97
Return on Investment (ROI) <i>((PAT / Networth) * 100)</i>	%	30.36	22.56	24.27

SOLVENCY RATIOS

PARTICULARS	31.03.2018 (Provisional)	31.03.2017	31.03.2016
Current Ratio <i>(Current Assets / Current Liabilities)</i>	2.22	2.79	2.39
Quick Ratio <i>((Current Assets – Inventories) / Current Liabilities)</i>	1.23	2.11	2.06
G-Score Ratio Financial <i>(Networth / Total Assets)</i>	0.56	0.56	0.53
G-Score Ratio Debt <i>(Debts / Equity Capital)</i>	0.20	0.33	0.33
G-Score Ratio Liquidity <i>(Total Current Assets / Total Current Liabilities)</i>	2.22	2.79	2.39

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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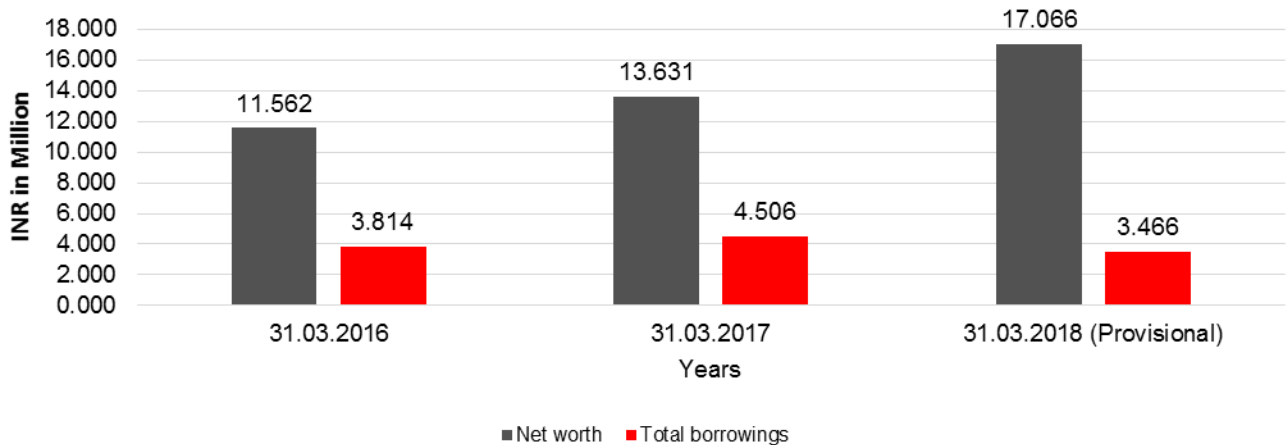
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FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Proprietor's Capital	11.562	13.631	17.066
Reserves & Surplus	0.000	0.000	0.000
Net worth	11.562	13.631	17.066
Secured Loans	3.814	4.286	2.646
Unsecured Loans	0.000	0.220	0.820
Total borrowings	3.814	4.506	3.466
Debt/Equity ratio	0.330	0.331	0.203

Debt to Equity

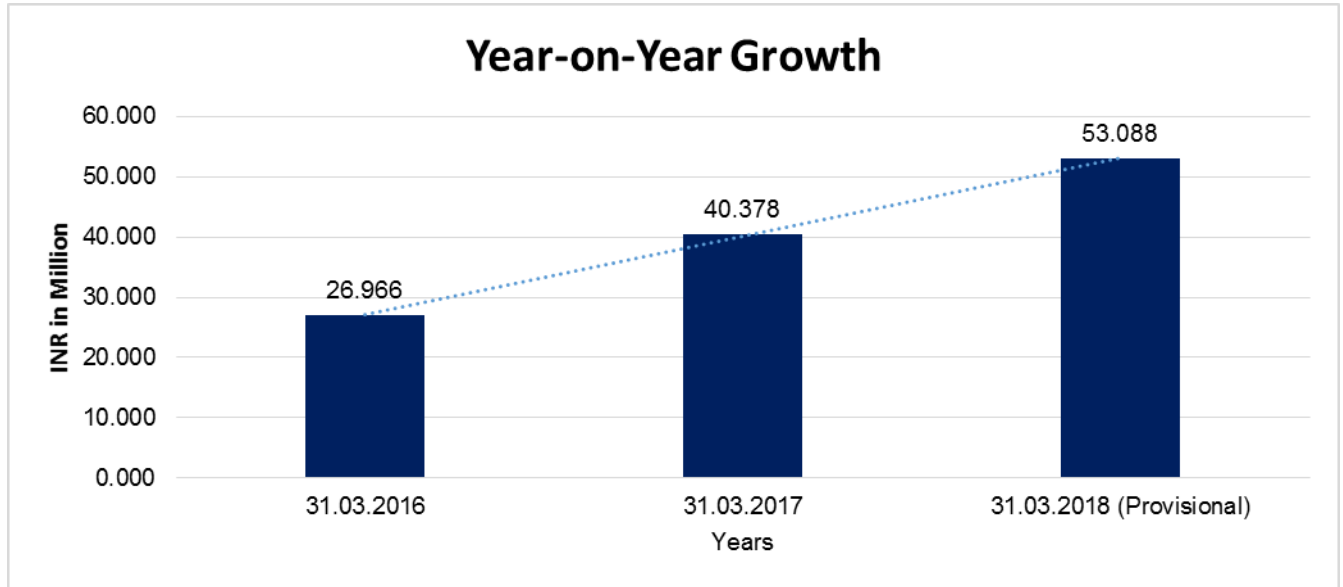


YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Sales	26.966	40.378	53.088
		49.737	31.478

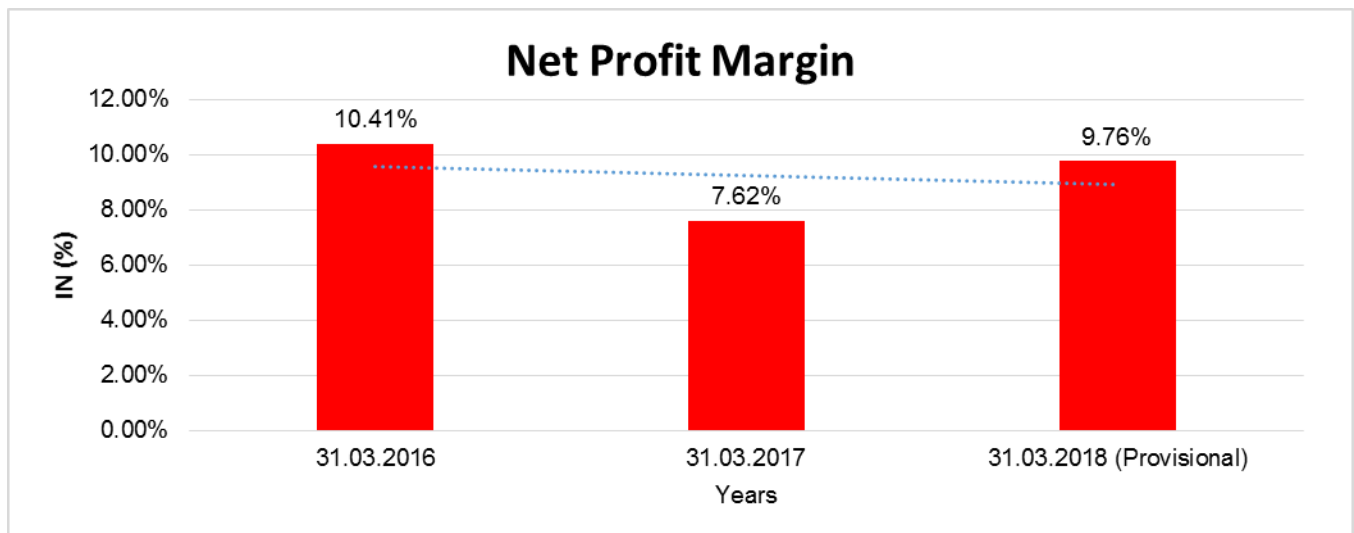
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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018 (Provisional)
	INR In Million	INR In Million	INR In Million
Sales	26.966	40.378	53.088
Profit/(Loss)	2.806	3.075	5.182
	10.41%	7.62%	9.76%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	No
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

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OBSERVATION POINTS

Name of Company :	CINWORTH SALES AND SERVICE	
Address :	Anil Niloy Market, 6, B. K. Kakati Road, Ulubari, Guwahati – 781007, Assam, India	
Contact No.:	91-9864061055	
E-mail :	info@cineworth.com	
Person to whom we met:	Mr. R. Dutta Phookan	Designation : Project Head
Name Board :	Not Sighted	
Location:	Easy	
Landmark (If Any):	Opposite HDFC Bank, B. K. Kakati Road	
Total Floors of the building:	Ground + 3 Floor	
Subject situated on:	Ground and 1st Floor	
Locality:	Commercial	
Area of premises :	1000 sq. ft.	
Area :	Upmarket	
Level of operation :	Medium	
No. of employees seen at premises:	11	
Visibility of Items :	<ul style="list-style-type: none"> • Telephone • Fax Machine • Telex • Computers • Air Conditioners • Office Equipment • Xerox Machine 	
Furniture Items sighted :	Yes	
Neighbour's Interview :	On inquiry with Mr. Parimal Dey from "Lounge28" and Mr. Bimal from "Mrigakshi" both person from neighbouring companies confirmed the existence	

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	of the subject on the given address.
Proof of visit:	Photograph / Visiting Card



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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

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CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 71.85
UK Pound	1	INR 95.15
Euro	1	INR 84.68

INFORMATION DETAILS

Information Gathered by :	GYT
Analysis Done by :	NIS
Report Prepared by :	NKT

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SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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