

MIRA INFORM REPORT

Report No. :	531491
Report Date :	29.09.2018

IDENTIFICATION DETAILS

Name :	NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD.
Formerly Known As :	THAI SHIBAURA ELECTRIC CO., LTD
Registered Office :	144/4 Moo 5, Bangkadi Industrial Park, Tiwanont Road, T. Bangkadi, A. Muang, Pathumthani 12000
Country :	Thailand
Financials (as on) :	31.03.2018
Date of Incorporation :	22.09.1995
Com. Reg. No.:	0135538004090
Legal Form :	Private Limited Company
Line of Business :	The subject is engaged in manufacturing, distributing and exporting electric motors for air-conditioners and washing machines.
No. of Employees :	1,800

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Thailand	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

THAILAND - ECONOMIC OVERVIEW

With a relatively well-developed infrastructure, a free-enterprise economy, and generally pro-investment policies, Thailand is highly dependent on international trade, with exports accounting for about two-thirds of GDP. Thailand's exports include electronics, agricultural commodities, automobiles and parts, and processed foods. The industry and service sectors produce about 90% of GDP. The agricultural sector, comprised mostly of small-scale farms, contributes only 10% of GDP but employs about one-third of the labor force. Thailand has attracted an estimated 3.0-4.5 million migrant workers, mostly from neighboring countries.

Over the last few decades, Thailand has reduced poverty substantially. In 2013, the Thai Government implemented a nationwide 300 baht (roughly \$10) per day minimum wage policy and deployed new tax reforms designed to lower rates on middle-income earners.

Thailand's economy is recovering from slow growth during the years since the 2014 coup. Thailand's economic fundamentals are sound, with low inflation, low unemployment, and reasonable public and external debt levels. Tourism and government spending - mostly on infrastructure and short-term stimulus measures – have helped to boost the economy, and The Bank of Thailand has been supportive, with several interest rate reductions. Over the longer-term, household debt levels, political uncertainty, and an aging population pose risks to growth

Source : CIA

COMPANY NAME

NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD.

[FORMER : THAI SHIBAURA ELECTRIC CO., LTD.]

COMPANY SUMMARY

BUSINESS ADDRESS : 144/4 MOO 5, BANGKADI INDUSTRIAL PARK,
TIWANONT ROAD, T. BANGKADI,
A. MUANG, PATHUMTHANI 12000, THAILAND

TELEPHONE : [66] 2021-9000

FAX : [66] 2001-1500

REGISTRATION ADDRESS : SAME AS BUSINESS ADDRESS

ESTABLISHED : 1995

REGISTRATION / TAX ID NO. : 0135538004090

CAPITAL REGISTERED : BHT. 402,000,000

CAPITAL PAID-UP : BHT. 402,000,000

SHAREHOLDER'S PROPORTION : JAPANESE : 100%

FISCAL YEAR CLOSING DATE : MARCH 31

LEGAL STATUS : PRIVATE LIMITED COMPANY

EXECUTIVE : MR. KAZUYOSHI HIRAI, JAPANESE
PRESIDENT

NO. OF STAFF : 1,800

LINES OF BUSINESS : ELECTRIC MOTORS
MANUFACTURER, DISTRIBUTOR AND EXPORTER

CORPORATE PROFILE

OPERATING TREND : STABLE

PRESENT SITUATION : OPERATING NORMALLY

REPUTATION : GOOD WITH NORMAL BUSINESS ENGAGEMENT

MANAGEMENT STANDARD : MANAGEMENT WITH GOOD PERFORMANCE

HISTORY

The subject was established on September 22, 1995 as a private limited company under the originally registered name "Thai Shibaaura Electric Co., Ltd." by Japanese groups. On February 16, 2000, the subject's name was changed to NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. Its business objective is to manufacture and supply electric motors for electric appliance industry. It currently employs approximately 1,800 staff.

The subject is a wholly owned subsidiary of Nidec Techno Motor Corporation, Japan.

The subject's registered address is 144/4 Moo 5, Bangkadi Industrial Park, Tiwanont Rd., T. Bangkadi, A. Muang, Pathumthani 12000, and this is the subject's current operation address.

THE BOARD OF DIRECTOR

<u>Name</u>		<u>Nationality</u>	<u>Age</u>
Mr. Kazuyoshi Hirai	[x]	Japanese	62
Mr. Mikio Tanaka		Japanese	61
Mr. Toshisada Koyama	[x]	Japanese	61

AUTHORIZED PERSON

One of the mentioned directors [x] can sign on behalf of the subject with company's affixed.

MANAGEMENT

Mr. Kazuyoshi Hirai is the President.
He is Japanese nationality with the age of 62 years old.

Mr. Toshisada Koyama is the Vice President.
He is Japanese nationality with the age of 61 years old.

Mr. Keita Yoshinaga is the General Manager.
He is Japanese nationality.

Mr. Mikio Tanaka is the Factory Manager.
He is Japanese nationality with the age of 61 years old.

BUSINESS OPERATIONS

The subject is engaged in manufacturing, distributing and exporting electric motors for air-conditioners and washing machines.

BRAND NAME

"NIDEC"

PURCHASE

Most of raw materials and components are purchased from local suppliers, the remaining including steel, aluminium and accessories are imported from Japan, Korea, India and Republic of China.

MAJOR SUPPLIERS

Nidec Techno Motor Corporation : Japan
Nidec Corporation : Japan

SALES

80% of the products is sold locally to manufacturers, wholesalers and end-users, the remaining 20% is exported to Japan, Singapore, Korea, Vietnam, Germany, U.S.A., Taiwan, Indonesia, Malaysia and Egypt.

MAJOR CUSTOMERS

Sharp
Mitsubishi
Hitachi
Toshiba
Panasonic
Samsung
Sony
LG

SUBSIDIARY AND AFFILIATED COMPANY

The subject is not found to have any subsidiary or affiliated company here in Thailand.

LITIGATION

Bankruptcy and Receivership

There are no litigation on bankruptcy and receivership cases filed against the subject found at Legal Execution Department for the past five years.

Others

There are no legal suits filed against the subject according to the past two years.

NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. - 531491 **PAGE NO. : 7**

CREDIT

Sales are by cash or on the credits term of 30-60 days.
Local bills are paid by cash or on the credits term of 30-60 days.
Imports are by L/C at sight or T/T.
Exports are against T/T.

BANKING

Bank of Ayudhya Public Company Limited
Sumitomo Mitsui Banking Corporation [Bangkok Office]

EMPLOYMENT

The subject employs approximately 1,800 staff.

LOCATION DETAILS

The premise is owned for administrative office, factory and warehouse at the heading address. Premise is located in an industrial area.

Note

Refer to your given contact person, **Mr. Shigenobu Nagamori**, please be informed that he is the Chief Executive Officer of Nidec Corporation in Japan.

COMMENT

The subject is leading manufacture of electric motor for air-conditioner and washing machines. Its products have been widely used by local manufacturers for more than two decades due to its high quality.

With long term experience in electric motor producer, the subject has been widely accepted by many leading companies. Subject also maintains good business growth from both domestic and export markets.

Generally the subject's business is solid.

FINANCIAL INFORMATION

The capital was registered at Bht. 150,000,000 divided into 150,000 shares of Bht. 1,000 each.

The capital was increased later as following:

- Bht. 190,000,000 on March 27, 2000
- Bht. 304,000,000 on October 18, 2001
- Bht. 324,000,000 on December 13, 2003
- Bht. 402,000,000 on December 29, 2004

The latest registered capital was increased to Bht. 402,000,000 divided into 402,000

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. - 531491 PAGE NO. : 8

shares of Bht. 1,000 each with fully paid.

THE SHAREHOLDERS LISTED WERE: [as at July 31, 2018]

<u>NAME</u>	<u>HOLDING</u>	<u>%</u>
Nidec Techno Motor Corporation Nationality: Japanese Address : 13-10 Ekimae-cho, Obama City Fukui, Japan	401,997	100.00
Mr. Toshisada Koyama Nationality: Japanese Address : 144/4 Moo 5, Bangkadi Industrial Park, T. Bangkadi, A. Muang, Pathumthani	1	-
Mr. Mikio Tanaka Nationality: Japanese Address : 144/4 Moo 5, Bangkadi Industrial Park, T. Bangkadi, A. Muang, Pathumthani	1	-
Mr. Kazuyoshi Hirai Nationality: Japanese Address : 144/4 Moo 5, Bangkadi Industrial Park, T. Bangkadi, A. Muang, Pathumthani	1	-

Total Shareholders : 4

Share Structure [as at July 31, 2017]

<u>Nationality</u>	<u>Shareholders</u>	<u>No. of Share</u>	<u>% Shares</u>
Thai	-	-	-
Foreign-Japanese	4	402,000	100.00
Total	4	402,000	100.00

NAME OF AUDITOR & CERTIFIED PUBLIC ACCOUNTANT NO. :

Ms. Amornrat Permpoonwattanasuk No. 4599

FINANCIALS

BALANCE SHEET [BAHT]

The latest financial figures published as at March 31, 2018, 2017 and 2016 were:

ASSETS

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

***NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. - 531491* PAGE NO. : 9**

Current Assets	2018	2017	2016
Cash and Cash Equivalents	1,454,023,894	1,378,882,067	899,711,639
Trade Accounts and Other Receivable	841,114,483	731,502,807	616,301,182
Inventories	489,851,686	372,129,226	287,059,908
Other Current Assets	63,602,746	52,895,079	23,507,517
Total Current Assets	2,848,592,809	2,535,409,179	1,826,580,246
Property, Plant and Equipment	1,650,293,468	1,465,936,822	1,437,218,918
Intangible Assets	2,155,530	6,131,534	9,166,583
Other Non-current Assets	7,092,748	10,031,386	8,386,170
Total Assets	4,508,134,555	4,017,508,921	3,281,351,917

LIABILITIES & SHAREHOLDERS' EQUITY [BAHT]

Current Liabilities	2018	2017	2016
Trade Accounts and Other Payable	1,436,058,716	1,012,289,595	797,481,533
Accrued Income Tax	23,386,656	2,814,304	-
Other Current Liabilities	39,120,546	347,269,140	34,527,060
Total Current Liabilities	1,498,565,918	1,362,373,039	832,008,593
Provision for Employee Benefits	9,655,217	8,305,317	6,343,348
Total Liabilities	1,508,221,135	1,370,678,356	838,351,941
Shareholders' Equity			
Share capital : Baht 1,000 par value authorized and issued share capital 402,000 shares	402,000,000	402,000,000	402,000,000
Capital Paid	402,000,000	402,000,000	402,000,000
Retained Earnings:			
Appropriated for statutory reserve	40,200,000	40,200,000	40,200,000
Unappropriated	2,557,713,420	2,204,630,565	2,000,799,976
Total Shareholders' Equity	2,999,913,420	2,646,830,565	2,442,999,976
Total Liabilities and Shareholders' Equity	4,508,134,555	4,017,508,921	3,281,351,917

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. - 531491 PAGE NO. : 10

PROFIT & LOSS ACCOUNT

Revenue	2018	2017	2016
Sales or Services Income	4,634,898,640	3,867,198,293	3,439,505,729
Interest Income	7,972,218	14,649,338	5,509,136
Other Income	100,883,236	85,483,472	80,186,588
Total Revenues	4,743,754,094	3,967,331,103	3,525,201,453
Expenses			
Raw Material and Material Supplies	3,130,065,405	2,446,399,618	2,188,305,338
Employee Benefit Expenses	202,488	96,003	143,835
Depreciation and Amortization	254,395,671	238,104,556	227,899,461
Other Expenses	949,919,608	760,001,102	702,250,148
Total Expenses	4,334,583,172	3,444,601,279	3,118,598,782
Profit / [Loss] before Financial Cost & Income Tax	409,170,922	522,729,824	406,602,671
Financial Cost	[5,406,900]	[4,855,757]	[3,253,668]
Profit / [Loss] before Income Tax	403,764,022	517,874,067	403,349,003
Income Tax	[50,681,167]	[3,341,698]	[15,190]
Net Profit / [Loss]	353,082,855	514,532,369	403,333,813

FINANCIAL ANALYSIS

ITEM	UNIT	2018	2017	2016
LIQUIDITY RATIO				
CURRENT RATIO	TIMES	1.90	1.86	2.20
QUICK RATIO	TIMES	1.53	1.55	1.82
ACTIVITY RATIO				
FIXED ASSETS TURNOVER	TIMES	2.81	2.64	2.39
TOTAL ASSETS TURNOVER	TIMES	1.03	0.96	1.05
INVENTORY CONVERSION PERIOD	DAYS	57.12	55.52	47.88
INVENTORY TURNOVER	TIMES	6.39	6.57	7.62
RECEIVABLES CONVERSION PERIOD	DAYS	66.24	69.04	65.40
RECEIVABLES TURNOVER	TIMES	5.51	5.29	5.58
PAYABLES CONVERSION PERIOD	DAYS	167.46	151.03	133.02
CASH CONVERSION CYCLE	DAYS	(44.10)	(26.47)	(19.73)
PROFITABILITY RATIO				
COST OF GOODS SOLD	%	67.53	63.26	63.62

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

NIDEC SHIBAURA ELECTRONICS (THAILAND) CO., LTD. - 531491 PAGE NO. : 11

SELLING & ADMINISTRATION	%	5.49	6.16	6.63
INTEREST	%	0.12	0.13	0.09
GROSS PROFIT MARGIN	%	34.82	39.33	38.87
NET PROFIT MARGIN BEFORE EX. ITEM	%	8.83	13.52	11.82
NET PROFIT MARGIN	%	7.62	13.31	11.73
RETURN ON EQUITY	%	11.77	19.44	16.51
RETURN ON ASSET	%	7.83	12.81	12.29
EARNING PER SHARE	BAHT	878.32	1,279.93	1,003.32

LEVERAGE RATIO

DEBT RATIO	TIMES	0.33	0.34	0.26
DEBT TO EQUITY RATIO	TIMES	0.50	0.52	0.34
TIME INTEREST EARNED	TIMES	75.68	107.65	124.97

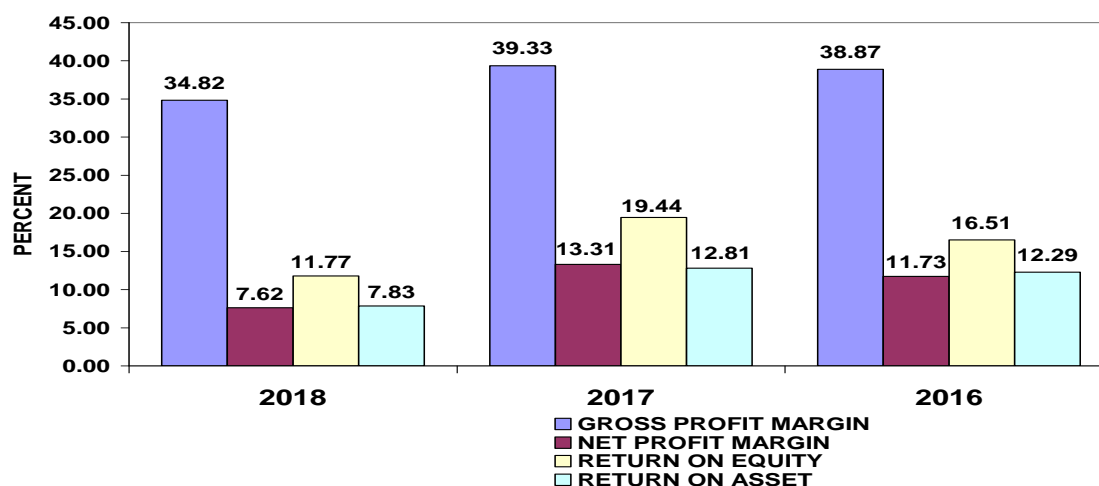
ANNUAL GROWTH

SALES GROWTH	%	19.85	12.43
OPERATING PROFIT	%	(21.72)	28.56
NET PROFIT	%	(31.38)	27.57
FIXED ASSETS	%	12.58	2.00
TOTAL ASSETS	%	12.21	22.43

ANNUAL GROWTH : SATISFACTORY

An annual sales growth is 19.85%. Sales Income has increased from THB 3,867,198,293.00 in 2017 to THB 4,634,898,640.00 in 2018. While net profit has decreased from THB 514,532,369.00 in 2017 to THB 353,082,855.00 in 2018. And total assets has increased from THB 4,017,508,921.00 in 2017 to THB 4,508,134,555.00 in 2018.

PROFITABILITY : EXCELLENT



DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

PROFITABILITY RATIO

Gross Profit Margin	34.82	Impressive	Industrial Average	11.58
Net Profit Margin	7.62	Impressive	Industrial Average	5.81
Return on Assets	7.83	Impressive	Industrial Average	5.89
Return on Equity	11.77	Impressive	Industrial Average	10.68

Gross Profit Margin used to assess a firm's financial health by revealing the proportion of money left over from revenues after accounting for the cost of goods sold. Gross profit margin serves as the source for paying additional expenses and future savings. The company's figure is 34.82%. When compared with the industry average, the ratio of the company was higher, indicated that company was more profitable than the same industry.

Net Profit Margin is the indicator of the company's efficiency in that net profit takes into consideration all expenses of the company. A low profit margin indicates a low margin of safety, higher risk that a decline in sales will erase profits and result in a net loss. The company's figure is 7.62% compared with those of its average competitors in the same industry, indicated that business was an efficient operator in a dominant position within its industry.

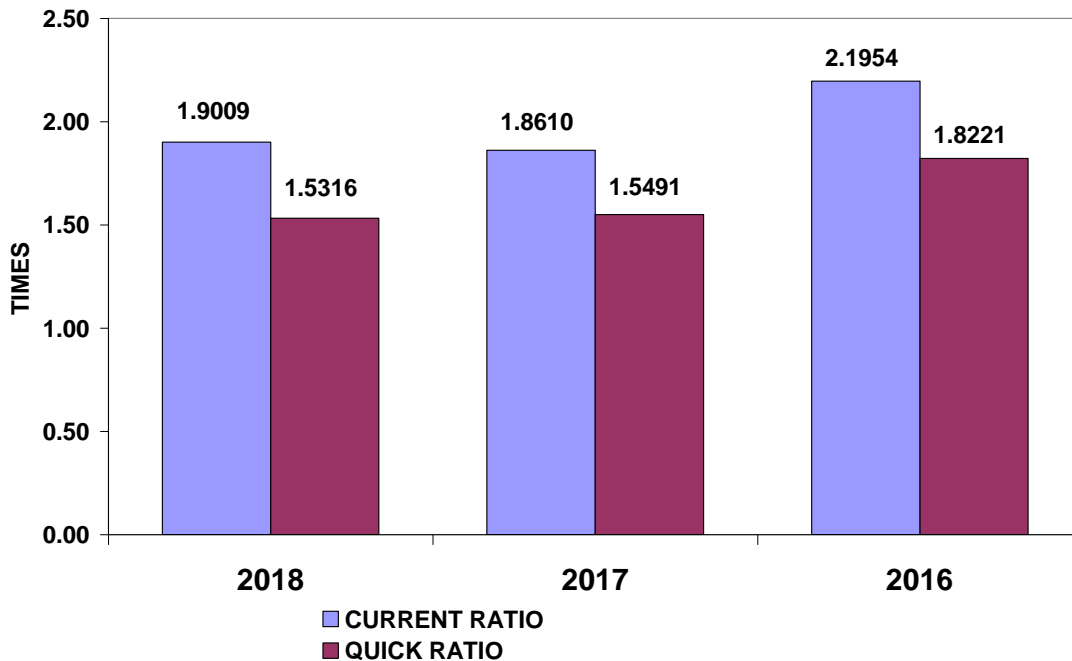
Return on Assets measures how efficiently profits are being generated from the assets employed in the business when compared with the ratios of firms in a similar business. A low ratio in comparison with industry averages indicates an inefficient use of business assets. Return on Assets ratio is 7.83%, higher figure when compared with those of its average competitors in the same industry, indicated that business was an efficient profit in a dominant position within its industry.

Return on Equity indicates how profitable a company is by comparing its net income to its average shareholders' equity, ROE measures how much the shareholders earned for their investment in the company. Return on Equity ratio is 11.77%, higher figure when compared with those of its average competitors in the same industry, indicated that business was an efficient profit in a dominant position within its industry.

Trend of the average competitors in the same industry for last 5 years

Return on Assets	Downtrend
Return on Equity	Downtrend

LIQUIDITY : IMPRESSIVE



LIQUIDITY RATIO

Current Ratio	1.90	Satisfactory	Industrial Average	2.59
Quick Ratio	1.53			
Cash Conversion Cycle	(44.10)			

The Current Ratio is to ascertain whether a company's short-term assets are readily available to pay off its short-term liabilities. The company's figure is 1.9 times in 2018, increase from 1.86 times, then it is generally considered to have good short-term financial strength. When compared with the industry average, the ratio of the company was lower.

The Quick Ratio is a liquidity indicator that further refines the current ratio by measuring the amount of the most liquid current assets there are to cover current liabilities. The company's figure is 1.53 times in 2018, decrease from 1.55 times, although excluding inventory so the company still have good short-term financial strength.

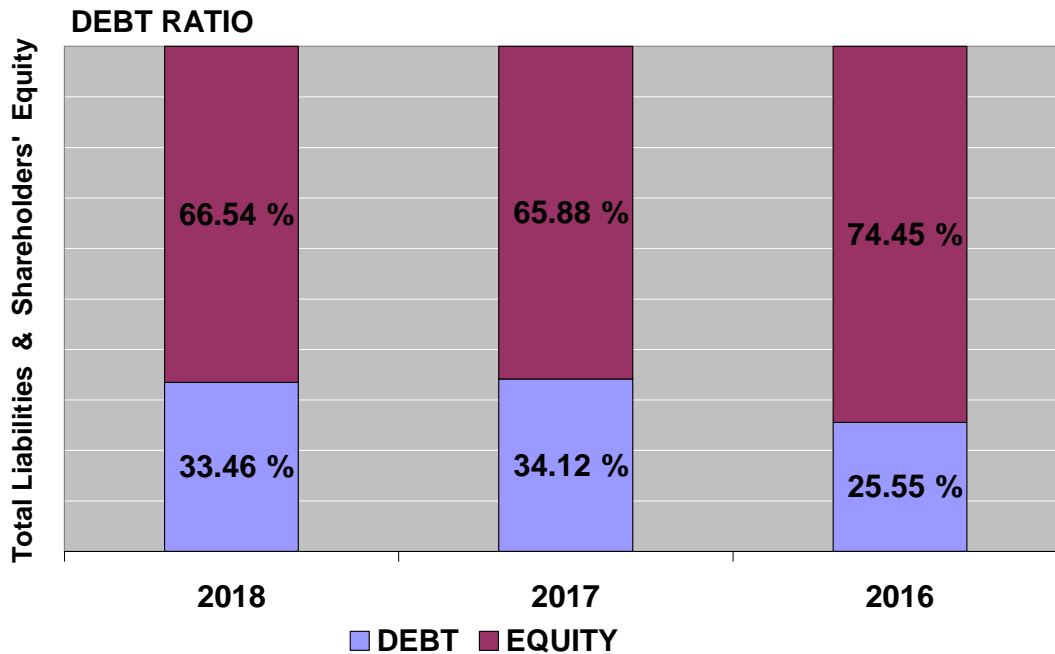
The Cash Conversion Cycle measures the number of days a company's cash is tied up in the production and sales process of its operations and the benefit from payment terms from its creditors. It meant the company could survive when no cash inflow was received from sale for -45 days.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

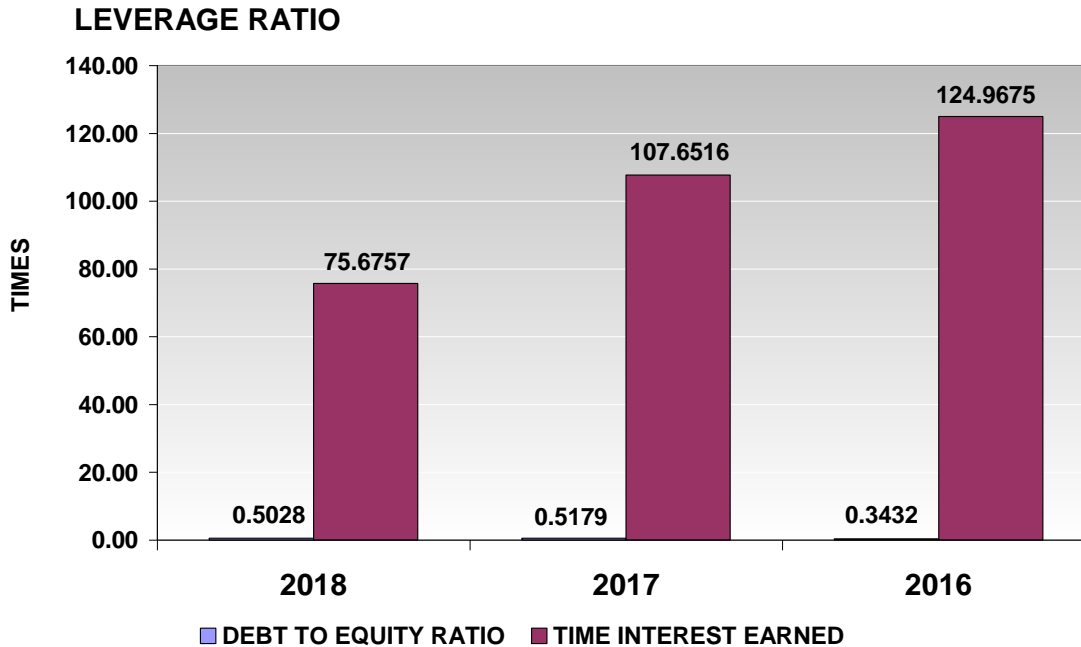
Trend of the average competitors in the same industry for last 5 years

Current Ratio Uptrend

LEVERAGE : IMPRESSIVE



DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.



LEVERAGE RATIO

Debt Ratio	0.33	Acceptable	Industrial Average	0.32
Debt to Equity Ratio	0.50	Impressive	Industrial Average	0.47
Times Interest Earned	75.68	Impressive	Industrial Average	-

Debt to Equity Ratio a measurement of how much suppliers, lenders, creditors and obligors have committed to the company versus what the shareholders have committed. A lower the percentage means that the company is using less leverage and has a stronger equity position.

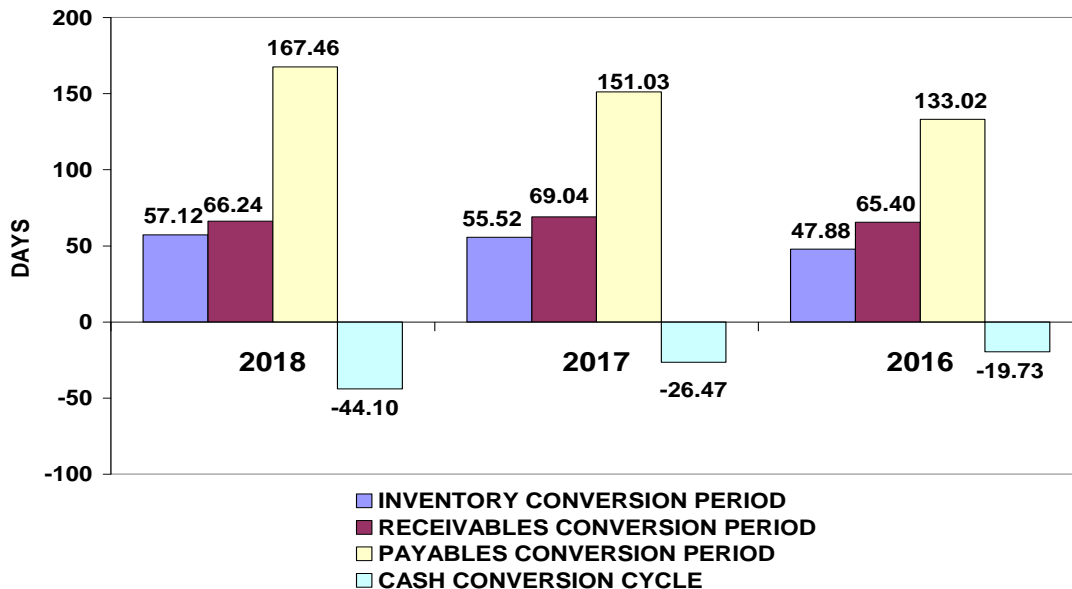
Times Interest Earned measuring a company's ability to meet its debt obligations. Ratio is 75.68 higher than 1, so the company can pay interest expenses on outstanding debt.

Debt Ratio shows the proportion of a company's assets which are financed through debt. The company's figure is 0.33 less than 0.5, most of the company's assets are financed through equity.

Trend of the average competitors in the same industry for last 5 years

Debt Ratio	Downtrend
Times Interest Earned	Stable

ACTIVITY : EXCELLENT



ACTIVITY RATIO

Fixed Assets Turnover	2.81	Impressive	Industrial Average	-
Total Assets Turnover	1.03	Impressive	Industrial Average	1.01
Inventory Conversion Period	57.12			
Inventory Turnover	6.39	Impressive	Industrial Average	5.09
Receivables Conversion Period	66.24			
Receivables Turnover	5.51	Impressive	Industrial Average	4.41
Payables Conversion Period	167.46			

The company's Account Receivable Ratio is calculated as 5.51 and 5.29 in 2018 and 2017 respectively. This ratio measures the efficiency of the company in managing its trade debtors to generate revenue. A lower ratio may indicate over extension and collection problems. Conversely, a higher ratio may indicate an overly stringent policy. In this case, the company's A/R ratio in 2018 increased from 2017. This would suggest the company had good performance in the management of its debt collections.

Inventory Turnover in Days Ratio indicates the liquidity of inventory. It estimates the number of days that it will take to sell the current inventory. Inventory is particularly sensitive to change in business activities. The inventory turnover in days has increased from 56 days at the end of 2017 to 57 days at the end of 2018. This represents a negative trend. And Inventory turnover has decreased from 6.57 times in year 2017 to 6.39 times in year 2018.

The company's Total Asset Turnover is calculated as 1.03 times and 0.96 times in 2018 and 2017 respectively. This ratio is determined by dividing total assets into total sales turnover. The ratio measures the activity of the assets and the ability of the firm to generate sales through the use of the assets.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Trend of the average competitors in the same industry for last 5 years

Fixed Assets Turnover	Stable
Total Assets Turnover	Stable
Inventory Turnover	Downtrend
Receivables Turnover	Downtrend

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupee
US Dollar	1	INR72.55
UK Pound	1	INR 94.91
Euro	1	INR 84.44
THB	1	INR 2.25

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)